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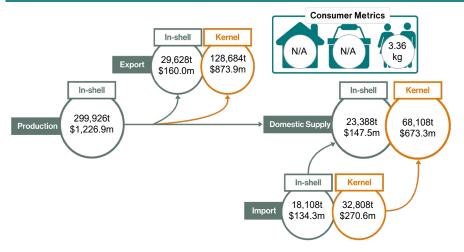
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## **All Nuts Overview**

## ALL NUTS SUPPLY CHAIN - YEAR ENDING JUNE 2024



Sources: ABS; AC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)

## **TOTAL PRODUCTION**



| VEAR ENDING HINE                      | 2022      | 2023    |       | 2024      |       |
|---------------------------------------|-----------|---------|-------|-----------|-------|
| YEAR ENDING JUNE                      | Value     | Value   | % YoY | Value     | % YoY |
| Production (IS t)                     | 282,869   | 226,208 | -20%  | 299,926   | +33%  |
| Production (\$m)                      | \$1,229.8 | \$742.6 | -40%  | \$1,226.9 | +65%  |
| Export Volume (t)                     | 155,729   | 137,710 | -12%  | 158,312   | +15%  |
| Export Value (\$m)                    | \$1,127.4 | \$766.8 | -32%  | \$1,034.0 | +35%  |
| Import Volume (t)                     | 45,560    | 42,402  | -7%   | 50,912    | +20%  |
| Import Value (\$m)                    | \$383.2   | \$354.7 | -7%   | \$405.0   | +14%  |
| Domestic Supply (t)                   | 87,267    | 77,611  | -11%  | 91,496    | +18%  |
| Domestic Supply Wholesale Value (\$m) | \$915.4   | \$705.8 | -23%  | \$852.4   | +21%  |
| Domestic Supply per Capita (kg)       | 3.36      | 2.95    | -12%  | 3.36      | +14%  |

Note: Trade and domestic supply data for all nuts is the sum of kernel and in-shell volumes.

Sources: ABS; AC; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)









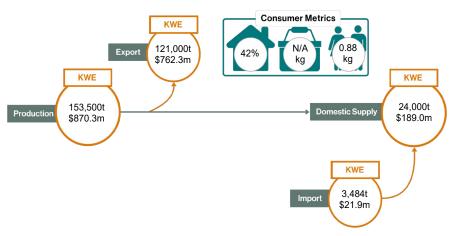




## **Almonds Overview**

#### **ALMONDS SUPPLY CHAIN - 2024**

Note: Due to the nature of almonds production and processing, the THRUchain approach has not been applied. Almonds are reported in In-Shell (IS) and relate to the 2024 season.



Sources: Almond Board of Australia (ABA); ABS; AC; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)



#### **CONSUMER METRICS**



**42%** 

**42%** of Australian households purchased almonds.

## PER CAPITA CONSUMPTION



in 2024 based on the volume supplied.

|                                       | 2022    | 2023    |       | 20      | 24    |
|---------------------------------------|---------|---------|-------|---------|-------|
|                                       | Value   | Value   | % YoY | Value   | % YoY |
| Production (KWE t)                    | 140,963 | 110,707 | -21%  | 153,500 | +39%  |
| Production (\$m)                      | \$866.1 | \$533.1 | -38%  | \$870.3 | +63%  |
| Production area (Ha)                  | 60,463  | 62,414  | +3%   | 64,192  | +3%   |
| Export Volume (KWE t)                 | 105,263 | 106,599 | +1%   | 121,000 | +14%  |
| Export Value (\$m)                    | \$765.1 | \$570.3 | -25%  | \$762.3 | +34%  |
| Import Volume (KWE t)                 | 1,139   | 2,069   | +82%  | 3,484   | +68%  |
| Import Value (\$m)                    | \$7.8   | \$11.1  | +42%  | \$21.9  | +98%  |
| Domestic Supply (KWE t)               | 24,463  | 24,697  | <1%   | 24,000  | -3%   |
| Domestic Supply Wholesale Value (\$m) | \$208.7 | \$165.2 | -21%  | \$189.0 | +14%  |
| Domestic Supply per Capita (kg)       | 0.94    | 0.94    | >-1%  | 0.88    | -6%   |

Note: This category has had an update on previous editions to ensure up-to-date figures are presented. Trade totals are now calculated from March to February.

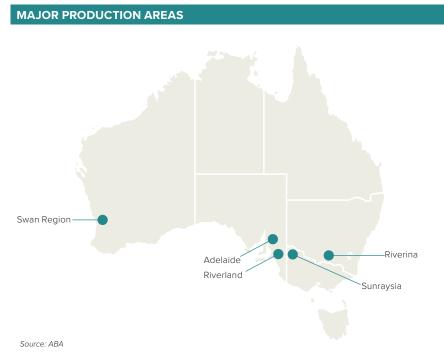
Sources: ABA; ABS; AC; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)





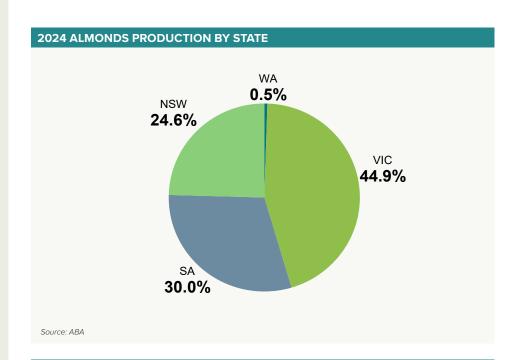


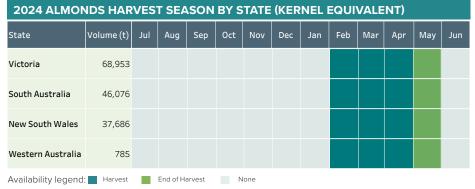
## **Almonds Production**



Almonds are grown in the south of Australia, with the majority of production occurring along the Murray River downstream of Swan Hill. The majority of almonds are cracked and sold in kernel form.







