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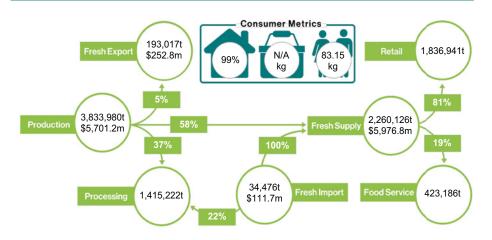






All Fresh Vegetables Overview

ALL FRESH VEGETABLES SUPPLY CHAIN - YEAR ENDING JUNE 2024



Sources: ABS; AC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)

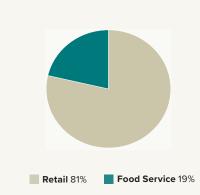
TOTAL PRODUCTION



\$5,701.2m

3,833,980t produced and valued at **\$5,701.2m** with 37% sent to be processed.

RETAIL VS FOOD SERVICE



The fresh supply was **2,260,126t**, with **1,836,941t** distributed into retail and **423,186t** into food service.

| VEAD ENDING HINE | 2022 | 20 | 23 | 2024 | |
|-------------------------------------|-----------|-----------|-------|-----------|-------|
| YEAR ENDING JUNE | | Value | % YoY | Value | % YoY |
| Production (t) | 3,705,055 | 3,583,609 | -3% | 3,833,980 | +7% |
| Production (\$m) | \$5,537.0 | \$5,841.5 | +5% | \$5,701.2 | -2% |
| Fresh Export Volume (t) | 207,985 | 184,038 | -12% | 193,017 | +5% |
| Fresh Export Value (\$m) | \$254.1 | \$251.7 | >-1% | \$252.8 | <1% |
| Fresh Import Volume (t) | 29,802 | 35,677 | +20% | 34,476 | -3% |
| Fresh Import Value (\$m) | \$93.6 | \$101.0 | +8% | \$111.7 | +11% |
| Fresh Supply (t) | 2,142,346 | 2,160,793 | <1% | 2,260,126 | +5% |
| Fresh Supply Wholesale Value (\$m) | \$5,923.2 | \$6,188.6 | +4% | \$5,976.8 | -3% |
| Supply per Capita (kg) | 82.56 | 82.26 | >-1% | 83.15 | +1% |
| Retail Supply (t) | 1,730,477 | 1,753,870 | +1% | 1,836,941 | +5% |
| Retail Supply Wholesale Value (\$m) | \$4,702.1 | \$4,892.3 | +4% | \$4,737.4 | -3% |
| Food Service Supply (t) | 411,869 | 406,923 | -1% | 423,186 | +4% |
| Food Service Wholesale Value (\$m) | \$1,221.1 | \$1,296.3 | +6% | \$1,239.4 | -4% |

Sources: ABS; AC; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)

ALL FRESH VEGETABLES INTERNATIONAL TRADE 200,000 210,602 215,134 207,985 184,038 193,017 0 33,399 31,309 29,802 35,677 34,476 2019/20 2019/20 2020/21 2021/22 2022/23 2023/24



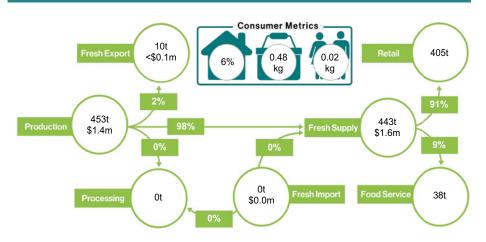






Fresh Artichokes Overview

FRESH ARTICHOKES SUPPLY CHAIN - YEAR ENDING JUNE 2024



Sources: AC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)

TOTAL PRODUCTION



\$1.4m

453t produced and valued at **\$1.4m**.

RETAIL VS FOOD SERVICE



CONSUMER METRICS



6%

6% of Australian households purchased artichokes, buying an average of **480g** per shopping trip.

PER CAPITA CONSUMPTION

0.02kg



in 2023/24 based on the volume supplied.

| VEAR ENDING THE | 2022 | 20 | 23 | 20 | 24 |
|-------------------------------------|---------|---------|-------|---------|-------|
| YEAR ENDING JUNE | Value | Value | % YoY | Value | % YoY |
| Production (t) | 447 | 450 | <1% | 453 | <1% |
| Production (\$m) | \$1.2 | \$1.6 | +32% | \$1.4 | -9% |
| Fresh Export Volume (t) | 8 | 9 | +14% | 10 | +9% |
| Fresh Export Value (\$m) | < \$0.1 | < \$0.1 | - | < \$0.1 | +33% |
| Fresh Import Volume (t) | - | - | - | - | - |
| Fresh Import Value (\$m) | \$- | \$- | - | \$- | - |
| Fresh Supply (t) | 439 | 441 | <1% | 443 | <1% |
| Fresh Supply Wholesale Value (\$m) | \$1.4 | \$1.8 | +33% | \$1.6 | -11% |
| Supply per Capita (kg) | 0.02 | 0.02 | >-1% | 0.02 | -3% |
| Retail Supply (t) | 401 | 403 | <1% | 405 | <1% |
| Retail Supply Wholesale Value (\$m) | \$1.2 | \$1.7 | +33% | \$1.5 | -11% |
| Food Service Supply (t) | 38 | 38 | <1% | 38 | <1% |
| Food Service Wholesale Value (\$m) | \$0.1 | \$0.2 | +33% | \$0.1 | -11% |

Sources: AC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)



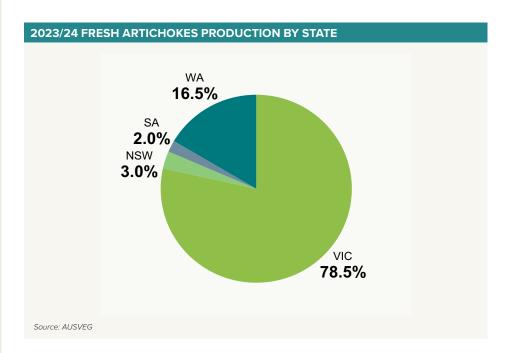


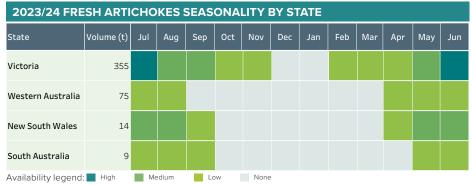
Fresh Artichokes Production

Perth Werribee Source: AUSVEG

This report focuses exclusively on globe artichokes, excluding jerusalem artichokes. Artichoke production occurs predominately in Victoria, with smaller quantities produced in other states. The majority of Australian-grown artichokes are sold in the domestic fresh market, with a minor export market.







Source: AUSVEG

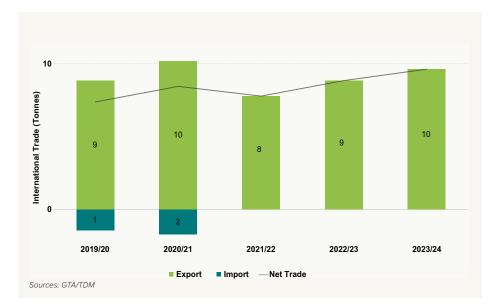




Fresh Artichokes International Trade

FRESH ARTICHOKES INTERNATIONAL TRADE

There is minimal trade of artichokes, with Australia only occasionally importing small volumes, and typically exporting between **5-10 tonnes** every year. For the year ending June 2024, Australia exported **10 tonnes**. The exports and imports over the last five financial years are profiled in the graph below, where imports are counted as negative tonnes.





| For the year ending June 2024, 40.5% of exported fresh artichokes were sent |
|--|
| to Vietnam , as profiled in the chart above. |

| Exports by State of Production Origin (Tonnes) | | | | | | | |
|--|-------|------|-------|--|--|--|--|
| Year Ending June | 2022 | 2023 | 2024 | | | | |
| Victoria | 5 | 8 | 9 | | | | |
| New South Wales | 2 | 1 | < 0.5 | | | | |
| Queensland | < 0.5 | 1 | < 0.5 | | | | |
| South Australia | < 0.5 | - | - | | | | |
| Other | < 0.5 | - | < 0.5 | | | | |
| TOTAL | 8 | 9 | 10 | | | | |

| | Exports by Country (Tonnes) | | | | | | | | | |
|---|-----------------------------|-------|------|------|--|--|--|--|--|--|
| | Year Ending June | 2022 | 2023 | 2024 | | | | | | |
|) | Vietnam | 1 | 2 | 4 | | | | | | |
| 5 | Thailand | 1 | 2 | 3 | | | | | | |
| 5 | Hong Kong | 1 | 1 | 1 | | | | | | |
| - | Indonesia | < 0.5 | 1 | 1 | | | | | | |
| 5 | New Caledonia | 2 | 2 | 1 | | | | | | |
|) | Other | 2 | 1 | 1 | | | | | | |
| | TOTAL | 8 | 9 | 10 | | | | | | |

Source: GTA/TDM



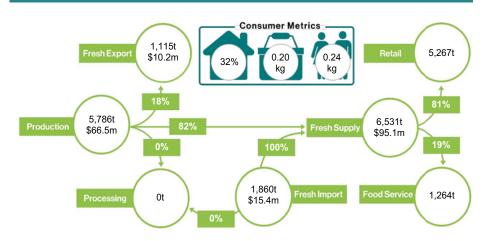






Fresh Asparagus Overview

FRESH ASPARAGUS SUPPLY CHAIN - YEAR ENDING JUNE 2024



Sources: AC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)

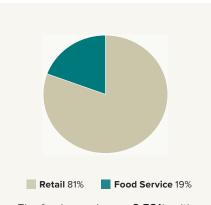
TOTAL PRODUCTION



\$66.5m

5,786t produced and valued at **\$66.5m**.

RETAIL VS FOOD SERVICE



The fresh supply was **6,531t**, with **5,267t** distributed into retail and **1,264t** into food service.

CONSUMER METRICS



32%

32% of Australian households purchased asparagus, buying an average of **202g** per shopping trip.

PER CAPITA CONSUMPTION





in 2023/24 based on the volume supplied.

| | 2022 | 20 | 23 | 20 | 24 |
|-------------------------------------|---------|--------|-------|--------|-------|
| YEAR ENDING JUNE | Value | Value | % YoY | Value | % YoY |
| Production (t) | 7,369 | 5,296 | -28% | 5,786 | +9% |
| Production (\$m) | \$77.9 | \$59.3 | -24% | \$66.5 | +12% |
| Fresh Export Volume (t) | 1,181 | 1,022 | -13% | 1,115 | +9% |
| Fresh Export Value (\$m) | \$10.0 | \$10.7 | +7% | \$10.2 | -4% |
| Fresh Import Volume (t) | 2,624 | 2,248 | -14% | 1,860 | -17% |
| Fresh Import Value (\$m) | \$17.4 | \$18.7 | +8% | \$15.4 | -17% |
| Fresh Supply (t) | 8,812 | 6,522 | -26% | 6,531 | <1% |
| Fresh Supply Wholesale Value (\$m) | \$116.3 | \$90.1 | -23% | \$95.1 | +5% |
| Supply per Capita (kg) | 0.34 | 0.25 | -27% | 0.24 | -3% |
| Retail Supply (t) | 7,107 | 5,260 | -26% | 5,267 | <1% |
| Retail Supply Wholesale Value (\$m) | \$93.8 | \$72.7 | -23% | \$76.7 | +5% |
| Food Service Supply (t) | 1,706 | 1,262 | -26% | 1,264 | <1% |
| Food Service Wholesale Value (\$m) | \$22.5 | \$17.4 | -23% | \$18.4 | +5% |

Sources: AC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)





Fresh Asparagus Production

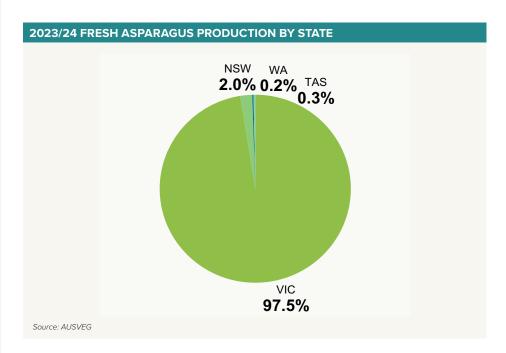
MAJOR PRODUCTION AREAS

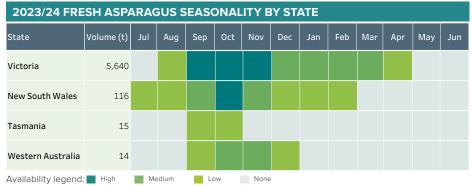


Source: AUSVEG

Asparagus production occurs predominantly in Victoria. There are typically two asparagus harvests: a spring cut, mainly destined for the export market, and a summer cut, primarily destined for the domestic market. There is minimal processing of local production, due to the low cost of imported product.







Source: AUSVEG

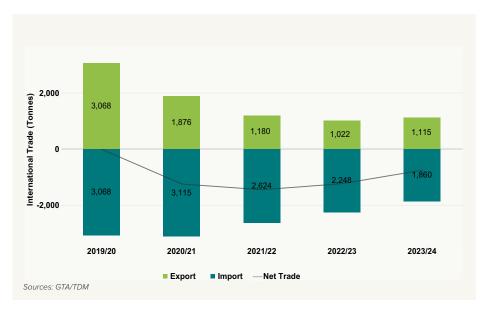


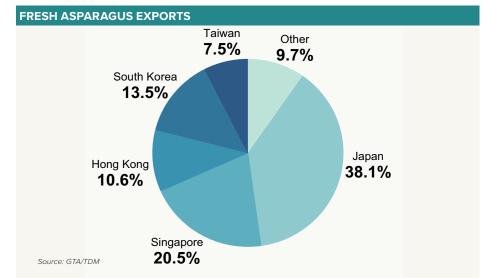


Fresh Asparagus International Trade

FRESH ASPARAGUS INTERNATIONAL TRADE

Australia has traditionally been a net exporter of fresh asparagus, typically exporting between **1,000-3,500 tonnes** per year. For the year ending June 2024, Australia imported **1,860 tonnes**, and exported **1,115 tonnes**. The exports and imports over the last five financial years are profiled in the graph below, where imports are counted as negative tonnes.





For the year ending June 2024, **38.1%** of exported fresh asparagus were sent to **Japan**, as profiled in the chart above.

| Exports by State of Production Origin (Tonnes) | | | Expo | rts by Country | (Tonnes) | | |
|--|-------|-------|-------|------------------|----------|-------|-------|
| Year Ending June | 2022 | 2023 | 2024 | Year Ending June | 2022 | 2023 | 2024 |
| Victoria | 1,162 | 997 | 1,086 | Japan | 581 | 344 | 425 |
| New South Wales | 15 | 17 | 23 | Singapore | 148 | 199 | 229 |
| Queensland | 3 | 8 | 5 | South Korea | 182 | 132 | 151 |
| South Australia | - | - | < 0.5 | Hong Kong | 115 | 116 | 118 |
| Western Australia | - | < 0.5 | - | Taiwan | 109 | 174 | 84 |
| Other | < 0.5 | < 0.5 | < 0.5 | Other | 46 | 56 | 108 |
| TOTAL | 1,180 | 1,022 | 1,115 | TOTAL | 1,180 | 1,022 | 1,115 |

FRESH ASPARAGUS IMPORTS

| Imports by State Destination (Tonnes) | | | | Impoi | ts by Countr | y (Tonnes) | |
|---------------------------------------|-------|-------|-------|------------------|--------------|------------|-------|
| Year Ending June | 2022 | 2023 | 2024 | Year Ending June | 2022 | 2023 | 2024 |
| Victoria | 911 | 843 | 760 | Mexico | 2,564 | 2,237 | 1,825 |
| New South Wales | 965 | 721 | 505 | US | 58 | 11 | 20 |
| Queensland | 516 | 452 | 385 | China | - | - | 9 |
| Western Australia | 232 | 231 | 209 | Thailand | 2 | - | 6 |
| Other | < 0.5 | - | - | Italy | < 0.5 | < 0.5 | - |
| TOTAL | 2,624 | 2,248 | 1,860 | Other | < 0.5 | < 0.5 | - |
| | | | | TOTAL | 2,624 | 2,248 | 1,860 |

Source: GTA/TDM



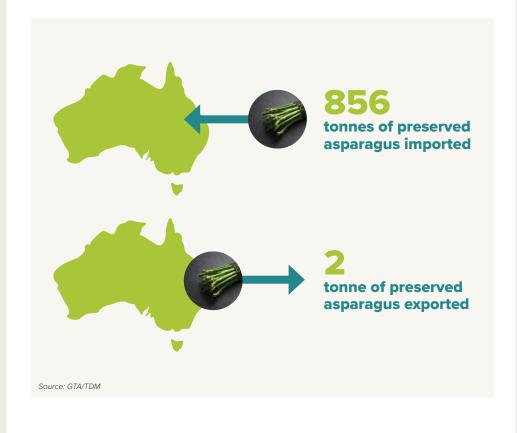




Processed Asparagus International Trade

2023/24 PROCESSED ASPARAGUS INTERNATIONAL TRADE

For the year ending June 2024, an additional **856 tonnes** of preserved asparagus were imported, while **two tonnes** was exported. These volumes have not been included in the fresh imports and exports profiled on page **189**.