Source: ABA

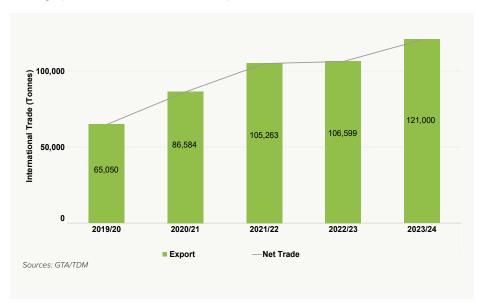




## **Almonds International Trade**

#### **ALMONDS INTERNATIONAL TRADE**

For the year 2024, Australia exported **121,000 tonnes** of kernel weight equivalent (KWE) almonds. Across the almond industry seasonal sales volumes are calculated from March 1 to the end of February the following year. The exports over the last five years are profiled in the graph below, and all information is provided in KWE.



#### ALMONDS EXPORTS (KERNEL EQUIVALENT) **Exports by State of Production Origin (Tonnes) Exports by Country (Tonnes)** 2022 2023 2024 2022 2023 2024 70,582 65,318 China 50,848 34,200 Victoria South Australia 33,356 36,510 India 8,993 21,128 New South Wales 1.255 Vietnam 10.428 4.549 8.410 Tasmania 17 11 Turkey 6.052 10.545 50 209 Spain 8,642 9,914 Queensland Other 2 Other 22,318 20,384 TOTAL 105,263 106,599 121,000 TOTAL 105,263 106,599 121,000

Source: GTA/TDM





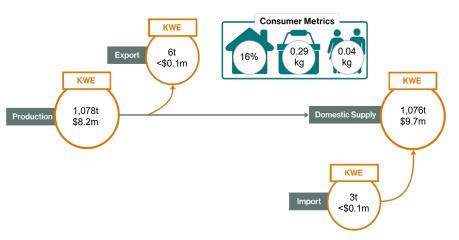






## **Chestnuts Overview**

#### **CHESTNUTS SUPPLY CHAIN - YEAR ENDING JUNE 2024**



Sources: AC; Chestnuts Australia Inc. (CAI); CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)

## TOTAL PRODUCTION



## **CONSUMER METRICS**



**16%** 

**16%** of Australian households purchased chestnuts, buying an average of **290g** per shopping trip.

## PER CAPITA CONSUMPTION





in 2023/24 based on the volume supplied.

| VEAD ENDING HINE                      | 2022    | 20      | 23    | 20      | 2024  |  |  |
|---------------------------------------|---------|---------|-------|---------|-------|--|--|
| YEAR ENDING JUNE                      | Value   | Value   | % YoY | Value   | % YoY |  |  |
| Production (KWE t)                    | 1,339   | 1,255   | -6%   | 1,078   | -14%  |  |  |
| Production (\$m)                      | \$10.1  | \$9.6   | -5%   | \$8.2   | -14%  |  |  |
| Export Volume (KWE t)                 | <1      | 1       | +83%  | 6       | >100% |  |  |
| Export Value (\$m)                    | \$-     | \$-     | -     | < \$0.1 | -     |  |  |
| Import Volume (KWE t)                 | 23      | 2       | -93%  | 3       | +90%  |  |  |
| Import Value (\$m)                    | < \$0.1 | < \$0.1 | -86%  | < \$0.1 | >100% |  |  |
| Domestic Supply (KWE t)               | 1,359   | 1,256   | -8%   | 1,076   | -14%  |  |  |
| Domestic Supply Wholesale Value (\$m) | \$12.0  | \$11.3  | -6%   | \$9.7   | -14%  |  |  |
| Domestic Supply per Capita (kg)       | 0.05    | 0.05    | -9%   | 0.04    | -17%  |  |  |

Sources: CAI; ABS; AC; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)





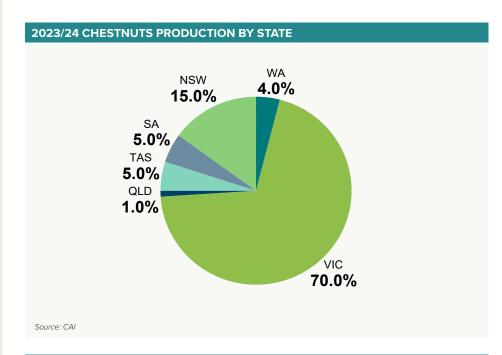
## **Chestnuts Production**



Source: CAI

Chestnuts are grown in the south of Australia, with the majority of production occurring in Victoria. Chestnut production has a strong domestic market focus. Chestnuts are sold in a fresh in-shell form.







Source: CAI





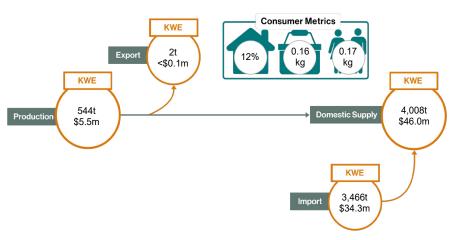






## **HazeInuts Overview**

#### **HAZELNUTS SUPPLY CHAIN - YEAR ENDING JUNE 2024**



Sources: Hazelnuts Growers of Australia (HGA); AC; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)

## **TOTAL PRODUCTION**



#### **CONSUMER METRICS**



12%

**12%** of Australian households purchased hazelnuts, buying an average of **162g** per shopping trip.

## PER CAPITA CONSUMPTION





in 2023/24 based on the volume supplied.

| VEAD ENDING HAVE                      | 2022    | 20     | 23    | 20      | 24    |
|---------------------------------------|---------|--------|-------|---------|-------|
| YEAR ENDING JUNE                      | Value   | Value  | % YoY | Value   | % YoY |
| Production (KWE t)                    | 494     | 580    | +17%  | 544     | -6%   |
| Production (\$m)                      | \$5.2   | \$6.4  | +22%  | \$5.5   | -14%  |
| Production area (Ha)                  | 600     | 600    | -     | -       | -     |
| Export Volume (KWE t)                 | 2       | 38     | >100% | 2       | -96%  |
| Export Value (\$m)                    | < \$0.1 | \$0.5  | >100% | < \$0.1 | -94%  |
| Import Volume (KWE t)                 | 3,170   | 2,773  | -13%  | 3,466   | +25%  |
| Import Value (\$m)                    | \$32.5  | \$30.1 | -7%   | \$34.3  | +14%  |
| Domestic Supply (KWE t)               | 3,662   | 3,315  | -9%   | 4,008   | +21%  |
| Domestic Supply Wholesale Value (\$m) | \$44.2  | \$41.7 | -6%   | \$46.0  | +10%  |
| Domestic Supply per Capita (kg)       | 0.16    | 0.15   | -11%  | 0.17    | +14%  |

Note: The production area remains unchanged as the latest data is not yet available.

Sources: Hazelnuts Growers of Australia (HGA); AC; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)





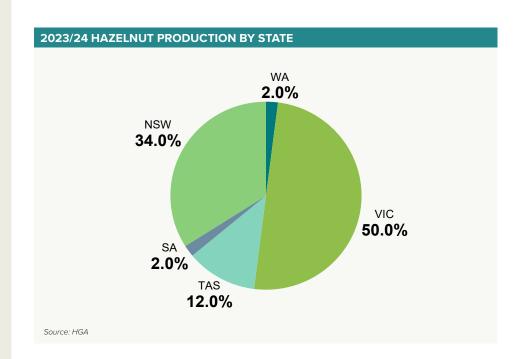
## **HazeInut Production**

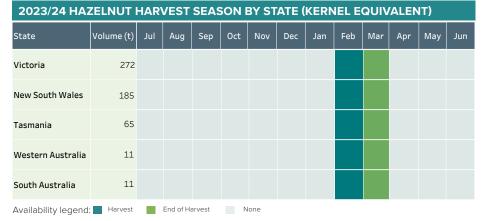
# MAJOR PRODUCTION AREAS Orange Myrtleford

Source: HGA

Hazelnuts are grown in the temperate areas of South-Eastern Australia, with production occurring in Victoria and New South Wales. The majority of hazelnuts are cracked and sold in kernel form.







Source: HGA



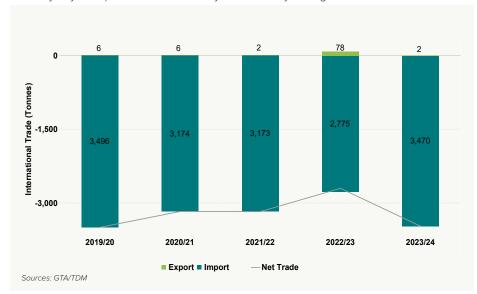


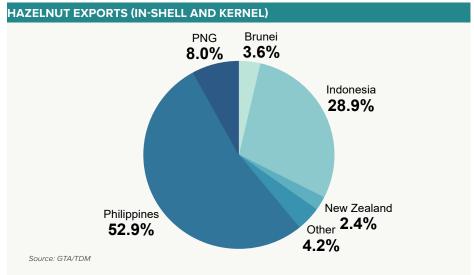


## **Hazelnut International Trade**

#### **HAZELNUT INTERNATIONAL TRADE**

Australia is a net importer of hazelnuts, with the majority of imports being in kernel form. For the year ending June 2024, Australia exported **one tonne** of kernel hazelnuts and **one tonne** of in-shell hazelnuts, while importing **3,463 tonnes** of kernel hazelnuts and **seven tonnes** of in-shell hazelnuts. The exports and imports over the last five financial years are profiled in the graph below, where imports are counted as negative tonnes. The majority of imports are classified by their country of origin.





For the year ending June 2024, **52.9**% of exported hazelnuts were sent to **Philippines**, as profiled in the chart above.

| Exports by Stat  | te of Producti | on Origin (To | onnes) | Exports by Country (Tonnes) |       |       |       |  |  |
|------------------|----------------|---------------|--------|-----------------------------|-------|-------|-------|--|--|
| Year Ending June | 2022           | 2023          | 2024   | Year Ending June            | 2022  | 2023  | 2024  |  |  |
| Victoria         | < 0.5          | 74            | 1      | Philippines                 | 1     | 2     | 1     |  |  |
| Queensland       | -              | -             | < 0.5  | Indonesia                   | 1     | 1     | 1     |  |  |
| New South Wales  | < 0.5          | 1             | < 0.5  | PNG                         | -     | < 0.5 | < 0.5 |  |  |
| South Australia  | =              | -             | < 0.5  | Brunei                      | < 0.5 | < 0.5 | < 0.5 |  |  |
| Other            | 2              | 4             | 1      | New Zealand                 | < 0.5 | 9     | < 0.5 |  |  |
| TOTAL            | 2              | 78            | 2      | Other                       | 1     | 66    | < 0.5 |  |  |
|                  |                |               |        | TOTAL                       | 2     | 78    | 2     |  |  |