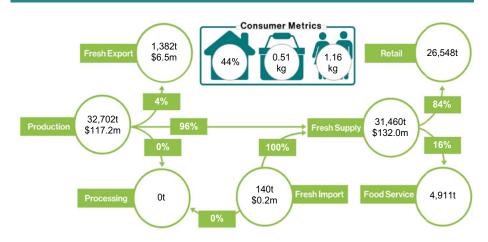






Fresh Beans Overview

FRESH BEANS SUPPLY CHAIN - YEAR ENDING JUNE 2024



Sources: ABS; AC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)

TOTAL PRODUCTION



\$117.2m

32,702t produced and valued at **\$117.2m**.

RETAIL VS FOOD SERVICE



The fresh supply was **31,460t**, with **26,548t** distributed into retail and **4,911t** into food service.

CONSUMER METRICS



44%

44% of Australian households purchased beans, buying an average of **507g** per shopping trip.

PER CAPITA CONSUMPTION

1.16kg



in 2023/24 based on the volume supplied.

| VEAR ENDING HAVE | 2022 | 20 | 23 | 20 | 24 |
|-------------------------------------|---------|---------|-------|---------|-------|
| YEAR ENDING JUNE | Value | Value | % YoY | Value | % YoY |
| Production (t) | 28,169 | 29,118 | +3% | 32,702 | +12% |
| Production (\$m) | \$134.4 | \$114.3 | -15% | \$117.2 | +2% |
| Fresh Export Volume (t) | 1,188 | 1,254 | +6% | 1,382 | +10% |
| Fresh Export Value (\$m) | \$6.2 | \$7.2 | +16% | \$6.5 | -10% |
| Fresh Import Volume (t) | 654 | 345 | -47% | 140 | -59% |
| Fresh Import Value (\$m) | \$1.0 | \$0.6 | -42% | \$0.2 | -63% |
| Fresh Supply (t) | 27,635 | 28,209 | +2% | 31,460 | +12% |
| Fresh Supply Wholesale Value (\$m) | \$155.6 | \$128.9 | -17% | \$132.0 | +2% |
| Supply per Capita (kg) | 1.06 | 1.07 | <1% | 1.16 | +8% |
| Retail Supply (t) | 23,164 | 23,645 | +2% | 26,548 | +12% |
| Retail Supply Wholesale Value (\$m) | \$130.4 | \$108.1 | -17% | \$111.4 | +3% |
| Food Service Supply (t) | 4,471 | 4,564 | +2% | 4,911 | +8% |
| Food Service Wholesale Value (\$m) | \$25.2 | \$20.9 | -17% | \$20.6 | -1% |

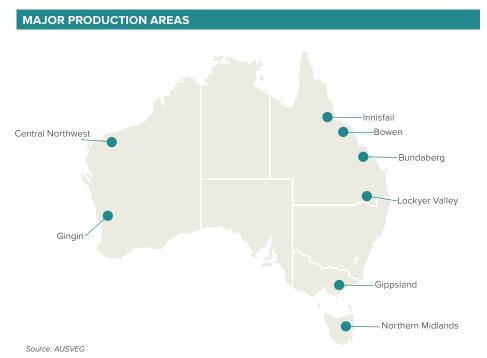
Sources: ABS; AC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)





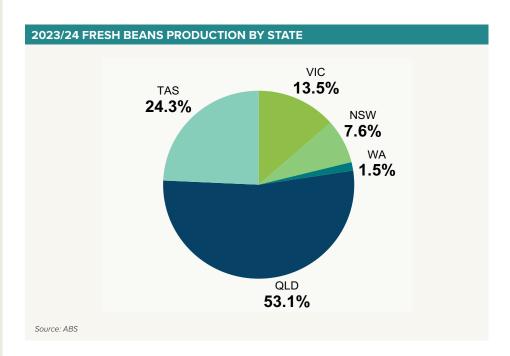


Fresh Beans Production



This report focuses on green beans, French beans and runner beans, excluding navy beans and other commonly sold tinned varieties. Bean production occurs predominately in Queensland. There is minimal processing of local production due to the low cost of imported product.







Source: AUSVEG



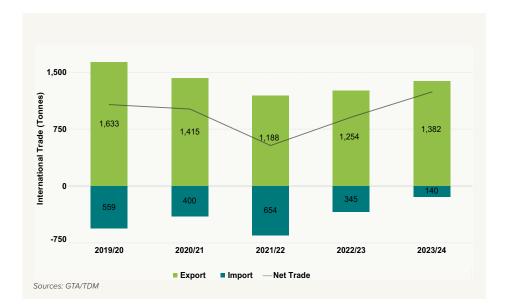


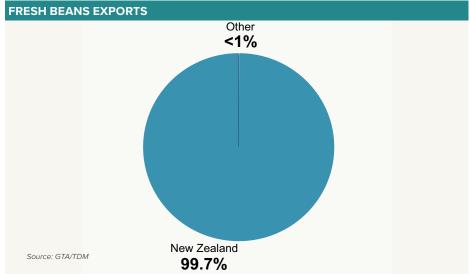


Fresh Beans International Trade

FRESH BEANS INTERNATIONAL TRADE

Australia is a net exporter of fresh beans, typically exporting between **1,200-1,700 tonnes** per year. For the year ending June 2024, Australia exported **1,382 tonnes**. The exports and imports over the last five financial years are profiled in the graph below, where imports are counted as negative tonnes.





For the year ending June 2024, **99.7%** of exported fresh beans were sent to **New Zealand**, as profiled in the chart above.

| Exports by State of Production Origin (Tonnes) | | | | Expo | rts by Country | (Tonnes) | |
|--|-------|-------|-------|------------------|----------------|----------|-------|
| Year Ending June | 2022 | 2023 | 2024 | Year Ending June | 2022 | 2023 | 2024 |
| Queensland | 1,185 | 1,252 | 1,381 | New Zealand | 1,182 | 1,248 | 1,378 |
| Victoria | 2 | 2 | 1 | New Caledonia | - | 3 | 1 |
| Tasmania | - | < 0.5 | < 0.5 | Hong Kong | 1 | 1 | 1 |
| New South Wales | 1 | < 0.5 | - | UAE | < 0.5 | < 0.5 | < 0.5 |
| Northern Territory | < 0.5 | - | - | Malaysia | 1 | < 0.5 | < 0.5 |
| Other | < 0.5 | 1 | < 0.5 | Other | 4 | 3 | 2 |
| TOTAL | 1,188 | 1,254 | 1,382 | TOTAL | 1,188 | 1,254 | 1,382 |

FRESH BEANS IMPORTS Imports by State Destination (Tonnes) Imports by Country (Tonnes) 2023 2024 2022 2023 Year Ending June 2022 Year Ending June 2024 Victoria 467 241 120 Canada 434 255 120 New South Wales 75 Nigeria 12 Western Australia Belgium 112 16 Iran < 0.5 Queensland 75 Other < 0.5 Myanmar 50 TOTAL 654 345 140 Other 170 2 < 0.5

TOTAL

Source: GTA/TDM



654

345



140



Processed Beans International Trade

2023/24 PROCESSED BEANS INTERNATIONAL TRADE

For the year ending June 2024, an additional **6,808 tonnes** of frozen beans and **43,874 tonnes** of preserved beans were imported, while **60 tonnes** of frozen beans and **742 tonnes** of preserved beans were exported.



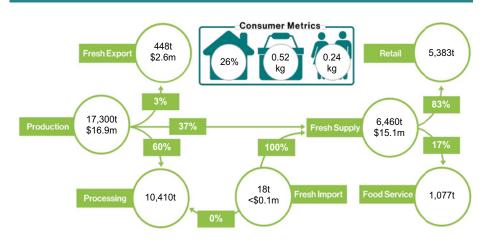






Fresh Beetroot Overview

FRESH BEETROOT SUPPLY CHAIN - YEAR ENDING JUNE 2024



Sources: AC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)

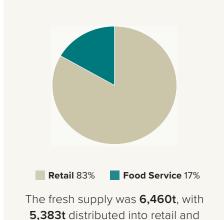
TOTAL PRODUCTION



\$16.9m

17,300t produced and valued at **\$16.9m** with 60% sent to be processed.

RETAIL VS FOOD SERVICE



1.077t into food service.

CONSUMER METRICS



26%

26% of Australian households purchased beetroot, buying an average of **515g** per shopping trip.

PER CAPITA CONSUMPTION





in 2023/24 based on the volume supplied.

| VEAD ENDING HAVE | 2022 | 20 | 23 | 20 | 24 |
|-------------------------------------|---------|--------|-------|---------|-------|
| YEAR ENDING JUNE | Value | Value | % YoY | Value | % YoY |
| Production (t) | 14,660 | 16,167 | +10% | 17,300 | +7% |
| Production (\$m) | \$13.8 | \$14.9 | +8% | \$16.9 | +13% |
| Fresh Export Volume (t) | 346 | 306 | -12% | 448 | +46% |
| Fresh Export Value (\$m) | \$1.3 | \$1.7 | +31% | \$2.6 | +57% |
| Fresh Import Volume (t) | 108 | 87 | -19% | 18 | -80% |
| Fresh Import Value (\$m) | < \$0.1 | \$0.2 | >100% | < \$0.1 | -80% |
| Fresh Supply (t) | 5,600 | 6,220 | +11% | 6,460 | +4% |
| Fresh Supply Wholesale Value (\$m) | \$13.4 | \$14.2 | +6% | \$15.1 | +7% |
| Supply per Capita (kg) | 0.22 | 0.24 | +10% | 0.24 | <1% |
| Retail Supply (t) | 4,667 | 5,183 | +11% | 5,383 | +4% |
| Retail Supply Wholesale Value (\$m) | \$11.1 | \$11.8 | +6% | \$12.6 | +7% |
| Food Service Supply (t) | 933 | 1,037 | +11% | 1,077 | +4% |
| Food Service Wholesale Value (\$m) | \$2.2 | \$2.4 | +6% | \$2.5 | +7% |

Sources: AC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)







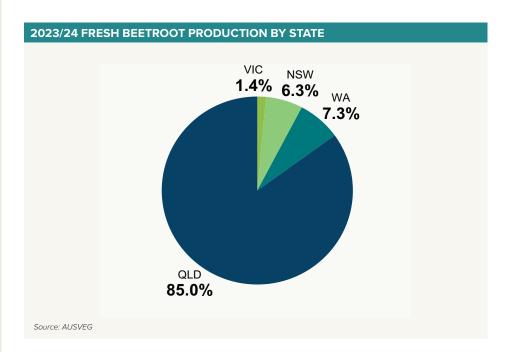
Fresh Beetroot Production

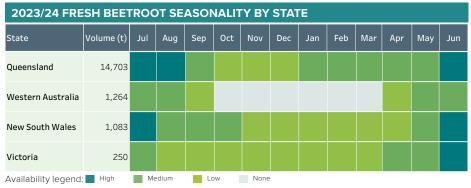
Lockyer Valley Fassifern Valley Sydney Basin

Source: AUSVEG

Beetroot production occurs predominantly in Queensland. Volumes grown for processing have decreased in recent years, however the majority of processed volume is tinned.







Source: AUSVEG



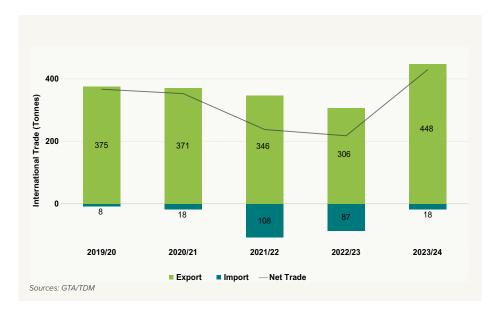


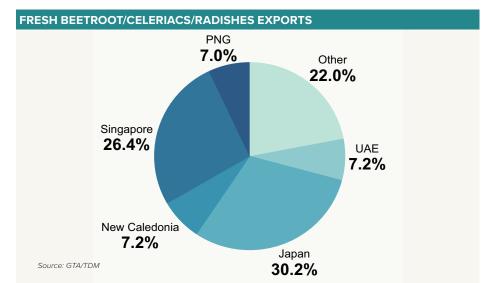
Fresh Beetroot, Celeriacs and Radishes International Trade

FRESH BEETROOT/CELERIACS/RADISHES INTERNATIONAL TRADE

Note: Trade data combines fresh beetroot, celeriacs and radishes.

For the year ending June 2024, Australia exported **448 tonnes**. The exports and imports over the last five financial years are profiled in the graph below, where imports are counted as negative tonnes.





For the year ending June 2024, **30.2%** of exported fresh beetroot were sent to **Japan**, as profiled in the chart above.

| Exports by Stat | e of Production | on Origin (To | nnes) | Exports by Country (Tor | | | |
|------------------|-----------------|---------------|-------|-------------------------|------|------|------|
| Year Ending June | 2022 | 2023 | 2024 | Year Ending June | 2022 | 2023 | 2024 |
| Queensland | 121 | 161 | 201 | Japan | 87 | 104 | 135 |
| Victoria | 122 | 100 | 191 | Singapore | 41 | 47 | 118 |
| South Australia | 11 | 25 | 43 | New Caledonia | 12 | 15 | 32 |
| New South Wales | 50 | 19 | 11 | UAE | 66 | 25 | 32 |
| Tasmania | 13 | < 0.5 | 2 | PNG | 24 | 20 | 31 |
| Other | 29 | < 0.5 | < 0.5 | Other | 116 | 95 | 98 |
| TOTAL | 346 | 306 | 448 | TOTAL | 346 | 306 | 448 |

FRESH BEETROOT/CELERIACS/RADISHES IMPORTS

| Imports by State Destination (Tonnes) | | | | | | | | | |
|---------------------------------------|------------------------|--------------------------------------|--|--|--|--|--|--|--|
| Year Ending June 2022 2023 2024 | | | | | | | | | |
| 81 | 50 | 17 | | | | | | | |
| 14 | 26 | < 0.5 | | | | | | | |
| 13 | 11 | < 0.5 | | | | | | | |
| - | - | < 0.5 | | | | | | | |
| 108 | 87 | 18 | | | | | | | |
| | 2022 81 14 13 | 2022 2023 81 50 14 26 13 11 | | | | | | | |

| Impo | Imports by Country (Tonnes) | | | | | | | | | |
|------------------|-----------------------------|-------|-------|--|--|--|--|--|--|--|
| Year Ending June | 2022 | 2023 | 2024 | | | | | | | |
| Spain | 81 | 50 | 17 | | | | | | | |
| Vietnam | - | < 0.5 | < 0.5 | | | | | | | |
| China | - | - | < 0.5 | | | | | | | |
| Fiji | - | 24 | - | | | | | | | |
| South Africa | - | 11 | - | | | | | | | |
| Other | 27 | 2 | < 0.5 | | | | | | | |
| TOTAL | 108 | 87 | 18 | | | | | | | |

Source: GTA/TDM





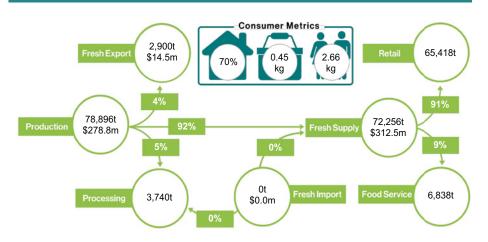






Fresh Broccoli Overview

FRESH BROCCOLI SUPPLY CHAIN - YEAR ENDING JUNE 2024



Sources: ABS; AC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)

TOTAL PRODUCTION



\$278.8m

78,896t produced and valued at **\$278.8m** with 5% sent to be processed.

RETAIL VS FOOD SERVICE



The fresh supply was **72,256t**, with **65,418t** distributed into retail and **6,838t** into food service.

CONSUMER METRICS



70%

70% of Australian households purchased broccoli, buying an average of **445g** per shopping trip.

PER CAPITA CONSUMPTION





in 2023/24 based on the volume supplied.

| VEAD ENDING HINE | 2022 | 20 | 23 | 20 | 24 |
|-------------------------------------|---------|---------|-------|---------|-------|
| YEAR ENDING JUNE | Value | Value | % YoY | Value | % YoY |
| Production (t) | 71,933 | 75,235 | +5% | 78,896 | +5% |
| Production (\$m) | \$301.2 | \$283.1 | -6% | \$278.8 | -1% |
| Fresh Export Volume (t) | 2,546 | 2,223 | -13% | 2,900 | +30% |
| Fresh Export Value (\$m) | \$13.2 | \$11.7 | -11% | \$14.5 | +23% |
| Fresh Import Volume (t) | - | - | - | - | - |
| Fresh Import Value (\$m) | \$- | \$- | - | \$- | - |
| Fresh Supply (t) | 66,100 | 69,499 | +5% | 72,256 | +4% |
| Fresh Supply Wholesale Value (\$m) | \$340.2 | \$320.2 | -6% | \$312.5 | -2% |
| Supply per Capita (kg) | 2.55 | 2.65 | +4% | 2.66 | <1% |
| Retail Supply (t) | 59,277 | 62,754 | +6% | 65,418 | +4% |
| Retail Supply Wholesale Value (\$m) | \$302.9 | \$286.2 | -6% | \$279.7 | -2% |
| Food Service Supply (t) | 6,823 | 6,744 | -1% | 6,838 | +1% |
| Food Service Wholesale Value (\$m) | \$37.3 | \$34.0 | -9% | \$32.8 | -4% |

Note: This category has been updated to reflect revised data for previous years.