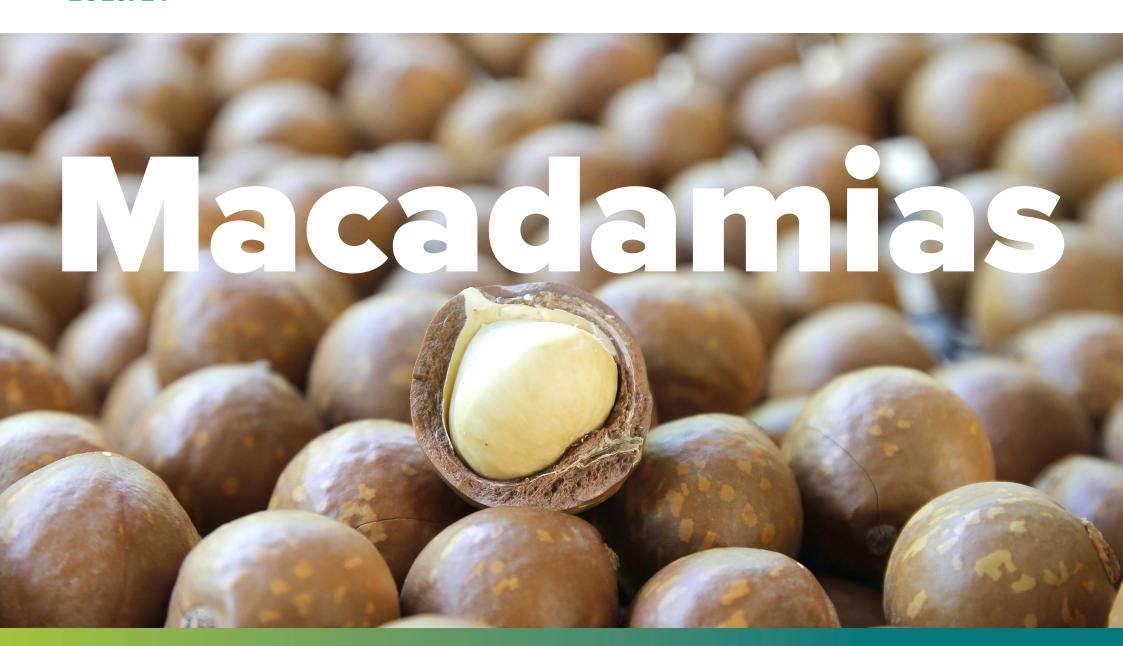
#### HAZELNUT IMPORTS (IN-SHELL AND KERNEL) Imports by Country (Tonnes) Imports by Country (Tonnes) 2024 2022 Year Ending June 2022 2023 Year Ending June 2023 2024 New South Wales 1.955 2.697 Turkey 2.638 3.242 728 643 445 US 32 193 Victoria 213 328 27 Queensland 176 Canada Western Australia 3 < 0.5 Bhutan Other < 0.5 < 0.5 Italy < 0.5 3,173 3,470 47 TOTAL 2,775 Other TOTAL 2,775 3.173 3,470

Source: GTA/TDM





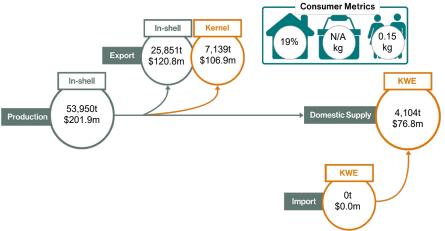




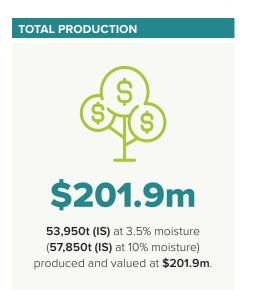
## **Macadamia Overview**

#### MACADAMIA SUPPLY CHAIN - 2024

Note: Due to the nature of macadamia production and processing, the THRUchain approach has not been applied. Macadamias are reported in In-Shell (IS) and relate to the 2024 season.



Sources: ABS; AC; Australia Macadamia Society (AMS); CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)



#### **CONSUMER METRICS**



19%

**19**% of Australian households purchased macadamias.

#### PER CAPITA CONSUMPTION





in 2024 based on the volume supplied.

|                                       | 2022    | 20      | 23    | 20      | 24    |
|---------------------------------------|---------|---------|-------|---------|-------|
|                                       | Value   | Value   | % YoY | Value   | % YoY |
| Production (IS t)                     | 52,824  | 48,400  | -8%   | 53,950  | +11%  |
| Production (\$m)                      | \$203.0 | \$104.0 | -49%  | \$201.9 | +94%  |
| Production area (Ha)                  | 38,477  | 40,321  | +5%   | 41,704  | +3%   |
| Export Volume (KWE t)                 | 16,093  | 11,669  | -27%  | 15,670  | +34%  |
| Export Value (\$m)                    | \$296.6 | \$146.4 | -51%  | \$227.7 | +55%  |
| Import Volume (t)                     | -       | -       | -     | -       | -     |
| Import Value (\$m)                    | \$-     | \$-     | -     | \$-     | -     |
| Domestic Supply (KWE t)               | 3,200   | 3,751   | +17%  | 4,104   | +9%   |
| Domestic Supply Wholesale Value (\$m) | \$74.5  | \$64.3  | -14%  | \$76.8  | +20%  |
| Domestic Supply per Capita (kg)       | 0.12    | 0.14    | +16%  | 0.15    | +6%   |

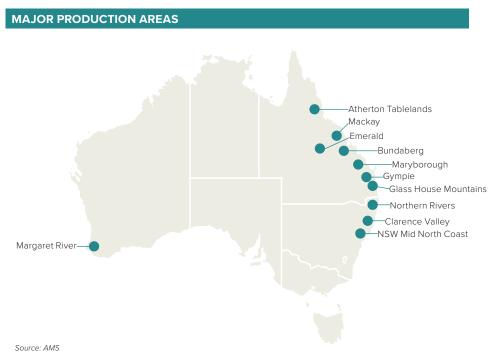
Note: This category has had an update on previous editions to ensure up-to-date figures are presented. Trade totals are now calculated from March to February. The production value is an estimated figure based on interim farm gate price and sound kernel recovery, and will be updated at the end of the season.

Sources: ABS; AC; Australian Macadamia Society (AMS); CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)





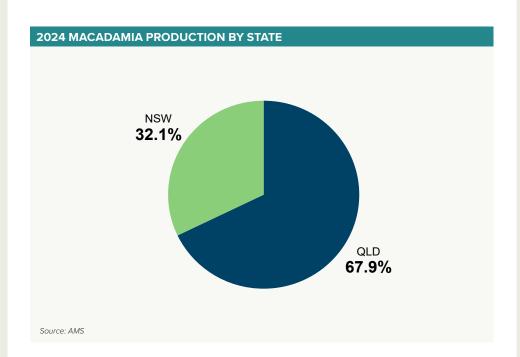
## **Macadamia Production**



The macadamia industry has a strong export market focus, over 75% of Australian grown macadamias are exported. Macadamia production occurs predominantly in Bundaberg and Northern NSW regions.