Sources: ABS; AC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)





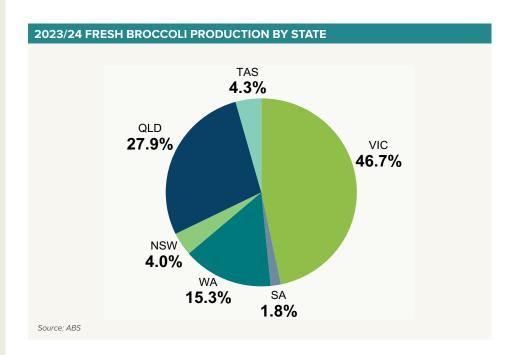
Fresh Broccoli Production

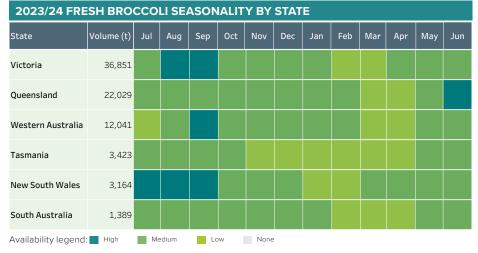
MAJOR PRODUCTION AREAS Lockyer Valley -Stanthorpe -Windsor Forbes Manjimup Melbourne

Source: AUSVEG

This section combines broccoli and baby broccoli. Baby broccoli refers to two distinct crops: baby broccoli is one variety of modified broccoli; and broccolini™ is a cross between broccoli and the leafy Asian vegetable 'Gai Lan' (Chinese broccoli). Broccoli is grown in most states of Australia.







Source: AUSVEG





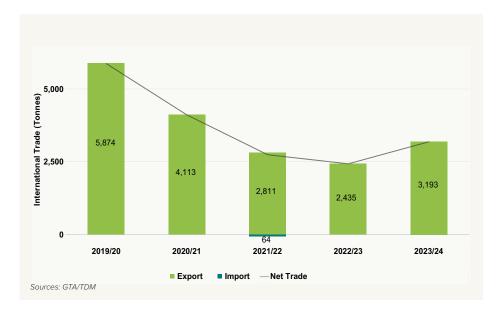


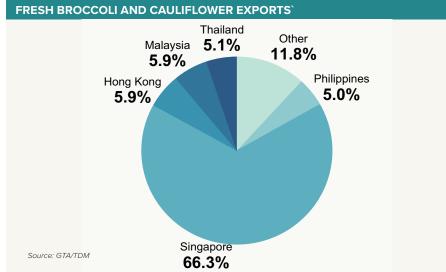
Fresh Broccoli and Cauliflower International Trade

FRESH BROCCOLI AND CAULIFLOWER INTERNATIONAL TRADE

Note: Trade data combines fresh broccoli and cauliflower.

Australia is a net exporter of broccoli and cauliflower. For the year ending June 2024, Australia exported **3,193 tonnes**. The exports and imports over the last five financial years profiled in the graph below.





For the year ending June 2024, **66.3**% of exported fresh broccoli and cauliflower were sent to **Singapore**, as profiled in the chart above.

| Exports by Stat | e of Production | on Origin (To | nnes) | Exports by Country (Tonnes) | | | |
|-------------------|-----------------|---------------|-------|-----------------------------|-------|-------|-------|
| Year Ending June | 2022 | 2023 | 2024 | Year Ending June | 2022 | 2023 | 2024 |
| Victoria | 1,383 | 1,263 | 2,031 | Singapore | 1,734 | 1,309 | 2,116 |
| Queensland | 882 | 619 | 691 | Hong Kong | 328 | 227 | 190 |
| New South Wales | 392 | 328 | 278 | Malaysia | 177 | 123 | 187 |
| South Australia | 12 | 48 | 112 | Thailand | 130 | 215 | 164 |
| Western Australia | 81 | 59 | 54 | Philippines | 66 | 130 | 160 |
| Other | 60 | 118 | 28 | Other | 376 | 431 | 377 |
| TOTAL | 2,811 | 2,435 | 3,193 | TOTAL | 2,811 | 2,435 | 3,193 |

FRESH BROCCOLI AND CAULIFLOWER IMPORTS Imports by State Destination (Tonnes) Imports

| Imports by | Imports by State Destination (Tonnes) | | | Imports by Country (Tonnes) | | | |
|------------------|---------------------------------------|------|------|-----------------------------|------|------|------|
| Year Ending June | 2022 | 2023 | 2024 | Year Ending June | 2022 | 2023 | 2024 |
| Victoria | 64 | - | - | China | 44 | - | - |
| Queensland | < 0.5 | - | - | Egypt | 20 | - | - |
| Other | < 0.5 | - | - | TOTAL | 64 | - | - |
| TOTAL | 64 | - | - | | | | |

Source: GTA/TDM



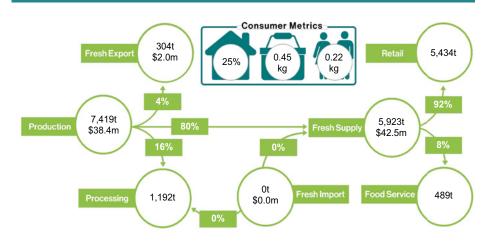






Fresh Brussels Sprouts Overview

FRESH BRUSSELS SPROUTS SUPPLY CHAIN - YEAR ENDING JUNE 2024



Sources: ABS; AC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)

TOTAL PRODUCTION



\$38.4m

7,419t produced and valued at **\$38.4m** with 16% sent to be processed.

RETAIL VS FOOD SERVICE



The fresh supply was **5,923t**, with **5,434t** distributed into retail and **489t** into food service.

CONSUMER METRICS



25%

25% of Australian households purchased brussels sprouts, buying an average of **448g** per shopping trip.

PER CAPITA CONSUMPTION



in 2023/24 based on the volume supplied.

| | 2022 | 20 | 23 | 20 | 24 |
|-------------------------------------|--------|--------|-------|--------|-------|
| YEAR ENDING JUNE | Value | Value | % YoY | Value | % YoY |
| Production (t) | 5,353 | 6,845 | +28% | 7,419 | +8% |
| Production (\$m) | \$27.5 | \$37.4 | +36% | \$38.4 | +3% |
| Fresh Export Volume (t) | 298 | 306 | +3% | 304 | >-1% |
| Fresh Export Value (\$m) | \$1.8 | \$2.2 | +22% | \$2.0 | -10% |
| Fresh Import Volume (t) | - | - | - | - | - |
| Fresh Import Value (\$m) | \$- | \$- | - | \$- | F |
| Fresh Supply (t) | 4,108 | 5,439 | +32% | 5,923 | +9% |
| Fresh Supply Wholesale Value (\$m) | \$29.9 | \$41.1 | +37% | \$42.5 | +3% |
| Supply per Capita (kg) | 0.16 | 0.21 | +31% | 0.22 | +5% |
| Retail Supply (t) | 3,797 | 4,974 | +31% | 5,434 | +9% |
| Retail Supply Wholesale Value (\$m) | \$27.6 | \$37.6 | +36% | \$39.0 | +4% |
| Food Service Supply (t) | 311 | 465 | +49% | 489 | +5% |
| Food Service Wholesale Value (\$m) | \$2.3 | \$3.5 | +55% | \$3.5 | >-1% |

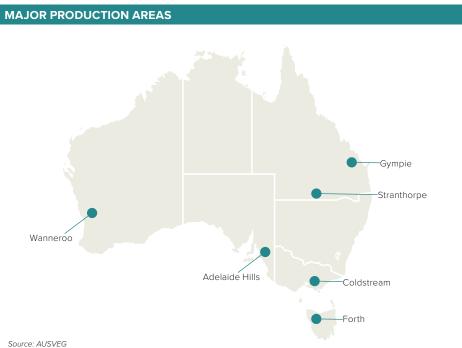
Note: This category has been updated to reflect revised data for previous years.

Sources: ABS; AC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)



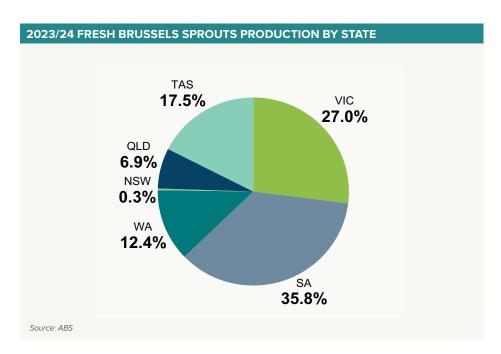


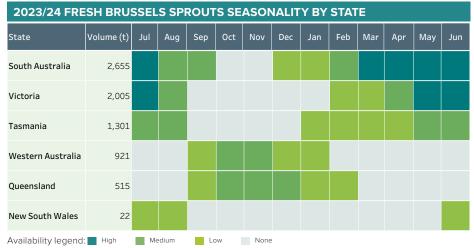
Fresh Brussels Sprouts Production



Brussels sprouts production occurs in the southern states of Australia, with the majority of production occurring in South Australia.







Source: AUSVEG

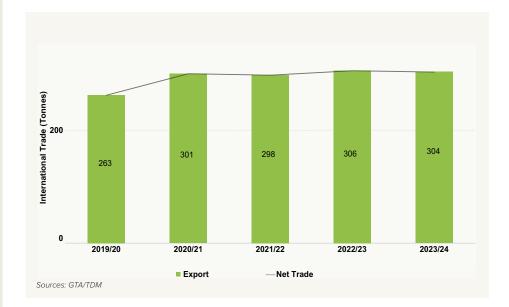


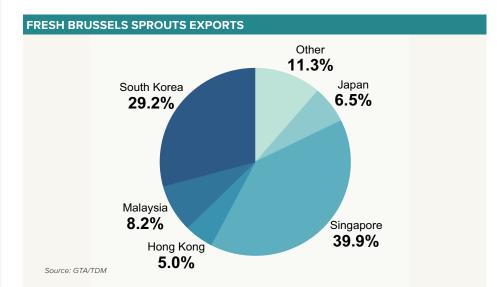


Fresh Brussels Sprouts International Trade

FRESH BRUSSELS SPROUTS INTERNATIONAL TRADE

Australia is a net exporter of brussels sprouts. For the year ending June 2024, Australia exported **304 tonnes**. The exports and imports over the last five years are profiled in the graph below.





For the year ending June 2024, **39.9%** of exported fresh brussels sprouts were sent to **Singapore**, as profiled in the chart above.

| Exports by Stat | e of Producti | on Origin (To | nnes) | Exports by Country (Tonnes) | | | |
|------------------|---------------|---------------|-------|-----------------------------|------|------|------|
| Year Ending June | 2022 | 2023 | 2024 | Year Ending June | 2022 | 2023 | 2024 |
| South Australia | 136 | 159 | 179 | Singapore | 43 | 76 | 121 |
| Victoria | 123 | 132 | 98 | South Korea | 150 | 143 | 89 |
| Queensland | 11 | 4 | 19 | Malaysia | 14 | 12 | 25 |
| New South Wales | 23 | 6 | 5 | Japan | 25 | 29 | 20 |
| Tasmania | 2 | 4 | 1 | Hong Kong | 30 | 17 | 15 |
| Other | 3 | 2 | 2 | Other | 35 | 29 | 34 |
| TOTAL | 298 | 306 | 304 | TOTAL | 298 | 306 | 304 |

Source: GTA/TDM

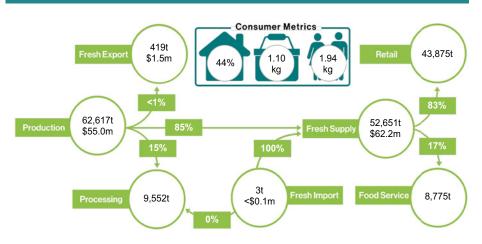






Fresh Cabbages Overview

FRESH CABBAGES SUPPLY CHAIN - YEAR ENDING JUNE 2024



Sources: ABS; AC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)

TOTAL PRODUCTION



\$55.0m

62,617t produced and valued at **\$55.0m** with 15% sent to be processed.

RETAIL VS FOOD SERVICE



The fresh supply was **52,651t**, with **43,875t** distributed into retail and **8,775t** into food service.

CONSUMER METRICS



44%

44% of Australian households purchased cabbages, buying an average of **1.10kg** per shopping trip.

PER CAPITA CONSUMPTION

1.94kg



in 2023/24 based on the volume supplied.

| VEAR ENDING HAVE | 2022 | 20 | 23 | 20 | 24 |
|-------------------------------------|---------|--------|-------|---------|-------|
| YEAR ENDING JUNE | Value | Value | % YoY | Value | % YoY |
| Production (t) | 65,306 | 62,848 | -4% | 62,617 | >-1% |
| Production (\$m) | \$49.8 | \$59.7 | +20% | \$55.0 | -8% |
| Fresh Export Volume (t) | 524 | 533 | +2% | 419 | -22% |
| Fresh Export Value (\$m) | \$1.7 | \$1.7 | -3% | \$1.5 | -11% |
| Fresh Import Volume (t) | <1 | 42 | >100% | 3 | -92% |
| Fresh Import Value (\$m) | < \$0.1 | \$0.1 | >100% | < \$0.1 | -80% |
| Fresh Supply (t) | 54,820 | 52,770 | -4% | 52,651 | >-1% |
| Fresh Supply Wholesale Value (\$m) | \$55.9 | \$67.5 | +21% | \$62.2 | -8% |
| Supply per Capita (kg) | 2.11 | 2.01 | -5% | 1.94 | -4% |
| Retail Supply (t) | 45,683 | 43,975 | -4% | 43,875 | >-1% |
| Retail Supply Wholesale Value (\$m) | \$46.6 | \$56.3 | +21% | \$51.9 | -8% |
| Food Service Supply (t) | 9,137 | 8,795 | -4% | 8,775 | >-1% |
| Food Service Wholesale Value (\$m) | \$9.3 | \$11.3 | +21% | \$10.4 | -8% |

Sources: ABS; AC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)





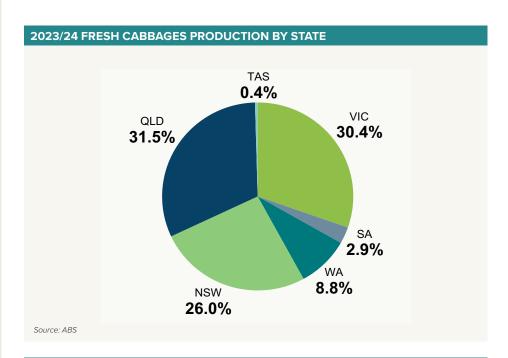
Fresh Cabbages Production



Source: AUSVEG

Cabbage production occurs in most states of Australia, with higher production predominantly occurring during the winter months.



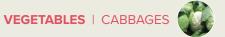




Source: AUSVEG



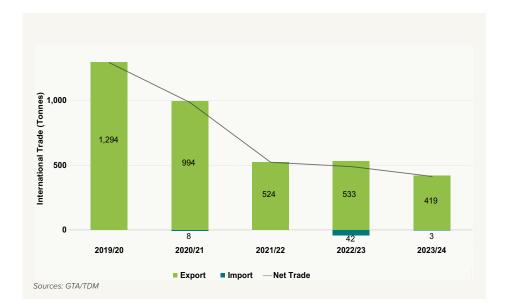




Fresh Cabbages International Trade

FRESH CABBAGES INTERNATIONAL TRADE

Australia is a net exporter of cabbages. For the year ending June 2024, Australia exported **419 tonnes**. The exports and imports over the last five years are profiled in the graph below, where imports are counted as negative tonnes.





For the year ending June 2024, **45.5**% of exported fresh cabbages were sent to **Singapore**, as profiled in the chart above.

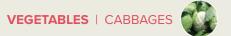
| Exports by Stat | e of Production | on Origin (To | nnes) | Expo | rts by Country | (Tonnes) | |
|-------------------|-----------------|---------------|-------|------------------|----------------|----------|------|
| Year Ending June | 2022 | 2023 | 2024 | Year Ending June | 2022 | 2023 | 2024 |
| Queensland | 201 | 258 | 155 | Singapore | 199 | 181 | 191 |
| Victoria | 98 | 117 | 153 | New Caledonia | 45 | 151 | 44 |
| Western Australia | 158 | 72 | 59 | Hong Kong | 44 | 22 | 43 |
| New South Wales | 65 | 83 | 45 | Malaysia | 101 | 54 | 42 |
| Tasmania | 1 | 3 | 5 | Brunei | 32 | 20 | 18 |
| Other | 2 | 1 | 1 | Other | 103 | 105 | 80 |
| TOTAL | 524 | 533 | 419 | TOTAL | 524 | 533 | 419 |

FRESH CABBAGES IMPORTS Imports by State Destination (Tonnes) Imports by Country (Tonnes) Year Ending June Year Ending June 2022 2023 2024 2022 2023 2024 New South Wales 40 China 40 3 Victoria < 0.5 Netherlands < 0.5 Other < 0.5 Other < 0.5 42 TOTAL 3 TOTAL

Source: GTA/TDM







Processed Cabbages International Trade

2023/24 PROCESSED CABBAGES INTERNATIONAL TRADE

For the year ending June 2024, **290 tonnes** of preserved cabbages were exported.