| 2024 MACADAMIA HARVEST SEASON BY STATE (IN-SHELL) |            |     |          |        |     |      |     |     |     |     |     |     |     |
|---|------------|-----|----------|--------|-----|------|-----|-----|-----|-----|-----|-----|-----|
| State   | Volume (t) | Jul | Aug      | Sep    | Oct | Nov  | Dec | Jan | Feb | Mar | Apr | May | Jun |
| Queensland  | 36,612     |     |          |        |     |      |     |     |     |     |     |     |     |
| New South Wales                                   | 17,329     |     |          |        |     |      |     |     |     |     |     |     |     |
| Availability legend                               | : Harvest  |     | End of H | arvest | N   | lone |     |     |     |     |     |     |     |

Source: AMS



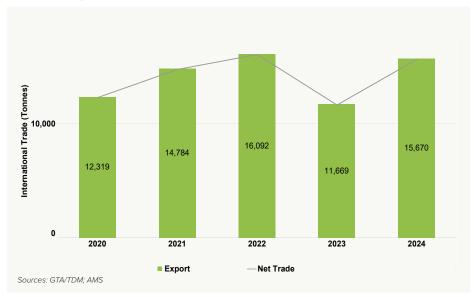




## **Macadamias International Trade**

## MACADAMIA INTERNATIONAL TRADE

Australia exported **25,851 tonnes** of macadamia in-shell and **7,139 tonnes** of macadamia kernel. The totals are calculated on the production year from March to February. The exports over the last five years are profiled in the graph below and all information is provided in KWE.



| MACADAMIAS EXPORTS (KERNEL EQUIVALENT) |   |        |        |            |        |            |        |  |  |  |
|--|---|--------|--------|------------|--------|------------|--------|--|--|--|
| Exports by Stat                        | Exports by State of Production Origin (Tonnes) Exports by Country (Tonn |        |        |            |        | y (Tonnes) |        |  |  |  |
|  | 2022  | 2023   | 2024   |            | 2022   | 2023       | 2024   |  |  |  |
| Queensland                             | 7,054   | 6,912  | -      | China      | 7,258  | 2,608      | -      |  |  |  |
| New South Wales                        | 2,427   | 1,649  | -      | Vietnam    | 3,146  | 3,455      | -      |  |  |  |
| South Australia                        | 1   | 3      | -      | Japan      | 1,735  | 1,421      | -      |  |  |  |
| Victoria                               | 22  | 3      | -      | Sth. Korea | 972    | 1,416      | -      |  |  |  |
| Other                                  | 6,590   | 3,102  | -      | US         | 1,044  | 877        | -      |  |  |  |
| TOTAL                                  | 16,093  | 11,669 | 15,670 | Other      | 1,937  | 1,891      | -      |  |  |  |
|  |   |        |        | TOTAL      | 16,093 | 11,669     | 15,670 |  |  |  |

Source: GTA/TDM; AMS





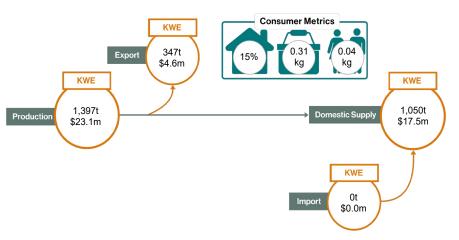






## **Pecan Overview**

#### PECAN SUPPLY CHAIN - YEAR ENDING JUNE 2024



Sources: AC; Australian Pecan Growers Association (APGA); CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)

## **TOTAL PRODUCTION**



## **CONSUMER METRICS**



**15%** 

**15%** of Australian households purchased pecans, buying an average of **310g** per shopping trip.

## PER CAPITA CONSUMPTION



in 2023/24 based on the volume supplied.

| VEAR ENDING HINE                      | 2022   | 20     | 23    | 20     | 2024  |  |  |
|---------------------------------------|--------|--------|-------|--------|-------|--|--|
| YEAR ENDING JUNE                      | Value  | Value  | % YoY | Value  | % YoY |  |  |
| Production (KWE t)                    | 1,620  | 1,425  | -12%  | 1,397  | -2%   |  |  |
| Production (\$m)                      | \$28.5 | \$24.9 | -13%  | \$23.1 | -7%   |  |  |
| Export Volume (KWE t)                 | 712    | 372    | -48%  | 347    | -7%   |  |  |
| Export Value (\$m)                    | \$11.4 | \$4.9  | -57%  | \$4.6  | -5%   |  |  |
| Import Volume (KWE t)                 | -      | -      | -     | -      | -     |  |  |
| Import Value (\$m)                    | \$-    | \$-    | -     | \$-    | -     |  |  |
| Domestic Supply (KWE t)               | 908    | 1,053  | +16%  | 1,050  | >-1%  |  |  |
| Domestic Supply Wholesale Value (\$m) | \$17.2 | \$18.5 | +8%   | \$17.5 | -5%   |  |  |
| Domestic Supply per Capita (kg)       | 0.04   | 0.04   | +13%  | 0.04   | -11%  |  |  |

Note: This category has been updated to reflect revised data for previous years.

Sources: AC; Australian Pecan Growers Association (APGA); CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)



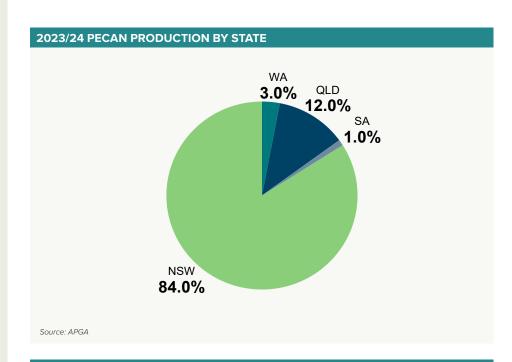


## **Pecan Production**



Pecan production is centered in Northern New South Wales and South-Eastern Queensland. The majority of pecans are sold domestically in kernel form, however there is a small export market.