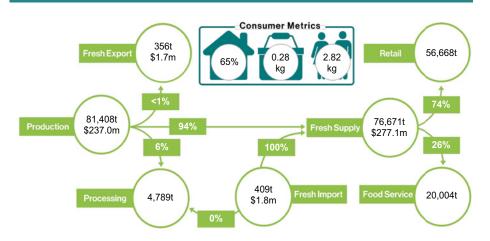






Fresh Capsicums Overview

FRESH CAPSICUMS SUPPLY CHAIN - YEAR ENDING JUNE 2024



Sources: ABS; AC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)

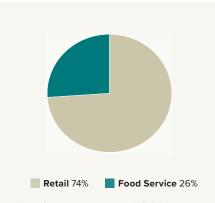
TOTAL PRODUCTION



\$237.0m

81,408t produced and valued at **\$237.0m** with 6% sent to be processed.

RETAIL VS FOOD SERVICE



The fresh supply was **76,671t**, with **56,668t** distributed into retail and **20,004t** into food service.

CONSUMER METRICS



65%

65% of Australian households purchased capsicums, buying an average of **281g** per shopping trip.

PER CAPITA CONSUMPTION





in 2023/24 based on the volume supplied.

| VELD ENDING HINE | 2022 | 20 | 23 | 20 | 24 |
|-------------------------------------|---------|---------|-------|---------|-------|
| YEAR ENDING JUNE | Value | Value | % YoY | Value | % YoY |
| Production (t) | 71,403 | 73,719 | +3% | 81,408 | +10% |
| Production (\$m) | \$211.9 | \$215.8 | +2% | \$237.0 | +10% |
| Fresh Export Volume (t) | 345 | 333 | -3% | 356 | +7% |
| Fresh Export Value (\$m) | \$1.5 | \$1.9 | +24% | \$1.7 | -7% |
| Fresh Import Volume (t) | 780 | 667 | -15% | 409 | -39% |
| Fresh Import Value (\$m) | \$3.4 | \$3.2 | -8% | \$1.9 | -40% |
| Fresh Supply (t) | 67,638 | 69,716 | +3% | 76,671 | +10% |
| Fresh Supply Wholesale Value (\$m) | \$249.3 | \$253.1 | +2% | \$277.1 | +9% |
| Supply per Capita (kg) | 2.61 | 2.65 | +2% | 2.82 | +6% |
| Retail Supply (t) | 49,991 | 51,527 | +3% | 56,668 | +10% |
| Retail Supply Wholesale Value (\$m) | \$184.2 | \$187.0 | +2% | \$204.8 | +9% |
| Food Service Supply (t) | 17,647 | 18,189 | +3% | 20,004 | +10% |
| Food Service Wholesale Value (\$m) | \$65.0 | \$66.0 | +2% | \$72.3 | +9% |

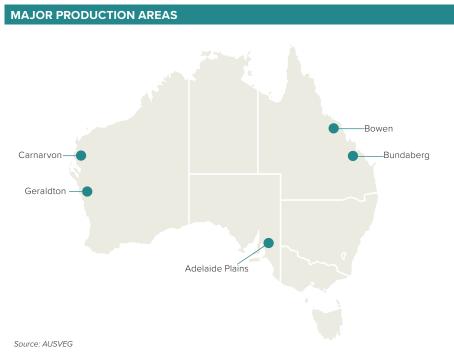
Sources: ABS; AC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)





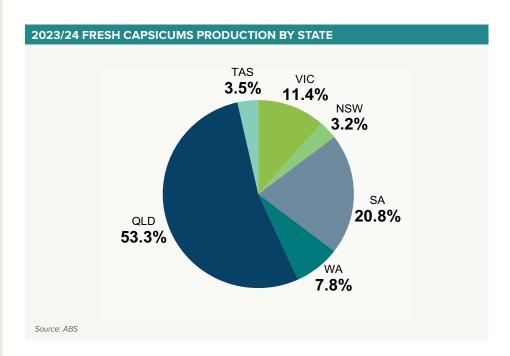


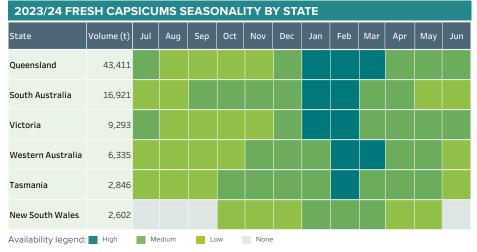
Fresh Capsicums Production



Capsicums, or bell peppers, are grown in most states of Australia. The majority of capsicums are currently grown outdoors in Queensland. However, increasingly capsicums are being grown year-round in high-tech greenhouses in the southern states.





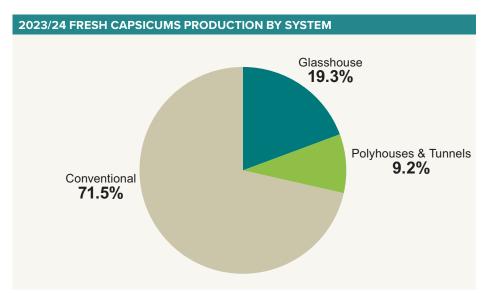


Source: AUSVEG









Production of capsicums in Australia occurs in three different types of farming systems. These systems and their contribution to production are **Glasshouse 19.3%**, **Polyhouses & Tunnels 9.2%** and **Conventional 71.5%**.

2023/24 FRESH CAPSICUMS PRODUCTION SYSTEM BY STATE

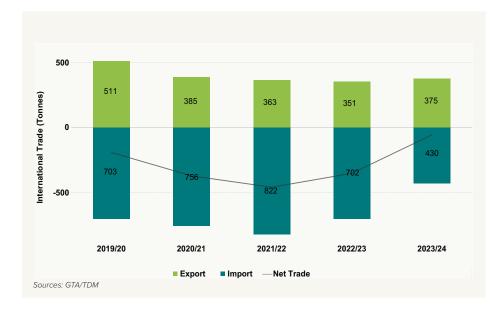
| | Glassh | nouse | Polyhouses | Polyhouses & Tunnels | | entional |
|--------------------|---------------|------------|---------------|----------------------|---------------|------------|
| State | Hectares (Ha) | Volume (t) | Hectares (Ha) | Volume (t) | Hectares (Ha) | Volume (t) |
| New South Wales | 0 | 0 | 0 | 0 | - | 2,602 |
| Victoria | 8 | 3,000 | 16 | 3,100 | - | 3,193 |
| Queensland | 6 | 1,740 | 8 | 1,600 | - | 40,071 |
| Western Australia | 0 | 0 | 0 | 0 | - | 6,335 |
| South Australia | 24 | 9,600 | 14 | 2,800 | - | 4,521 |
| Tasmania | 4 | 1,400 | 0 | 0 | - | 1,446 |
| Northern Territory | 0 | 0 | 0 | 0 | - | 0 |
| Total | 41 | 15,740 | 38 | 7,500 | - | 58,168 |

Fresh Capsicums and Chillies International Trade

FRESH CAPSICUMS INTERNATIONAL TRADE

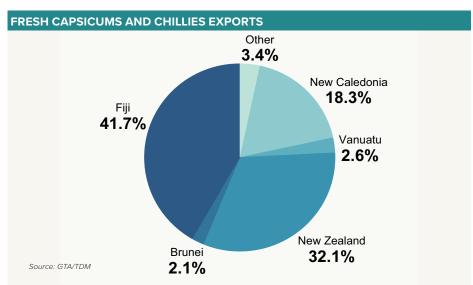
Note: Trade data combines fresh capsicums and chillies.

Australia is a net importer of capsicums and chillies, typically importing between **400-900 tonnes** every year, predominantly from Fiji. For the year ending June 2024, Australia exported **375 tonnes**. The exports and imports over the last five financial years are profiled in the graph below, where imports are counted as negative tonnes.









For the year ending June 2024, **41.7**% of exported fresh capsicums and chillies were sent to **Fiji**, as profiled in the chart above.

| Exports by State of Production Origin (Tonnes) | | | | | | | | | |
|--|------|------|-------|--|--|--|--|--|--|
| Year Ending June | 2022 | 2023 | 2024 | | | | | | |
| Queensland | 280 | 244 | 272 | | | | | | |
| Victoria | 66 | 94 | 96 | | | | | | |
| New South Wales | 9 | 6 | 5 | | | | | | |
| South Australia | 8 | 6 | 1 | | | | | | |
| Tasmania | - | - | 1 | | | | | | |
| Other | - | - | < 0.5 | | | | | | |
| TOTAL | 363 | 351 | 375 | | | | | | |

| Exports by Country (Tonnes) | | | | | | | | | | |
|-----------------------------|------|------|------|--|--|--|--|--|--|--|
| Year Ending June | 2022 | 2023 | 2024 | | | | | | | |
| Fiji | 64 | 117 | 156 | | | | | | | |
| New Zealand | 201 | 121 | 120 | | | | | | | |
| New Caledonia | 51 | 85 | 69 | | | | | | | |
| Vanuatu | 5 | 5 | 10 | | | | | | | |
| Brunei | 22 | 11 | 8 | | | | | | | |
| Other | 21 | 12 | 13 | | | | | | | |
| TOTAL | 363 | 351 | 375 | | | | | | | |

FRESH CAPSICUMS AND CHILLIES IMPORTS

| Imports by State Destination (Tonnes) | | | | | | | | | | |
|---------------------------------------|-------|------|-------|--|--|--|--|--|--|--|
| Year Ending June | 2022 | 2023 | 2024 | | | | | | | |
| New South Wales | 505 | 388 | 258 | | | | | | | |
| Victoria | 122 | 165 | 79 | | | | | | | |
| Western Australia | 101 | 92 | 69 | | | | | | | |
| Queensland | 88 | 57 | 24 | | | | | | | |
| South Australia | 4 | - | - | | | | | | | |
| Other | < 0.5 | - | < 0.5 | | | | | | | |
| TOTAL | 822 | 702 | 430 | | | | | | | |

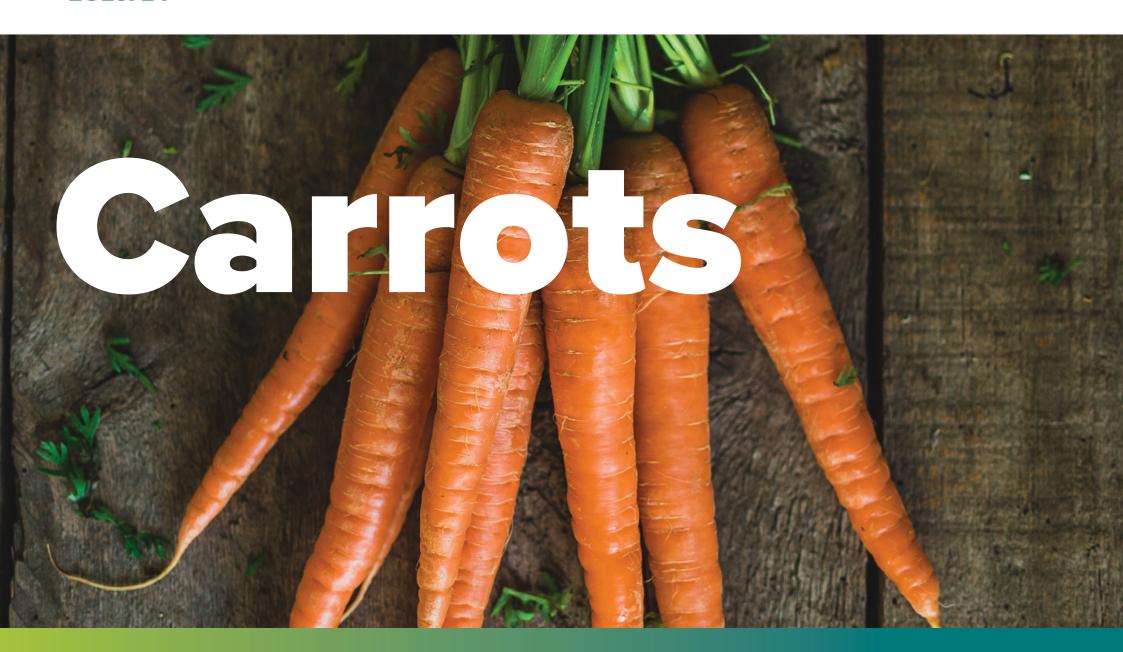
| | Imports by Country (Tonnes) | | | | | | | | | | |
|---|-----------------------------|------|-------|------|--|--|--|--|--|--|--|
| | Year Ending June | 2022 | 2023 | 2024 | | | | | | | |
| 3 | New Zealand | 726 | 655 | 378 | | | | | | | |
|) | Vietnam | 25 | 32 | 52 | | | | | | | |
|) | India | 70 | 16 | - | | | | | | | |
| 1 | Other | - | < 0.5 | - | | | | | | | |
| - | TOTAL | 822 | 702 | 430 | | | | | | | |
| 5 | | | | | | | | | | | |

Source: GTA/TDM





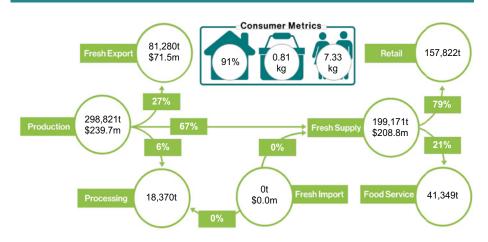






Fresh Carrots Overview

FRESH CARROTS SUPPLY CHAIN - YEAR ENDING JUNE 2024



Sources: ABS; AC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)

TOTAL PRODUCTION



298,821t produced and valued at \$239.7m with 6% sent to be processed.

RETAIL VS FOOD SERVICE



The fresh supply was 199,171t, with 157,822t distributed into retail and 41,349t into food service.

CONSUMER METRICS



91%

91% of Australian households purchased carrots, buying an average of **808g** per shopping trip.

PER CAPITA CONSUMPTION

7.33kg



in 2023/24 based on the volume supplied.

| VEAR ENDING HAVE | 2022 | 20 | 23 | 20 | 24 |
|-------------------------------------|---------|---------|-------|---------|-------|
| YEAR ENDING JUNE | Value | Value | % YoY | Value | % YoY |
| Production (t) | 306,394 | 300,715 | -2% | 298,821 | >-1% |
| Production (\$m) | \$247.9 | \$261.7 | +6% | \$239.7 | -8% |
| Fresh Export Volume (t) | 99,247 | 87,847 | -11% | 81,280 | -7% |
| Fresh Export Value (\$m) | \$92.2 | \$82.5 | -11% | \$71.5 | -13% |
| Fresh Import Volume (t) | <1 | - | -100% | - | - |
| Fresh Import Value (\$m) | \$- | \$- | - | \$- | - |
| Fresh Supply (t) | 188,313 | 194,381 | +3% | 199,171 | +2% |
| Fresh Supply Wholesale Value (\$m) | \$197.7 | \$223.5 | +13% | \$208.8 | -7% |
| Supply per Capita (kg) | 7.26 | 7.40 | +2% | 7.33 | >-1% |
| Retail Supply (t) | 149,218 | 154,027 | +3% | 157,822 | +2% |
| Retail Supply Wholesale Value (\$m) | \$156.7 | \$177.1 | +13% | \$165.5 | -7% |
| Food Service Supply (t) | 39,095 | 40,355 | +3% | 41,349 | +2% |
| Food Service Wholesale Value (\$m) | \$41.1 | \$46.4 | +13% | \$43.4 | -7% |

Sources: ABS; AC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)







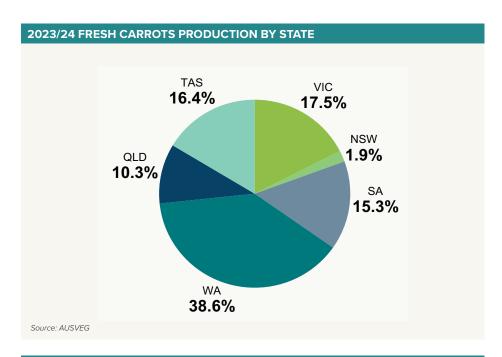
Fresh Carrots Production

Geraldton Preston Adelaide Plains Riverland Mildura Forth

Source: AUSVEG

Carrot production occurs primarily in the southern states of Australia, with a large volume of carrots grown for the export market in Western Australia.







Source: AUSVEG





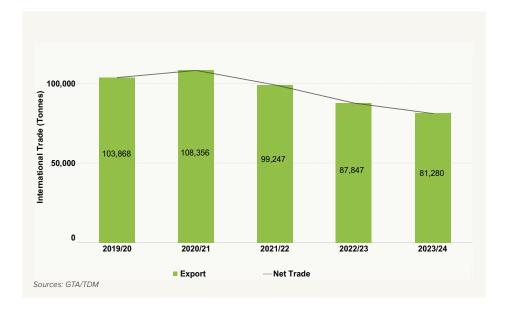


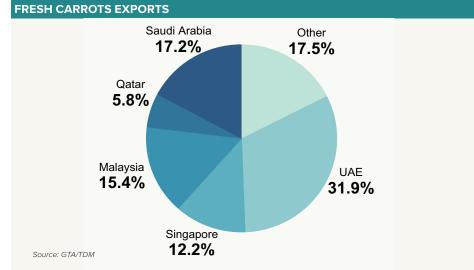
Fresh Carrots and Turnips International Trade

FRESH CARROTS AND TURNIPS INTERNATIONAL TRADE

Note: Trade data combines fresh carrots and turnips.