Source: APGA



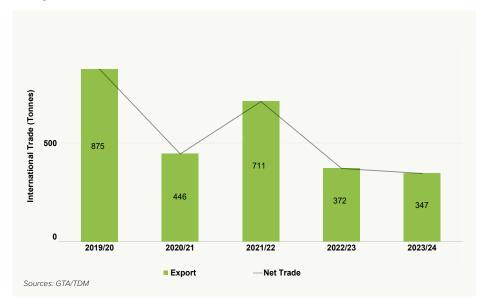


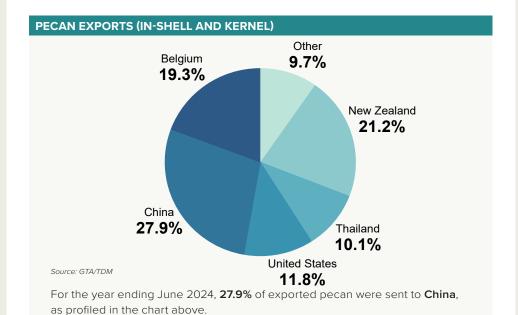


## **Pecan International Trade**

#### PECAN INTERNATIONAL TRADE

Australia is a net exporter of pecans, with the majority of exports being in in-shell form. For the year ending June 2024, Australia exported **177 tonnes** of in-shell pecans (**42**% of pecan exports) and **249 tonnes** of kernel pecans (**58**% of exports). The exports over the last five financial years are profiled in the graph below, where imports are counted as negative tonnes.





| Exports by Stat   | rts by State of Production Origin (Tonnes) |       |       | Exports by Country (Tonnes) |      |      |      |
|-------------------|--|-------|-------|-----------------------------|------|------|------|
| Year Ending June  | 2022                                       | 2023  | 2024  | Year Ending June            | 2022 | 2023 | 2024 |
| Queensland        | 141  | 154   | 318   | China                       | 0    | 0    | 97   |
| New South Wales   | 543  | 204   | 21    | New Zealand                 | 63   | 75   | 74   |
| Victoria          | 27   | 12    | 6     | Belgium                     | 60   | 71   | 67   |
| South Australia   | 0  | 0     | < 0.5 | US                          | 214  | 108  | 41   |
| Western Australia | 0  | < 0.5 | < 0.5 | Thailand                    | 14   | 9    | 35   |
| Other             | 1  | 2     | 1     | Other                       | 360  | 108  | 33   |
| TOTAL             | 711  | 372   | 346   | TOTAL                       | 711  | 372  | 346  |

Source: GTA/TDM



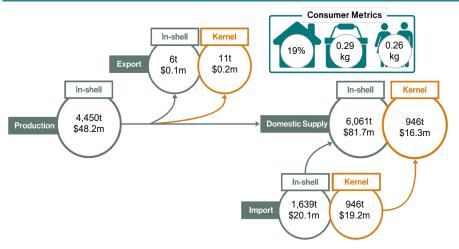






## **Pistachio Overview**

#### PISTACHIO SUPPLY CHAIN - YEAR ENDING JUNE 2024



Sources: AC; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)

## **TOTAL PRODUCTION**



#### **CONSUMER METRICS**



19%

**19%** of Australian households purchased pistachios, buying an average of **290g** per shopping trip.

## PER CAPITA CONSUMPTION



in 2023/24 based on the volume supplied.

| VEAD ENDING HAVE                      | 2022   | 20     | 23    | 20     | 24    |
|---------------------------------------|--------|--------|-------|--------|-------|
| YEAR ENDING JUNE                      | Value  | Value  | % YoY | Value  | % YoY |
| Production (IS t)                     | 3,600  | 1,400  | -61%  | 4,450  | >100% |
| Production (\$m)                      | \$37.5 | \$15.9 | -58%  | \$48.2 | >100% |
| Production area (Ha)                  | 2,250  | 2,250  |       |        |       |
| Export Volume (t)                     | 328    | 77     | -76%  | 18     | -77%  |
| Export Value (\$m)                    | \$4.1  | \$1.5  | -64%  | \$0.3  | -77%  |
| Import Volume (t)                     | 1,555  | 1,746  | +12%  | 2,585  | +48%  |
| Import Value (\$m)                    | \$24.6 | \$32.9 | +34%  | \$39.3 | +19%  |
| Domestic Supply (t)                   | 6,326  | 4,606  | -27%  | 7,006  | +52%  |
| Domestic Supply Wholesale Value (\$m) | \$93.5 | \$70.1 | -25%  | \$98.0 | +40%  |
| Domestic Supply per Capita (kg)       | 0.24   | 0.18   | -28%  | 0.26   | +47%  |

Note: Trade and domestic supply data for pistachios is the sum of kernel and in-shell volumes.

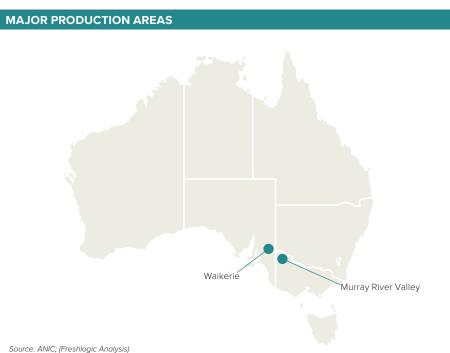
The production area remains unchanged as the latest data is not yet available.

Sources: AC; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)



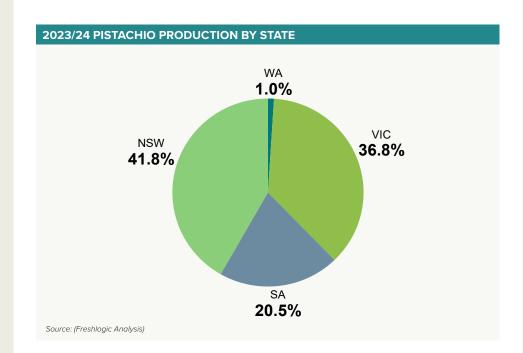


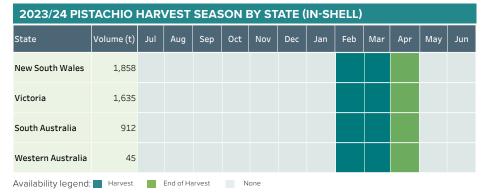
## **Pistachio Production**



Pistachios are grown in the south of Australia, with the majority of production occurring in New South Wales and Victoria.