Australia is a net exporter of carrots and turnips, typically exporting between **80,000-110,000** tonnes every year, predominantly from Western Australia. For the year ending June 2024, Australia exported **81,280 tonnes**. The exports and imports over the last five financial years are profiled in the graph below.





For the year ending June 2024, **31.9%** of exported fresh carrots and turnips were sent to **United Arab Emirates (UAE)**, as profiled in the chart above.

| Exports by Stat | e of Production | on Origin (To | nnes) | Expor | ts by Country | (Tonnes) | |
|-------------------|-----------------|---------------|--------|------------------|---------------|----------|--------|
| Year Ending June | 2022 | 2023 | 2024 | Year Ending June | 2022 | 2023 | 2024 |
| Western Australia | 92,641 | 81,654 | 72,795 | UAE | 29,450 | 29,950 | 25,888 |
| Queensland | 1,567 | 2,082 | 4,447 | Saudi Arabia | 18,355 | 13,371 | 13,995 |
| Victoria | 1,607 | 1,554 | 2,152 | Malaysia | 16,541 | 13,447 | 12,494 |
| Tasmania | 2,687 | 2,320 | 1,610 | Singapore | 12,633 | 10,934 | 9,900 |
| New South Wales | 261 | 149 | 217 | Qatar | 7,544 | 6,925 | 4,745 |
| Other | 482 | 87 | 59 | Other | 14,723 | 13,221 | 14,259 |
| TOTAL | 99,247 | 87,847 | 81,280 | TOTAL | 99,247 | 87,847 | 81,280 |

Source: GTA/TDM



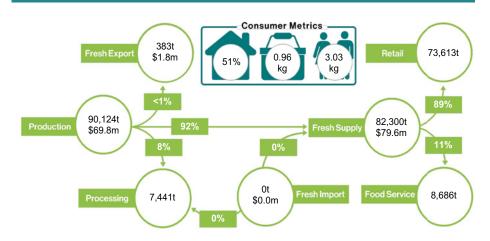






Fresh Cauliflowers Overview

FRESH CAULIFLOWERS SUPPLY CHAIN - YEAR ENDING JUNE 2024



Sources: ABS; AC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)

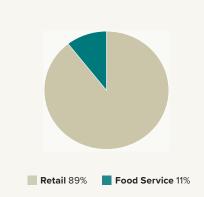
TOTAL PRODUCTION



\$69.8m

90,124t produced and valued at **\$69.8m** with 8% sent to be processed.

RETAIL VS FOOD SERVICE



The fresh supply was **82,300t**, with **73,613t** distributed into retail and **8,686t** into food service.

CONSUMER METRICS



51%

51% of Australian households purchased cauliflowers, buying an average of **964g** per shopping trip.

PER CAPITA CONSUMPTION

3.03kg



in 2023/24 based on the volume supplied.

| VEAR ENDING HAVE | 2022 | 20 | 23 | 20 | 24 |
|-------------------------------------|---------|--------|-------|--------|-------|
| YEAR ENDING JUNE | Value | Value | % YoY | Value | % YoY |
| Production (t) | 77,061 | 84,893 | +10% | 90,124 | +6% |
| Production (\$m) | \$61.4 | \$73.7 | +20% | \$69.8 | -5% |
| Fresh Export Volume (t) | 337 | 292 | -13% | 383 | +31% |
| Fresh Export Value (\$m) | \$1.7 | \$1.5 | -13% | \$1.9 | +24% |
| Fresh Import Volume (t) | 8 | + | -100% | - | - |
| Fresh Import Value (\$m) | < \$0.1 | \$- | -100% | \$- | F |
| Fresh Supply (t) | 70,369 | 77,591 | +10% | 82,300 | +6% |
| Fresh Supply Wholesale Value (\$m) | \$70.0 | \$84.6 | +21% | \$79.6 | -6% |
| Supply per Capita (kg) | 2.71 | 2.95 | +9% | 3.03 | +3% |
| Retail Supply (t) | 62,942 | 69,402 | +10% | 73,613 | +6% |
| Retail Supply Wholesale Value (\$m) | \$62.6 | \$75.6 | +21% | \$71.2 | -6% |
| Food Service Supply (t) | 7,427 | 8,189 | +10% | 8,686 | +6% |
| Food Service Wholesale Value (\$m) | \$7.4 | \$8.9 | +21% | \$8.4 | -6% |

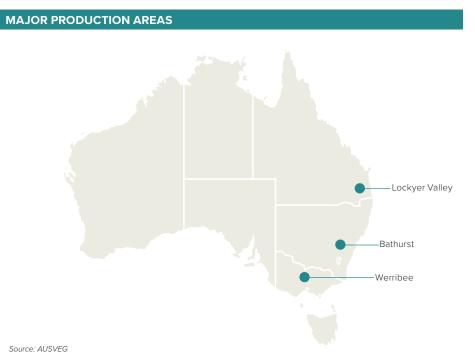
Sources: ABS; AC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)





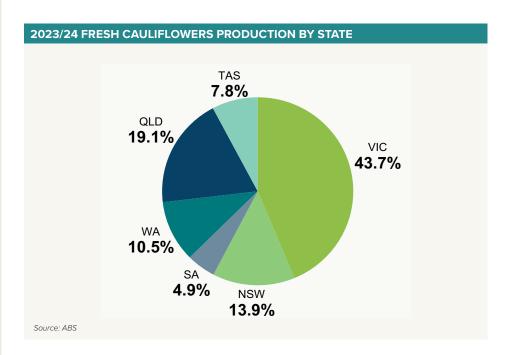


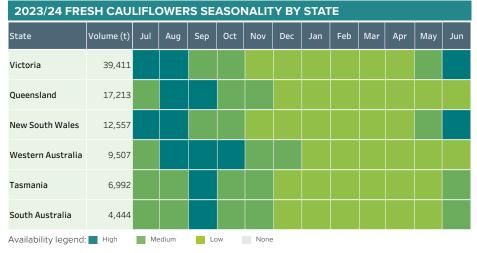
Fresh Cauliflowers Production



Cauliflower production occurs across most states in Australia, with production occurring predominantly the winter months.







Source: ABS





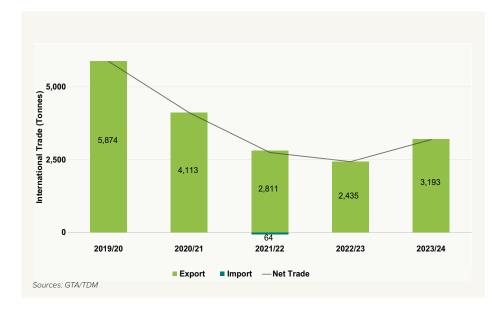


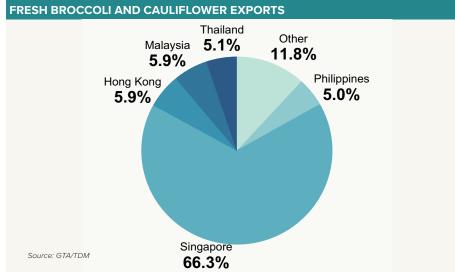
Fresh Broccoli and Cauliflower International Trade

FRESH BROCCOLI AND CAULIFLOWER INTERNATIONAL TRADE

Note: Trade data combines fresh broccoli and cauliflower.

Australia is a net exporter of broccoli and cauliflower. For the year ending June 2024, Australia exported **3,193 tonnes**. The exports and imports over the last five financial years profiled in the graph below.





For the year ending June 2024, **66.3%** of exported fresh broccoli and cauliflower were sent to **Singapore**, as profiled in the chart above.

| Exports by State of Production Origin (Tonnes) | | | | Exports by Country (Tonnes) | | | |
|--|-------|-------|-------|-----------------------------|-------|-------|-------|
| Year Ending June | 2022 | 2023 | 2024 | Year Ending June | 2022 | 2023 | 2024 |
| Victoria | 1,383 | 1,263 | 2,031 | Singapore | 1,734 | 1,309 | 2,116 |
| Queensland | 882 | 619 | 691 | Hong Kong | 328 | 227 | 190 |
| New South Wales | 392 | 328 | 278 | Malaysia | 177 | 123 | 187 |
| South Australia | 12 | 48 | 112 | Thailand | 130 | 215 | 164 |
| Western Australia | 81 | 59 | 54 | Philippines | 66 | 130 | 160 |
| Other | 60 | 118 | 28 | Other | 376 | 431 | 377 |
| TOTAL | 2,811 | 2,435 | 3,193 | TOTAL | 2,811 | 2,435 | 3,193 |

FRESH BROCCOLI AND CAULIFLOWER IMPORTS

| Imports by State Destination (Tonnes) | | | | Impoi | ts by Country | y (Tonnes) | |
|---------------------------------------|-------|------|------|------------------|---------------|------------|------|
| Year Ending June | 2022 | 2023 | 2024 | Year Ending June | 2022 | 2023 | 2024 |
| Victoria | 64 | - | - | China | 44 | - | - |
| Queensland | < 0.5 | - | - | Egypt | 20 | - | - |
| Other | < 0.5 | - | - | TOTAL | 64 | - | - |
| TOTAL | 64 | - | - | | | | |

Source: GTA/TDM





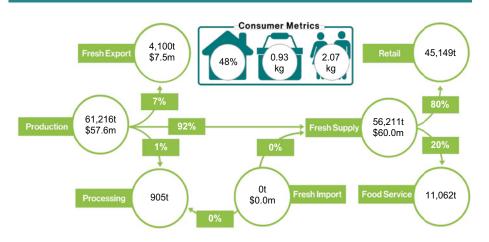






Fresh Celery Overview

FRESH CELERY SUPPLY CHAIN - YEAR ENDING JUNE 2024



Sources: AC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)

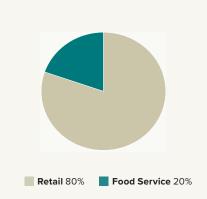
TOTAL PRODUCTION



\$57.6m

61,216t produced and valued at **\$57.6m** with 1% sent to be processed.

RETAIL VS FOOD SERVICE



The fresh supply was **56,211t**, with **45,149t** distributed into retail and **11,062t** into food service.

CONSUMER METRICS



48%

48% of Australian households purchased celery, buying an average of **933g** per shopping trip.

PER CAPITA CONSUMPTION

2.07kg



in 2023/24 based on the volume supplied.

| VEAR ENDING HAVE | 2022 | 20 | 23 | 20 | 24 |
|-------------------------------------|--------|--------|-------|--------|-------|
| YEAR ENDING JUNE | Value | Value | % YoY | Value | % YoY |
| Production (t) | 58,291 | 56,472 | -3% | 61,216 | +8% |
| Production (\$m) | \$65.2 | \$72.1 | +11% | \$57.6 | -20% |
| Fresh Export Volume (t) | 4,221 | 4,118 | -2% | 4,100 | >-1% |
| Fresh Export Value (\$m) | \$7.7 | \$7.5 | -3% | \$7.6 | +2% |
| Fresh Import Volume (t) | - | - | - | - | - |
| Fresh Import Value (\$m) | \$- | \$- | - | \$- | F |
| Fresh Supply (t) | 53,209 | 51,520 | -3% | 56,211 | +9% |
| Fresh Supply Wholesale Value (\$m) | \$68.9 | \$77.3 | +12% | \$60.0 | -22% |
| Supply per Capita (kg) | 2.05 | 1.96 | -4% | 2.07 | +5% |
| Retail Supply (t) | 42,738 | 41,381 | -3% | 45,149 | +9% |
| Retail Supply Wholesale Value (\$m) | \$55.3 | \$62.1 | +12% | \$48.2 | -22% |
| Food Service Supply (t) | 10,471 | 10,138 | -3% | 11,062 | +9% |
| Food Service Wholesale Value (\$m) | \$13.6 | \$15.2 | +12% | \$11.8 | -22% |

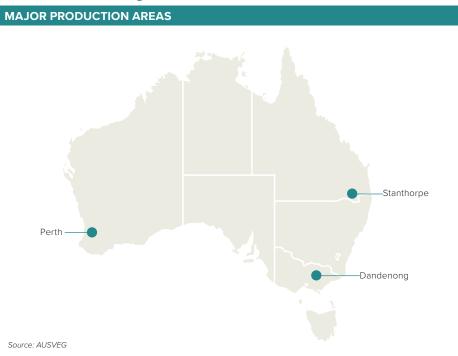
Sources: AC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)





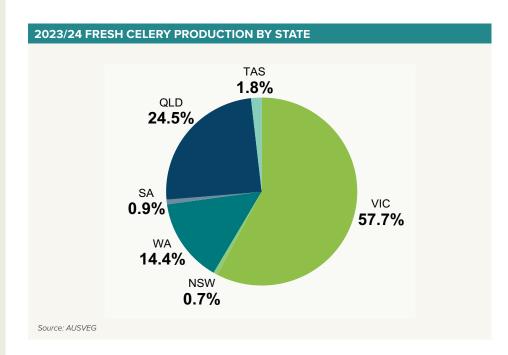


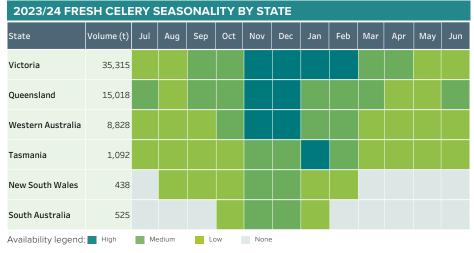
Fresh Celery Production



Celery is grown in most states of Australia, with the majority of production occurring in Victoria. Most of the celery grown in Australia is destined for the fresh local market, with a small but growing fresh export market.







Source: AUSVEG



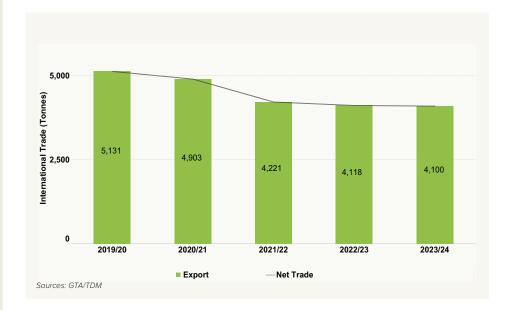


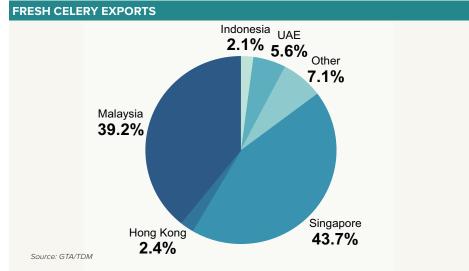


Fresh Celery International Trade

FRESH CELERY INTERNATIONAL TRADE

Australia is a net exporter of celery, with exports growing in recent years. For the year ending in June 2024, Australia exported **4,100 tonnes**. The exports and imports over the last five financial years are profiled in the graph below.





For the year ending June 2024, **43.7%** of exported fresh celery were sent to **Singapore**, as profiled in the chart above.

| Exports by State of Production Origin (Tonnes) | | | | Ехроі | ts by Country | (Tonnes) | |
|--|-------|-------|-------|------------------|---------------|----------|-------|
| Year Ending June | 2022 | 2023 | 2024 | Year Ending June | 2022 | 2023 | 2024 |
| Western Australia | 2,613 | 2,704 | 2,758 | Singapore | 1,918 | 1,920 | 1,793 |
| Victoria | 1,469 | 1,267 | 1,209 | Malaysia | 1,741 | 1,615 | 1,606 |
| Queensland | 64 | 118 | 106 | UAE | 229 | 170 | 228 |
| Tasmania | - | 13 | 16 | Hong Kong | 21 | 88 | 96 |
| New South Wales | 71 | 9 | 8 | Indonesia | 115 | 114 | 85 |
| Other | 3 | 6 | 3 | Other | 197 | 211 | 291 |
| TOTAL | 4,221 | 4,118 | 4,100 | TOTAL | 4,221 | 4,118 | 4,100 |

Source: GTA/TDM



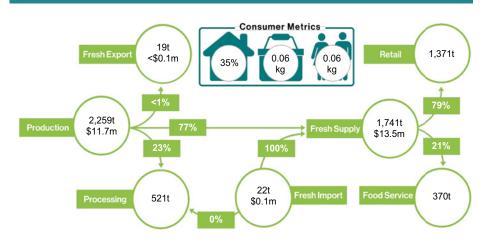






Fresh Chillies Overview

FRESH CHILLIES SUPPLY CHAIN - YEAR ENDING JUNE 2024



Sources: AC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)

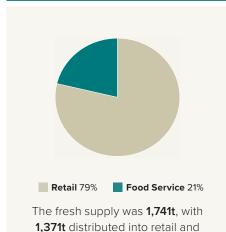
TOTAL PRODUCTION



\$11.7m

2,259t produced and valued at **\$11.7m** with 23% sent to processed.

RETAIL VS FOOD SERVICE



370t into food service.

CONSUMER METRICS



35%

35% of Australian households purchased chillies, buying an average of **64g** per shopping trip.

PER CAPITA CONSUMPTION





in 2023/24 based on the volume supplied.

| VEAD ENDING HAVE | 2022 | 20 | 23 | 20 | 24 |
|-------------------------------------|---------|---------|-------|---------|-------|
| YEAR ENDING JUNE | Value | Value | % YoY | Value | % YoY |
| Production (t) | 2,218 | 2,232 | <1% | 2,259 | +1% |
| Production (\$m) | \$12.0 | \$13.5 | +12% | \$11.7 | -13% |
| Fresh Export Volume (t) | 18 | 18 | -3% | 19 | +7% |
| Fresh Export Value (\$m) | < \$0.1 | < \$0.1 | +24% | < \$0.1 | -7% |
| Fresh Import Volume (t) | 41 | 35 | -15% | 22 | -39% |
| Fresh Import Value (\$m) | \$0.2 | \$0.2 | -8% | \$0.1 | -40% |
| Fresh Supply (t) | 1,729 | 1,734 | <1% | 1,741 | <1% |
| Fresh Supply Wholesale Value (\$m) | \$14.0 | \$15.7 | +12% | \$13.5 | -14% |
| Supply per Capita (kg) | 0.07 | 0.07 | >-1% | 0.06 | -3% |
| Retail Supply (t) | 1,362 | 1,366 | <1% | 1,371 | <1% |
| Retail Supply Wholesale Value (\$m) | \$11.1 | \$12.3 | +12% | \$10.6 | -14% |
| Food Service Supply (t) | 368 | 369 | <1% | 370 | <1% |
| Food Service Wholesale Value (\$m) | \$3.0 | \$3.3 | +12% | \$2.9 | -14% |

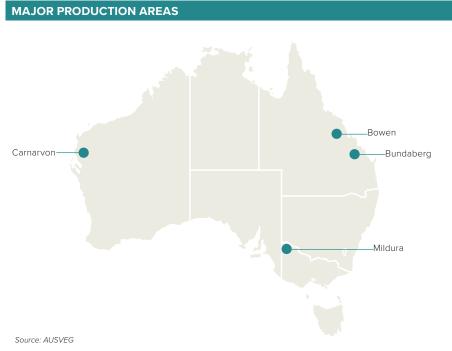
Sources: AC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)





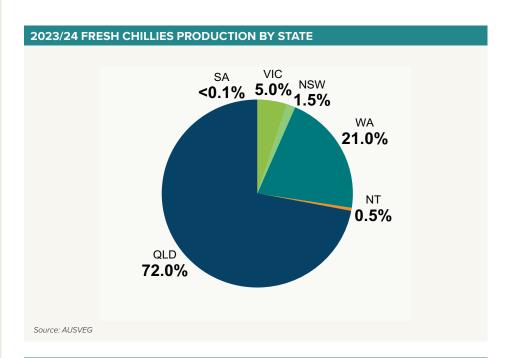


Fresh Chillies Production



Chillies are grown in most states of Australia, with the majority of chillies being grown in Queensland.







Source: AUSVEG





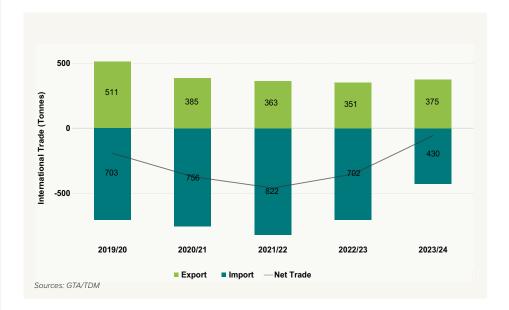


Fresh Capsicums and Chillies International Trade

FRESH CAPSICUMS AND CHILLIES INTERNATIONAL TRADE

Note: Trade data combines fresh capsicums and chillies.

Australia is a net importer of capsicums and chillies, typically importing between **400-900 tonnes** every year, predominantly from Fiji. For the year ending June 2024, Australia exported **375 tonnes**. The exports and imports over the last five financial years are profiled in the graph below, where imports are counted as negative tonnes.



Processed Chillies International Trade

2023/24 PROCESSED CHILLIES INTERNATIONAL TRADE

For the year ending June 2024, an additional **6,093 tonnes** of dried chillies were imported, while **192 tonnes** were exported.



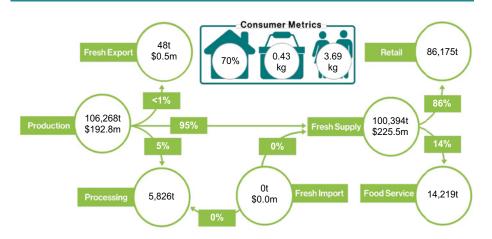






Fresh Cucumbers Overview

FRESH CUCUMBERS SUPPLY CHAIN - YEAR ENDING JUNE 2024



Sources: AC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)

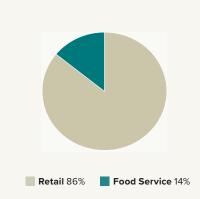
TOTAL PRODUCTION



\$192.8m

106,268t produced and valued at \$192.8m with 5% sent to be processed.

RETAIL VS FOOD SERVICE



The fresh supply was 100,394t, with 86,175t distributed into retail and 14,219t into food service.

CONSUMER METRICS



70%

70% of Australian households purchased cucumbers, buying an average of **428g** per shopping trip.

PER CAPITA CONSUMPTION





in 2023/24 based on the volume supplied.

| VEAR ENDING HAVE | 2022 | 20 | 23 | 20 | 24 |
|-------------------------------------|---------|---------|-------|---------|-------|
| YEAR ENDING JUNE | Value | Value | % YoY | Value | % YoY |
| Production (t) | 88,429 | 93,469 | +6% | 106,268 | +14% |
| Production (\$m) | \$229.9 | \$213.6 | -7% | \$192.8 | -10% |
| Fresh Export Volume (t) | 79 | 51 | -36% | 48 | -5% |
| Fresh Export Value (\$m) | \$0.6 | \$0.5 | -7% | \$0.5 | -13% |
| Fresh Import Volume (t) | - | - | - | - | - |
| Fresh Import Value (\$m) | \$- | \$- | - | \$- | - |
| Fresh Supply (t) | 83,503 | 88,294 | +6% | 100,394 | +14% |
| Fresh Supply Wholesale Value (\$m) | \$268.9 | \$249.9 | -7% | \$225.5 | -10% |
| Supply per Capita (kg) | 3.22 | 3.36 | +4% | 3.69 | +10% |
| Retail Supply (t) | 71,676 | 75,789 | +6% | 86,175 | +14% |
| Retail Supply Wholesale Value (\$m) | \$230.9 | \$214.5 | -7% | \$193.6 | -10% |
| Food Service Supply (t) | 11,827 | 12,505 | +6% | 14,219 | +14% |
| Food Service Wholesale Value (\$m) | \$38.1 | \$35.4 | -7% | \$31.9 | -10% |

Sources: AC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)



Fresh Cucumbers Production

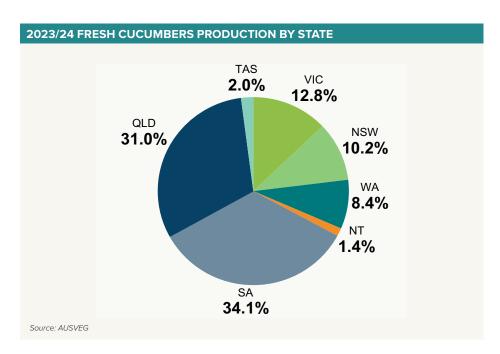
MAJOR PRODUCTION AREAS

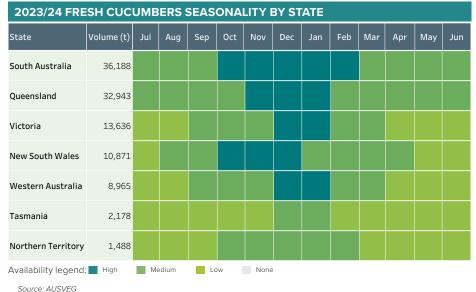


Source: AUSVEG

In Australia, cucumber production primarily takes place in protected cropping systems, such as covered structures and increasingly in high-tech glasshouses. The majority of cucumbers are produced in South Australia and Queensland.













MAIN CUCUMBERS VARIETIES

There are currently three main varieties grown in Australia. These include:

Continental cucumbers, also known as telegraph cucumbers, the most common variety in Australia. Continental cucumbers accounted for **58%** of fresh production for the year ending June 2024.

Lebanese cucumbers, a small cucumber with bumpy ridged skin. Lebanese cucumbers accounted for **31%** of fresh production.

Baby cucumbers, including the trademarked Qukes $^{\mathtt{m}}$, accounted for **10%** of fresh production.

Other varieties, including white and apple cucumbers, accounted for **1%** of fresh production.

Sources: AUSVEG

Baby 10%

58%

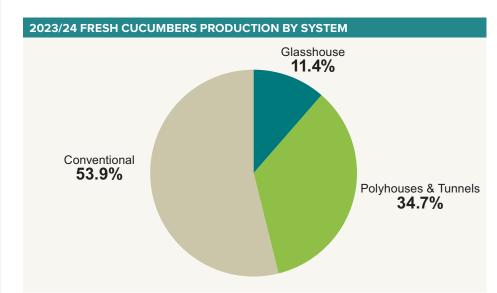
Continental Lebanese

Other 40/

31%

2023/24 FRESH CUCUMBERS SEASONALITY BY VARIETY Volume (t) Jul Aug Feb Mar May Variety Oct Nov Dec Jan Continental 61,833 32,943 Lebanese 10,429 Baby Other 1.063 Availability legend: High Medium Low

Sources: AUSVEG



Production of cucumbers in Australia occurs in three different types of farming systems. These systems and their contribution to production are **Glasshouse 11.4**%, **Polyhouses & Tunnels 34.7**% and **Conventional 53.9**%.

2023/24 FRESH CUCUMBERS PRODUCTION SYSTEM BY STATE

| | Glassl | nouse | Polyhouses | & Tunnels | Conventional | | |
|--------------------|---------------|------------|---------------|------------|---------------|------------|--|
| State | Hectares (Ha) | Volume (t) | Hectares (Ha) | Volume (t) | Hectares (Ha) | Volume (t) | |
| New South Wales | 0 | 0 | 13 | 6,500 | - | 4,371 | |
| Victoria | 2 | 800 | 22 | 9,515 | - | 3,321 | |
| Queensland | 12 | 9,600 | 8 | 4,000 | - | 19,343 | |
| Western Australia | 0 | 0 | 5 | 2,500 | - | 5,933 | |
| South Australia | 3 | 1,320 | 31 | 13,375 | - | 21,493 | |
| Tasmania | 1 | 400 | 2 | 1,000 | - | 778 | |
| Northern Territory | 0 | 0 | 0 | 0 | - | 2,019 | |
| Total | 18 | 12,120 | 81 | 36,890 | - | 57,258 | |



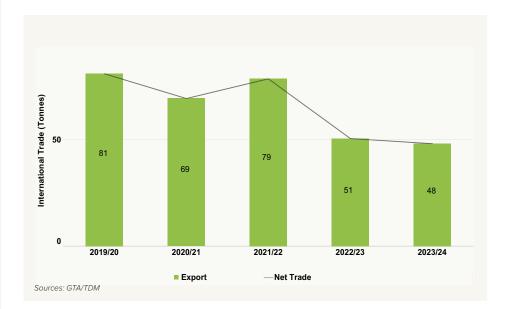


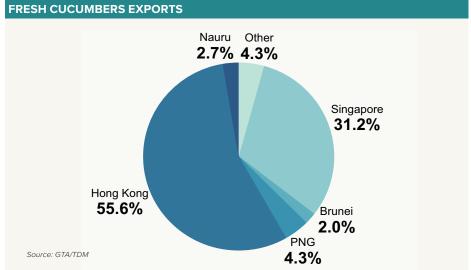


Fresh Cucumbers International Trade

FRESH CUCUMBERS INTERNATIONAL TRADE

Australia is a net exporter of fresh cucumbers, typically exporting **50-90 tonnes** every year. For the year ending June 2024, Australia exported **48 tonnes**. The exports and imports over the last five financial years profiled in the graph.





For the year ending June 2024, **55.6%** of exported fresh cucumbers were sent to **Hong Kong**, as profiled in the chart above.

| Exports by Stat | te of Producti | on Origin (To | nnes) | Exports by Country (Tonne | | | |
|------------------|----------------|---------------|-------|---------------------------|------|------|------|
| Year Ending June | 2022 | 2023 | 2024 | Year Ending June | 2022 | 2023 | 2024 |
| Victoria | 28 | 36 | 31 | Hong Kong | 29 | 37 | 27 |
| New South Wales | 13 | 3 | 7 | Singapore | 7 | 6 | 15 |
| Queensland | 32 | 8 | 6 | PNG | 1 | 1 | 2 |
| South Australia | 6 | 4 | 4 | Nauru | 4 | 1 | 1 |
| Tasmania | - | - | < 0.5 | Brunei | 1 | 1 | 1 |
| Other | < 0.5 | < 0.5 | < 0.5 | Other | 37 | 6 | 2 |
| TOTAL | 79 | 51 | 48 | TOTAL | 79 | 51 | 48 |

Source: GTA/TDM



Processed Cucumbers International Trade

2023/24 PROCESSED CUCUMBERS INTERNATIONAL TRADE

For the year ending June 2024, an additional **16,215 tonnes** of preserved cucumbers were imported, while **244 tonnes** of preserved cucumbers were exported.



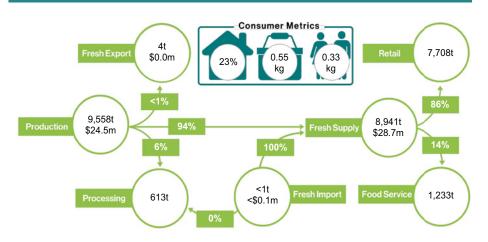






Fresh Eggplants Overview

FRESH EGGPLANTS SUPPLY CHAIN - YEAR ENDING JUNE 2024



Sources: AC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)

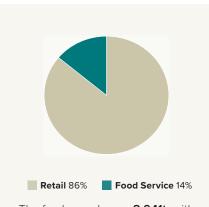
TOTAL PRODUCTION



\$24.5m

9,558t produced and valued at **\$24.5m** with 6% sent to be processed.

RETAIL VS FOOD SERVICE



The fresh supply was **8,941t**, with **7,708t** distributed into retail and **1,233t** into food service.

CONSUMER METRICS



23%

23% of Australian households purchased eggplants, buying an average of **548g** per shopping trip.

PER CAPITA CONSUMPTION



in 2023/24 based on the volume supplied.

| VEAR ENDING HAVE | 2022 | 20 | 23 | 20 | 24 |
|-------------------------------------|---------|---------|-------|---------|-------|
| YEAR ENDING JUNE | Value | Value | % YoY | Value | % YoY |
| Production (t) | 8,271 | 8,698 | +5% | 9,558 | +10% |
| Production (\$m) | \$21.7 | \$23.6 | +9% | \$24.5 | +4% |
| Fresh Export Volume (t) | 9 | 6 | -36% | 4 | -23% |
| Fresh Export Value (\$m) | < \$0.1 | < \$0.1 | +100% | \$- | -100% |
| Fresh Import Volume (t) | 25 | 3 | -89% | <1 | -99% |
| Fresh Import Value (\$m) | < \$0.1 | < \$0.1 | >100% | < \$0.1 | -67% |
| Fresh Supply (t) | 7,757 | 8,138 | +5% | 8,941 | +10% |
| Fresh Supply Wholesale Value (\$m) | \$25.4 | \$27.6 | +8% | \$28.7 | +4% |
| Supply per Capita (kg) | 0.30 | 0.31 | +4% | 0.33 | +6% |
| Retail Supply (t) | 6,675 | 7,003 | +5% | 7,708 | +10% |
| Retail Supply Wholesale Value (\$m) | \$21.9 | \$23.7 | +8% | \$24.7 | +4% |
| Food Service Supply (t) | 1,081 | 1,135 | +5% | 1,233 | +9% |
| Food Service Wholesale Value (\$m) | \$3.5 | \$3.8 | +8% | \$4.0 | +3% |

Sources: AC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)







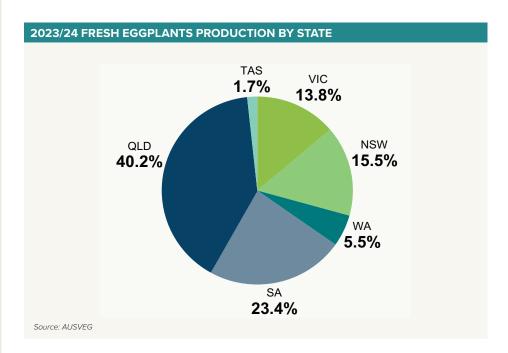
Fresh Eggplants Production

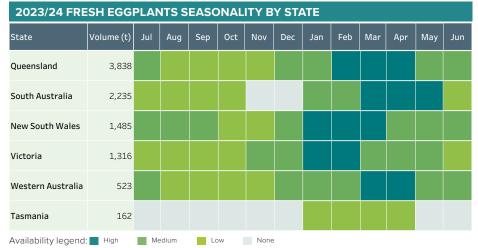
Bowen/Budekin Bundaberg Sydney Basin Goulburn Valley

Source: AUSVEG

Eggplants are grown in most states of Australia, with the majority of production occurring along the east coast. Currently, most eggplants are grown outdoors. However, increasing volumes are being grown year-round in high-tech greenhouses in the southern states.