Source: (Freshlogic Analysis)



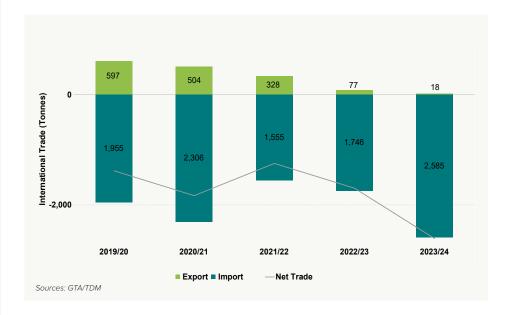


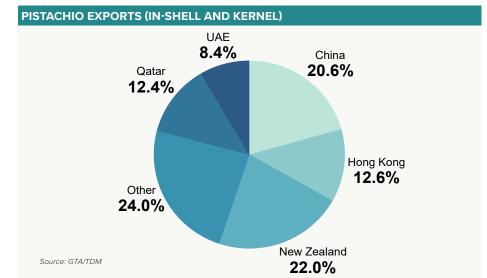


## **Pistachio International Trade**

#### **PISTACHIO INTERNATIONAL TRADE**

Australia is a net importer of pistachios, with the majority of imports being in in-shell form. For the year ending June 2024, Australia exported **six tonnes** of in-shell pistachios (**33**% of pistachio exports) and **11 tonnes** of kernel pistachios (**67**% of pistachio exports). Australia imported **1,639 tonnes** of in-shell pistachios (**63**% of pistachio imports) and **946 tonnes** of kernel pistachios (**37**% of pistachio imports). The exports and imports over the last five financial years are profiled in the graph below, where imports are counted as negative tonnes.





For the year ending June 2024, **22.0%** of exported pistachios were sent to **New Zealand**, as profiled in the chart above.

| Exports by Stat  | e of Production | on Origin (To | nnes) | Exports by Country (Tonnes) |      |      |      |
|------------------|-----------------|---------------|-------|-----------------------------|------|------|------|
| Year Ending June | 2022            | 2023          | 2024  | Year Ending June            | 2022 | 2023 | 2024 |
| South Australia  | 1               | 1             | 5     | New Zealand                 | 8    | 9    | 4    |
| Victoria         | 320             | 5             | 4     | China                       | 313  | -    | 4    |
| New South Wales  | 4               | 3             | 2     | Hong Kong                   | 2    | 28   | 2    |
| Queensland       | -               | 13            | 1     | Qatar                       | 1    | 2    | 2    |
| Other            | 4               | 55            | 5     | UAE                         | 1    | 11   | 1    |
| TOTAL            | 328             | 77            | 18    | Other                       | 4    | 27   | 4    |
|                  |                 |               |       | TOTAL                       | 328  | 77   | 18   |

#### PISTACHIO IMPORTS (IN-SHELL AND KERNEL)

| Imports by State Destination (Tonnes) |       |       |       | Imports by Country (Tonnes) |       |       |       |
|---------------------------------------|-------|-------|-------|-----------------------------|-------|-------|-------|
| Year Ending June                      | 2022  | 2023  | 2024  | Year Ending June            | 2022  | 2023  | 2024  |
| New South Wales                       | 557   | 435   | 1,631 | US                          | 1,103 | 1,000 | 1,714 |
| Victoria                              | 488   | 867   | 447   | China                       | 164   | 410   | 524   |
| South Australia                       | 398   | 306   | 343   | Vietnam                     | 84    | 142   | 215   |
| Queensland                            | 109   | 137   | 163   | Iran                        | 107   | 111   | 91    |
| Western Australia                     | 3     | -     | 1     | Turkey                      | 81    | 57    | 34    |
| TOTAL                                 | 1,555 | 1,746 | 2,585 | Other                       | 15    | 25    | 8     |
|                                       |       |       |       | TOTAL                       | 1,555 | 1,746 | 2,585 |

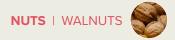
Source: GTA/TDM





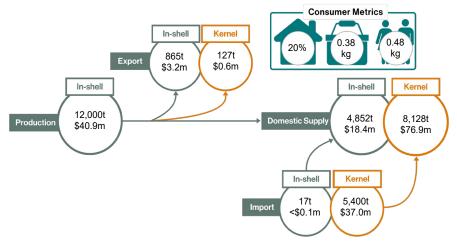






## **Walnuts Overview**

## WALNUTS SUPPLY CHAIN - YEAR ENDING JUNE 2024



Sources: AC; CFVIWA; GTA/TDM; Australian Walnut Industry Association (AWIA); MP & DD (Freshlogic Analysis)

## **TOTAL PRODUCTION**



#### **CONSUMER METRICS**



20%

**20%** of Australian households purchased walnuts, buying an average of **380g** per shopping trip.

## PER CAPITA CONSUMPTION



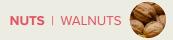
in 2023/24 based on the volume supplied.

| VEAD ENDING HAVE                      | 2022   | 2023   |       | 2024   |       |  |
|---------------------------------------|--------|--------|-------|--------|-------|--|
| YEAR ENDING JUNE                      | Value  | Value  | % YoY | Value  | % YoY |  |
| Production (IS t)                     | 14,341 | 8,000  | -44%  | 12,000 | +50%  |  |
| Production (\$m)                      | \$49.4 | \$20.3 | -59%  | \$40.9 | >100% |  |
| Production area (Ha)                  | 4,022  | 4,300  | +7%   | -      | -     |  |
| Export Volume (t)                     | 4,359  | 4,373  | <1%   | 992    | -77%  |  |
| Export Value (\$m)                    | \$17.2 | \$11.9 | -31%  | \$3.8  | -68%  |  |
| Import Volume (t)                     | 4,969  | 4,245  | -15%  | 5,417  | +28%  |  |
| Import Value (\$m)                    | \$39.8 | \$31.5 | -21%  | \$37.1 | +18%  |  |
| Domestic Supply (t)                   | 10,639 | 5,576  | -48%  | 12,981 | >100% |  |
| Domestic Supply Wholesale Value (\$m) | \$97.0 | \$28.9 | -70%  | \$95.3 | >100% |  |
| Domestic Supply per Capita (kg)       | 0.41   | 0.21   | -48%  | 0.48   | >100% |  |

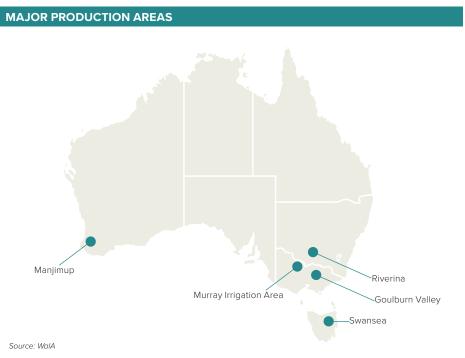
Note: Trade and domestic supply data for walnuts is the sum of kernel and in-shell volumes.