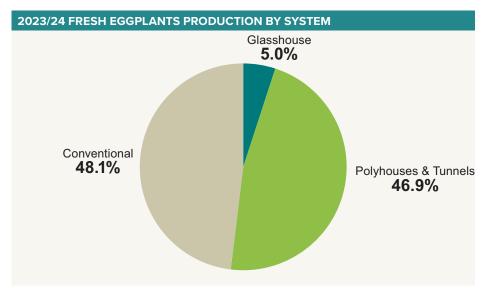


Source: AUSVEG









Production of eggplants in Australia occurs in three different types of farming systems. These systems and their contribution to production are **Glasshouse 5.0%**, **Polyhouses & Tunnels 46.9%** and **Conventional 48.1%**.

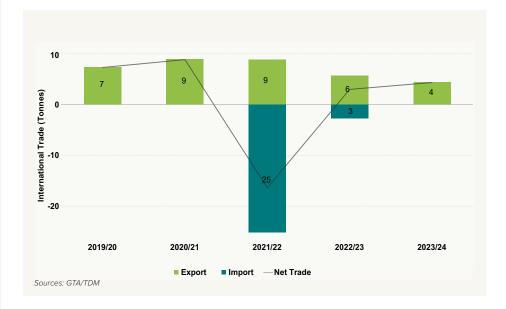
2023/24 FRESH EGGPLANTS PRODUCTION SYSTEM BY STATE

| | Glassł | nouse | Polyhouses | & Tunnels | Conve | entional |
|--------------------|---------------|------------|---------------|------------|---------------|------------|
| State | Hectares (Ha) | Volume (t) | Hectares (Ha) | Volume (t) | Hectares (Ha) | Volume (t) |
| New South Wales | 0 | 0 | 2 | 583 | = | 902 |
| Victoria | 0 | 0 | 3 | 900 | - | 416 |
| Queensland | 1 | 480 | 3 | 900 | - | 2,458 |
| Western Australia | 0 | 0 | 1 | 300 | - | 223 |
| South Australia | 0 | 0 | 6 | 1,800 | - | 435 |
| Tasmania | 0 | 0 | 0 | 0 | - | 162 |
| Northern Territory | 0 | 0 | 0 | 0 | - | 0 |
| Total | 1 | 480 | 15 | 4,483 | - | 4,595 |

Fresh Eggplants International Trade

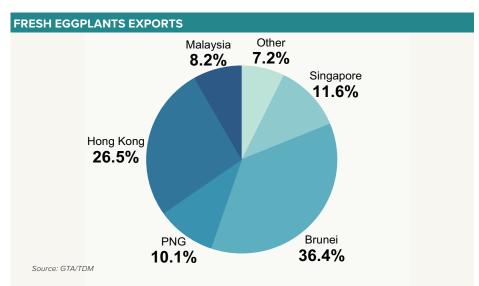
FRESH EGGPLANTS INTERNATIONAL TRADE

There is minimal trade of eggplants, with Australia typically exporting **4-9 tonnes** every year. For the year ending June 2024, Australia exported **four tonnes**. The exports and imports over the last five financial years are profiled in the graph below, where imports are counted as negative tonnes.









For the year ending June 2024, **36.4%** of exported fresh eggplants were sent to **Brunei**, as profiled in the chart above.

| Exports by Stat | e of Producti | on Origin (To | onnes) | Exports by Country (Tonnes) | | | |
|--------------------|---------------|---------------|--------|-----------------------------|-------|-------|-------|
| Year Ending June | 2022 | 2023 | 2024 | Year Ending June | 2022 | 2023 | 2024 |
| Queensland | 5 | 3 | 3 | Brunei | 2 | 2 | 2 |
| New South Wales | 2 | 1 | 1 | Hong Kong | 1 | 1 | 1 |
| Tasmania | - | < 0.5 | < 0.5 | Singapore | 1 | < 0.5 | 1 |
| Victoria | 1 | < 0.5 | < 0.5 | PNG | < 0.5 | < 0.5 | < 0.5 |
| Northern Territory | - | - | < 0.5 | Malaysia | < 0.5 | < 0.5 | < 0.5 |
| Other | 1 | 2 | < 0.5 | Other | 5 | 3 | 1 |
| TOTAL | 9 | 6 | 4 | TOTAL | 9 | 6 | 4 |

| FRESH EGGPL | ANTS IMI | PORTS | | | | | |
|-------------------|--------------|---------------|-------|------------------|---------------|------------|-------|
| Imports by | State Destin | ation (Tonnes |) | Impo | rts by Countr | y (Tonnes) | |
| Year Ending June | 2022 | 2023 | 2024 | Year Ending June | 2022 | 2023 | 2024 |
| Western Australia | - | - | < 0.5 | Ghana | - | - | < 0.5 |
| Victoria | - | 3 | - | UAE | - | 3 | - |
| New South Wales | 25 | - | - | Egypt | 25 | - | - |
| Other | - | - | < 0.5 | Other | - | - | < 0.5 |
| TOTAL | 25 | 3 | < 0.5 | TOTAL | 25 | 3 | < 0.5 |

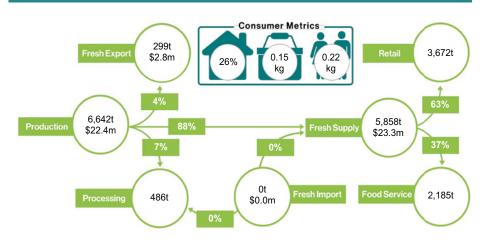
Source: GTA/TDM





Fresh English Spinach/Silverbeet/Kale Overview

FRESH ENGLISH SPINACH/SILVERBEET/KALE SUPPLY CHAIN - YEAR ENDING JUNE 2024



Sources: AC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)

TOTAL PRODUCTION



\$22.4m

6,642t produced and valued at **\$22.4m** with 7% sent to be processed.

RETAIL VS FOOD SERVICE



The fresh supply was **5,858t**, with **3,672t** distributed into retail and **2,185t** into food service.

CONSUMER METRICS



26%

26% of Australian households purchased english spinach/silverbeet/kale, buying an average of **151g** per shopping trip.

PER CAPITA CONSUMPTION





in 2023/24 based on the volume supplied.

| VEAR ENDING HAVE | 2022 | 20 | 23 | 20 | 24 |
|-------------------------------------|---------|--------|-------|--------|-------|
| YEAR ENDING JUNE | Value | Value | % YoY | Value | % YoY |
| Production (t) | 6,716 | 6,674 | >-1% | 6,642 | >-1% |
| Production (\$m) | \$23.5 | \$25.5 | +8% | \$22.4 | -12% |
| Fresh Export Volume (t) | 322 | 240 | -25% | 299 | +24% |
| Fresh Export Value (\$m) | \$2.7 | \$2.6 | -5% | \$2.9 | +12% |
| Fresh Import Volume (t) | 21 | + | -100% | - | - |
| Fresh Import Value (\$m) | < \$0.1 | \$- | -100% | \$- | F |
| Fresh Supply (t) | 5,923 | 5,945 | <1% | 5,858 | -1% |
| Fresh Supply Wholesale Value (\$m) | \$24.9 | \$27.2 | +9% | \$23.3 | -14% |
| Supply per Capita (kg) | 0.23 | 0.23 | >-1% | 0.22 | -5% |
| Retail Supply (t) | 3,713 | 3,727 | <1% | 3,672 | -1% |
| Retail Supply Wholesale Value (\$m) | \$15.6 | \$17.0 | +9% | \$14.6 | -14% |
| Food Service Supply (t) | 2,209 | 2,218 | <1% | 2,185 | -1% |
| Food Service Wholesale Value (\$m) | \$9.3 | \$10.1 | +9% | \$8.7 | -14% |

Sources: AC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)





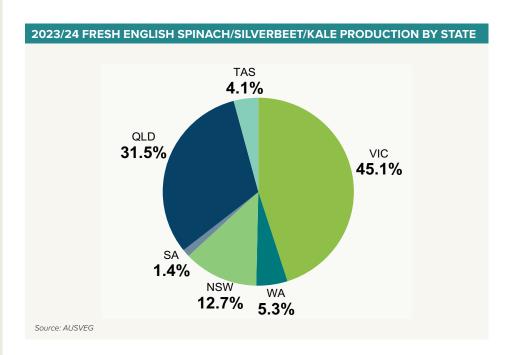
Fresh English Spinach/Silverbeet/Kale Production

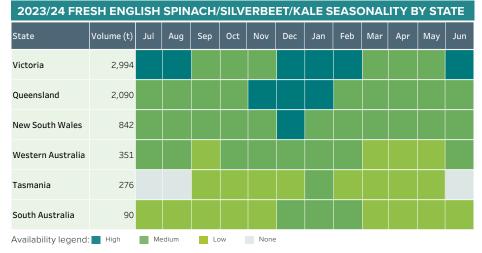
Lockyer Valley Sunraysia

Source: AUSVEG

This section combines information on English spinach, silverbeet and kale. These categories are produced in most states of Australia.







Source: AUSVEG

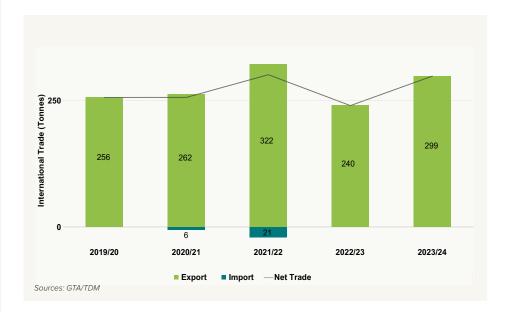


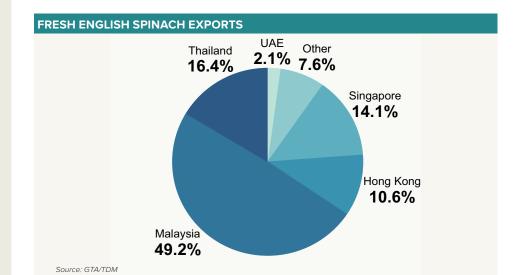


Fresh English Spinach/Kale International Trade

FRESH ENGLISH SPINACH/KALE INTERNATIONAL TRADE

There is minimal trade of fresh English spinach, although Australia's exports increased in recent years. For the year ending in June 2024, Australia exported **299 tonnes**. The exports and imports over the last five financial years are profiled in the graph below.





For the year ending June 2024, **49.2%** of exported fresh English spinach were sent to **Malaysia**, as profiled in the chart above.

| Exports by Stat | e of Production | on Origin (To | nnes) | Exports by Country (Tonnes) | | | |
|-------------------|-----------------|---------------|-------|-----------------------------|------|------|------|
| Year Ending June | 2022 | 2023 | 2024 | Year Ending June | 2022 | 2023 | 2024 |
| Victoria | 205 | 157 | 202 | Malaysia | 139 | 108 | 147 |
| Western Australia | 77 | 70 | 77 | Thailand | 32 | 47 | 49 |
| Queensland | 20 | 7 | 6 | Singapore | 59 | 42 | 42 |
| Tasmania | - | 1 | 5 | Hong Kong | 63 | 18 | 32 |
| South Australia | 5 | < 0.5 | 4 | UAE | 4 | 5 | 6 |
| Other | 14 | 5 | 4 | Other | 26 | 20 | 23 |
| TOTAL | 322 | 240 | 299 | TOTAL | 322 | 240 | 299 |

FRESH ENGLISH SPINACH IMPORTS

| Imports by | State Destin | ation (Tonnes | 5) | Imports by Country (Tonnes) | | | |
|------------------|--------------|---------------|------|-----------------------------|------|------|------|
| Year Ending June | 2022 | 2023 | 2024 | Year Ending June | 2022 | 2023 | 2024 |
| Victoria | 21 | - | - | US | 21 | - | - |
| TOTAL | 21 | - | - | TOTAL | 21 | - | - |

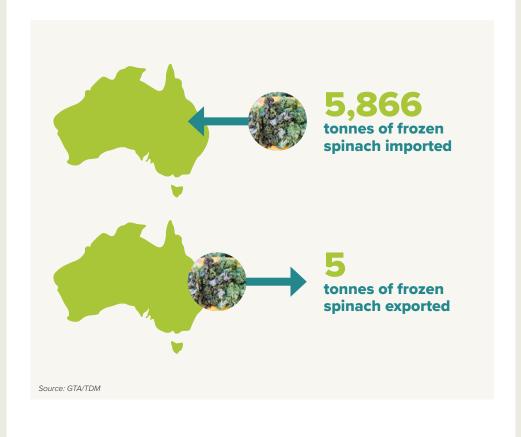
Source: GTA/TDM



Processed Spinach International Trade

2023/24 PROCESSED SPINACH INTERNATIONAL TRADE

For the year ending June 2024, an additional **5,866 tonnes** of frozen spinach was imported, while **5 tonnes** were exported.



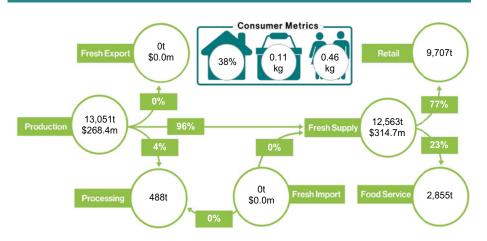






Fresh Herbs Overview

FRESH HERBS SUPPLY CHAIN - YEAR ENDING JUNE 2024



Sources: AC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)

TOTAL PRODUCTION



\$268.4m

13,051t produced and valued at **\$268.4m** with 4% sent to be processed.

Retail 77% Food Service 23% The fresh supply was 12,563t, with 9,707t distributed into retail and

2,855t into food service.

RETAIL VS FOOD SERVICE

| VEAR ENDING HINE | 2022 | 20 | 23 | 20 | 24 |
|-------------------------------------|---------|---------|-------|---------|--------|
| YEAR ENDING JUNE | Value | Value | % YoY | Value | % YoY |
| Production (t) | 13,264 | 13,064 | -2% | 13,051 | >-1% |
| Production (\$m) | \$270.5 | \$317.3 | +17% | \$268.4 | -15% |
| Fresh Export Volume (t) | - | - | - | - | - |
| Fresh Export Value (\$m) | \$- | \$- | - | \$- | - |
| Fresh Import Volume (t) | - | - | - | - | - |
| Fresh Import Value (\$m) | \$- | \$- | - | \$- | - |
| Fresh Supply (t) | 12,767 | 12,575 | -2% | 12,563 | >-1% |
| Fresh Supply Wholesale Value (\$m) | \$317.1 | \$372.0 | +17% | \$314.7 | -15% |
| Supply per Capita (kg) | 0.49 | 0.48 | -3% | 0.46 | -3% |
| Retail Supply (t) | 9,876 | 9,723 | -2% | 9,707 | >-1% |
| Retail Supply Wholesale Value (\$m) | \$249.4 | \$292.7 | +17% | \$247.5 | 0 -15% |
| Food Service Supply (t) | 2,892 | 2,852 | -1% | 2,855 | <1% |
| Food Service Wholesale Value (\$m) | \$67.7 | \$79.3 | +17% | \$67.2 | -15% |

Sources: AC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)



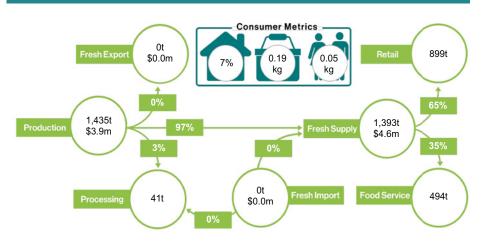






Fresh Fennel Overview

FRESH FENNEL SUPPLY CHAIN - YEAR ENDING JUNE 2024



Sources: AC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)

TOTAL PRODUCTION



\$3.9m

1,435t produced and valued at **\$3.9m** with 3% sent to be processed.

RETAIL VS FOOD SERVICE



CONSUMER METRICS



7%

7% of Australian households purchased fennel, buying an average of **185g** per shopping trip.

PER CAPITA CONSUMPTION





in 2023/24 based on the volume supplied.

| | 2022 | 20 | 23 | 20 | 24 |
|-------------------------------------|-------|-------|-------|-------|-------|
| YEAR ENDING JUNE | Value | Value | % YoY | Value | % YoY |
| Production (t) | 1,386 | 1,391 | <1% | 1,435 | +3% |
| Production (\$m) | \$4.0 | \$4.0 | <1% | \$3.9 | -3% |
| Fresh Export Volume (t) | - | - | - | - | - |
| Fresh Export Value (\$m) | \$- | \$- | - | \$- | - |
| Fresh Import Volume (t) | - | - | - | - | - |
| Fresh Import Value (\$m) | \$- | \$- | - | \$- | F |
| Fresh Supply (t) | 1,346 | 1,351 | <1% | 1,393 | +3% |
| Fresh Supply Wholesale Value (\$m) | \$4.7 | \$4.7 | <1% | \$4.6 | -3% |
| Supply per Capita (kg) | 0.05 | 0.05 | >-1% | 0.05 | >-1% |
| Retail Supply (t) | 868 | 871 | <1% | 899 | +3% |
| Retail Supply Wholesale Value (\$m) | \$3.0 | \$3.0 | <1% | \$3.0 | -3% |
| Food Service Supply (t) | 477 | 479 | <1% | 494 | +3% |
| Food Service Wholesale Value (\$m) | \$1.7 | \$1.7 | <1% | \$1.6 | -3% |

Sources: AC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)



Fresh Fennel Production

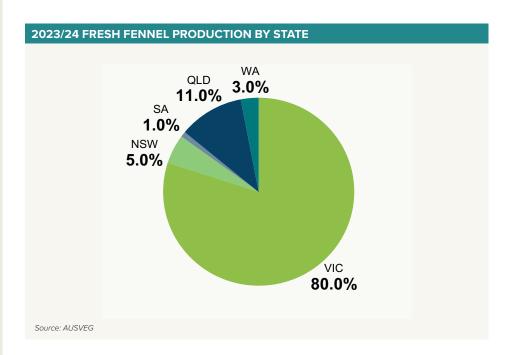
MAJOR PRODUCTION AREAS



Source: AUSVEG

Production of fennel occurs mostly in Victoria, with the majority of production being used in the fresh market.