Sources: AC; CFVIWA; GTA/TDM; Australian Walnut Industry Association (AWIA); MP & DD (Freshlogic Analysis)



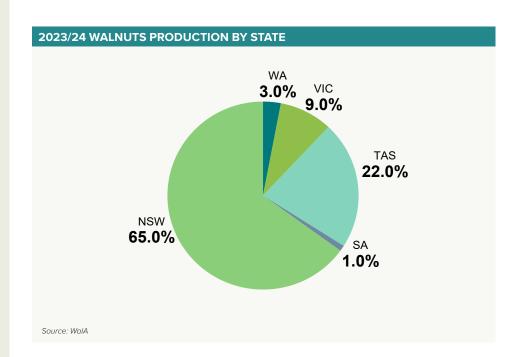


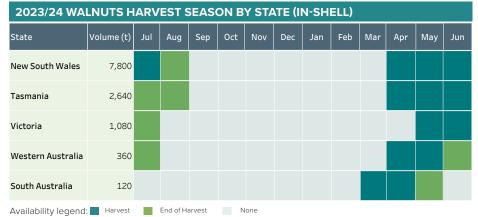
## **Walnuts Production**



Walnuts are grown across Australia, with the majority of production occurring in New South Wales. Walnuts have a strong export focus, with moderate volume of the Australian production being sold locally in-shell.







Source: (Freshlogic Analysis)



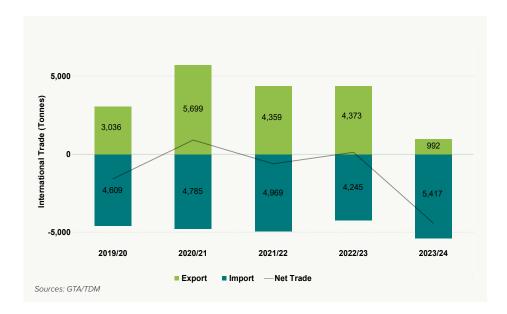


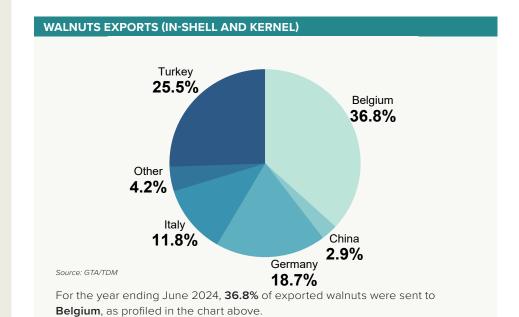


## **Walnuts International Trade**

#### **WALNUTS INTERNATIONAL TRADE**

Australia has traditionally been a net importer of walnuts. For the year ending June 2024, Australia exported **865 tonnes** of in-shell walnuts (**87%** of walnuts exports) and **127 tonnes** of kernel walnuts (**13%** of exports), while importing **17 tonnes** of in-shell walnuts (**<one%** of walnut import) and **5,400 tonnes** of kernel walnuts (**100%** of imports). The exports and imports over the last five financial years are profiled in the graph below, where imports are counted as negative tonnes.





| Exports by State of Production Origin (Tonnes) |       |       |       | Exports by Country (Tonnes) |       |       |      |
|--|-------|-------|-------|-----------------------------|-------|-------|------|
| Year Ending June                               | 2022  | 2023  | 2024  | Year Ending June 2022 2023  |       | 2023  | 2024 |
| New South Wales                                | 4,282 | 4,322 | 980   | Belgium                     | 1,072 | 601   | 365  |
| South Australia                                | -     | -     | 10    | Turkey                      | 815   | 2,307 | 253  |
| Victoria                                       | 73    | 45    | 1     | Germany                     | 712   | 421   | 186  |
| Queensland                                     | 1     | < 0.5 | < 0.5 | Italy                       | 1,011 | 557   | 117  |
| Other  | 3     | 5     | 2     | China                       | 15    | 14    | 29   |
| TOTAL  | 4,359 | 4,373 | 992   | Other                       | 735   | 474   | 42   |
|  |       |       |       | TOTAL                       | 4,359 | 4,373 | 992  |

| WALNUTS IMPORTS (IN-SHELL AND KERNEL) |       |       |       |                                |       |       |       |  |  |
|---------------------------------------|-------|-------|-------|--------------------------------|-------|-------|-------|--|--|
| Imports by State Destination (Tonnes) |       |       |       | Imports by Country (Tonnes)    |       |       |       |  |  |
| Year Ending June                      | 2022  | 2023  | 2024  | Year Ending June 2022 2023 202 |       |       |       |  |  |
| Victoria                              | 3,067 | 2,566 | 3,279 | US                             | 3,796 | 3,462 | 4,578 |  |  |
| New South Wales                       | 1,225 | 1,170 | 1,549 | Vietnam                        | 718   | 462   | 535   |  |  |
| Queensland                            | 427   | 396   | 384   | Chile                          | 234   | 184   | 160   |  |  |
| South Australia                       | 181   | 45    | 115   | China                          | 205   | 67    | 124   |  |  |
| Western Australia                     | 69    | 68    | 91    | South Africa                   | -     | -     | 19    |  |  |
| Other                                 | < 0.5 | < 0.5 | -     | Other                          | 16    | 70    | < 0.5 |  |  |
| TOTAL                                 | 4,969 | 4,245 | 5,417 | TOTAL                          | 4,969 | 4,245 | 5,417 |  |  |

Source: GTA/TDM