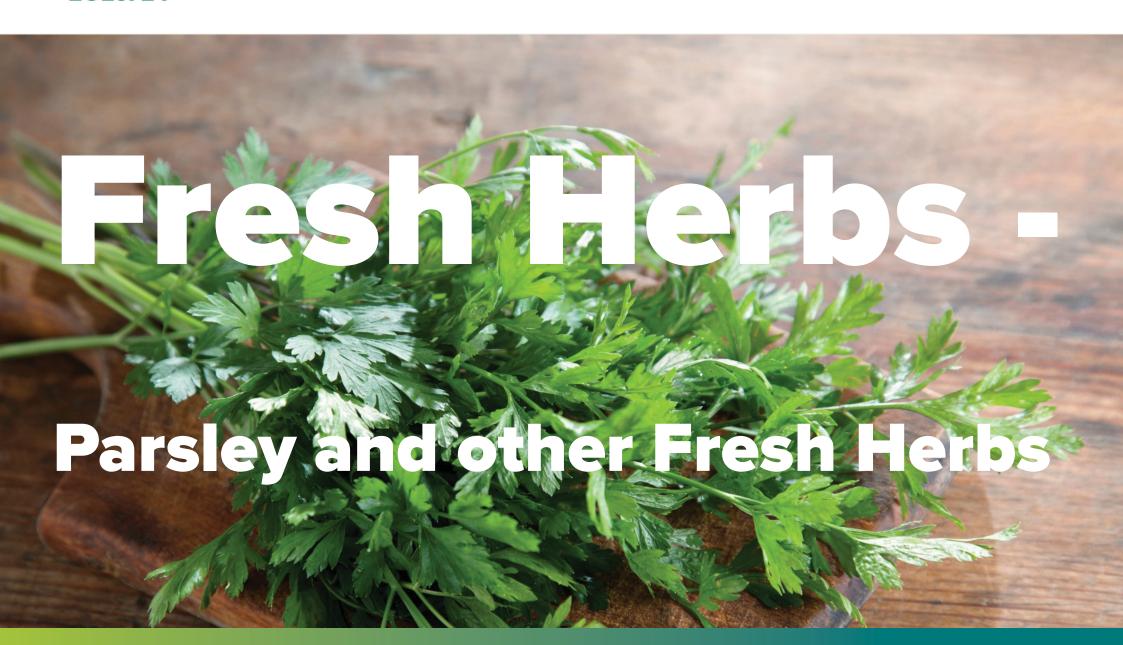




Source: AUSVEG



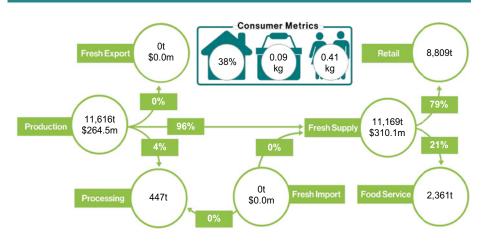






Fresh Parsley and other Fresh Herbs Overview

FRESH PARSLEY AND OTHER FRESH HERBS SUPPLY CHAIN - YEAR ENDING JUNE 2024



Sources: AC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)

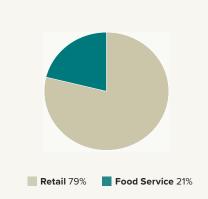
TOTAL PRODUCTION



\$264.5m

11,616t produced and valued at **\$264.5m** with 4% sent to be processed.

RETAIL VS FOOD SERVICE



The fresh supply was **11,169t**, with **8,809t** distributed into retail and **2,361t** into food service.

CONSUMER METRICS



38%

38% of Australian households purchased parsley and other fresh herbs, buying an average of **93g** per shopping trip.

PER CAPITA CONSUMPTION

0.41kg



in 2023/24 based on the volume supplied.

| | 2022 | 20 | 23 | 20 | 24 |
|-------------------------------------|---------|---------|-------|---------|-------|
| YEAR ENDING JUNE | Value | Value | % YoY | Value | % YoY |
| Production (t) | 11,879 | 11,673 | -2% | 11,616 | >-1% |
| Production (\$m) | \$266.5 | \$313.3 | +18% | \$264.5 | -16% |
| Fresh Export Volume (t) | - | - | - | - | - |
| Fresh Export Value (\$m) | \$- | \$- | - | \$- | - |
| Fresh Import Volume (t) | - | - | - | - | - |
| Fresh Import Value (\$m) | \$- | \$- | + | \$- | F |
| Fresh Supply (t) | 11,422 | 11,224 | -2% | 11,169 | >-1% |
| Fresh Supply Wholesale Value (\$m) | \$312.4 | \$367.3 | +18% | \$310.1 | -16% |
| Supply per Capita (kg) | 0.44 | 0.43 | -3% | 0.41 | -4% |
| Retail Supply (t) | 9,008 | 8,852 | -2% | 8,809 | >-1% |
| Retail Supply Wholesale Value (\$m) | \$246.3 | \$289.6 | +18% | \$244.6 | -16% |
| Food Service Supply (t) | 2,414 | 2,372 | -2% | 2,361 | >-1% |
| Food Service Wholesale Value (\$m) | \$66.0 | \$77.6 | +18% | \$65.5 | -16% |

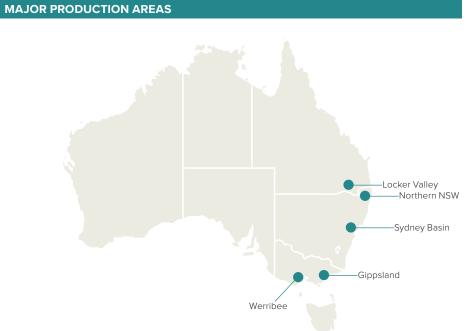
Sources: AC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)







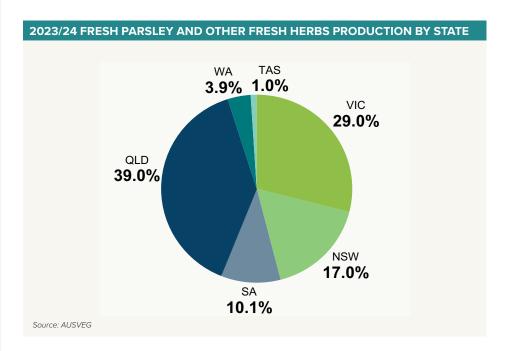
Fresh Parsley and other Fresh Herbs Production

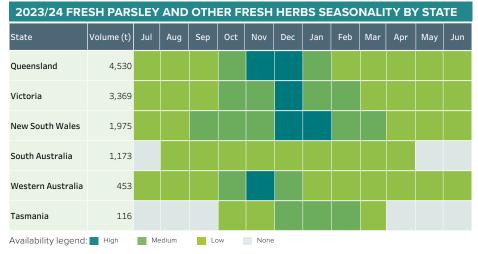


Source: AUSVEG

Fresh herbs, including parsley, are grown in most states of Australia, typically in markets near the major capitals. Increasingly volumes are being grown year-round in high tech greenhouses in New South Wales.







Source: AUSVEG







MAIN PARSLEY AND OTHER FRESH HERBS VARIETIES

There are a large number of fresh herbs varieties grown in Australia. Some of the major varieties include:

Coriander, a small leafed fresh herb. Coriander accounted for 28% of fresh production.

Parsley, including continental and curly-leaf parsley. Parsley accounted for 26% of fresh production.

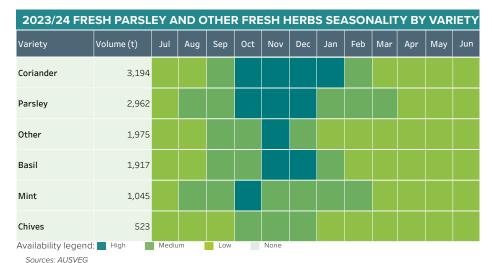
Basil, a large flat leafed fresh herb, accounted for 17% of fresh production.

Mint, a smaller leafed fresh herb, accounted for 9% of fresh production.

Chives, including garlic chives, a long thin fresh herb, accounted for 5% of fresh production.

Other varieties accounted for 17% of fresh production.

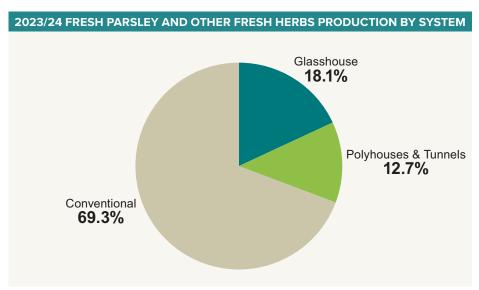
| $\Delta \Delta \Delta$ | Coriander 28% | Parsley 26% |
|------------------------|---------------------------|-------------|
| | B asil 17 % | Mint 9% |
| Sources: AUSVEG | Chives 5% | Other 17% |









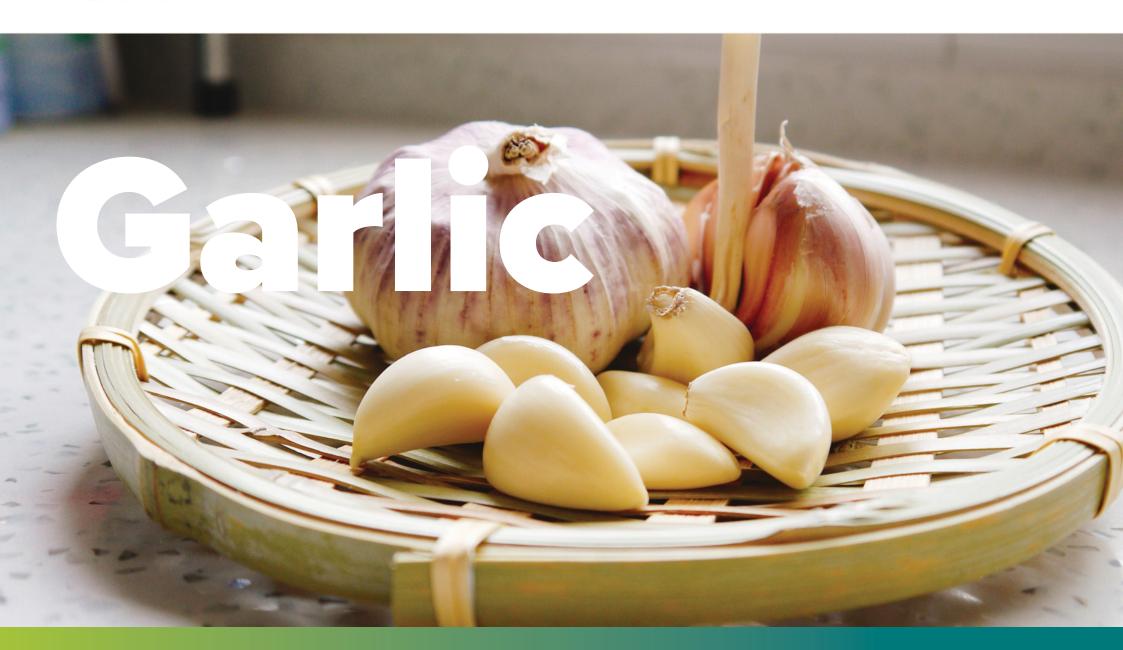


Production of parsley and other fresh herbs in Australia occurs in three different types of farming systems. These systems and their contribution to production are **Glasshouse 18.1**%, **Polyhouses & Tunnels 12.7**% and **Conventional 69.3**%.

2023/24 FRESH PARSLEY AND OTHER FRESH HERBS PRODUCTION SYSTEM BY STATE

| | Glassh | nouse | Polyhouses | & Tunnels | Conve | entional |
|--------------------|---------------|------------|---------------|------------|---------------|------------|
| State | Hectares (Ha) | Volume (t) | Hectares (Ha) | Volume (t) | Hectares (Ha) | Volume (t) |
| New South Wales | 2 | 300 | 3 | 300 | - | 1,375 |
| Victoria | 5 | 675 | 6 | 600 | - | 2,094 |
| Queensland | 0 | 0 | 3 | 300 | - | 4,230 |
| Western Australia | 0 | 0 | 3 | 270 | - | 183 |
| South Australia | 8 | 1,125 | 0 | 0 | - | 48 |
| Tasmania | 0 | 0 | 0 | 0 | - | 116 |
| Northern Territory | 0 | 0 | 0 | 0 | - | 0 |
| Total | 14 | 2,100 | 15 | 1,470 | - | 8,046 |

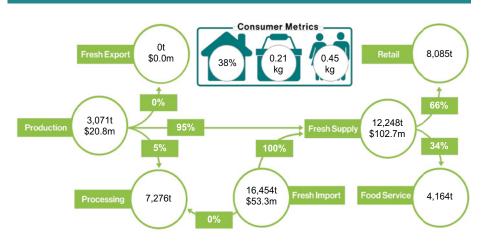






Fresh Garlic Overview

FRESH GARLIC SUPPLY CHAIN - YEAR ENDING JUNE 2024



Sources: AC; Australian Garlic Industry Association (AGIA); CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)

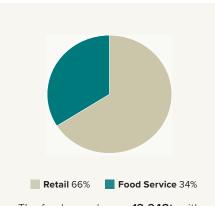
TOTAL PRODUCTION



\$20.8m

3,071t produced and valued at **\$20.8m** with 5% sent to be processed.

RETAIL VS FOOD SERVICE



The fresh supply was 12,248t, with 8,085t distributed into retail and 4,164t into food service.

CONSUMER METRICS



38%

38% of Australian households purchased garlic, buying an average of **206g** per shopping trip.

PER CAPITA CONSUMPTION





in 2023/24 based on the volume supplied.

| VEAD ENDING HINE | 2022 | 20 | 23 | 20 | 24 |
|-------------------------------------|--------|---------|-------|---------|-------|
| YEAR ENDING JUNE | Value | Value | % YoY | Value | % YoY |
| Production (t) | 3,174 | 2,730 | -14% | 3,071 | +12% |
| Production (\$m) | \$20.9 | \$21.3 | +2% | \$20.8 | -2% |
| Fresh Export Volume (t) | - | - | - | - | - |
| Fresh Export Value (\$m) | \$- | \$- | - | \$- | - |
| Fresh Import Volume (t) | 14,729 | 15,428 | +5% | 16,454 | +7% |
| Fresh Import Value (\$m) | \$38.8 | \$36.0 | -7% | \$53.3 | +48% |
| Fresh Supply (t) | 11,367 | 11,343 | >-1% | 12,248 | +8% |
| Fresh Supply Wholesale Value (\$m) | \$92.6 | \$109.4 | +18% | \$102.7 | -6% |
| Supply per Capita (kg) | 0.44 | 0.43 | -1% | 0.45 | +4% |
| Retail Supply (t) | 7,503 | 7,487 | >-1% | 8,085 | +8% |
| Retail Supply Wholesale Value (\$m) | \$61.1 | \$72.2 | +18% | \$67.8 | -6% |
| Food Service Supply (t) | 3,864 | 3,856 | >-1% | 4,164 | +8% |
| Food Service Wholesale Value (\$m) | \$31.5 | \$37.2 | +18% | \$34.9 | -6% |

Sources: AC; AGIA; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)







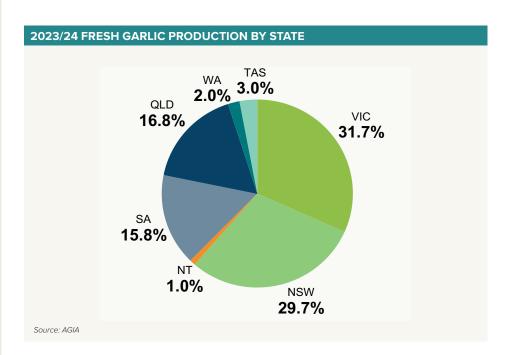
Fresh Garlic Production

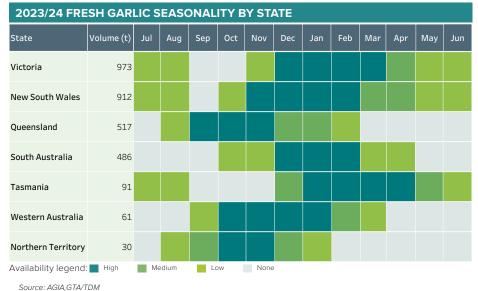
Lockyer Valley Balranald Balranald

Source: AGIA

Australia has a small but growing garlic industry, with the majority of current fresh supply being sourced from imports. Garlic is grown around Australia, with significant volumes produced in Victoria, New South Wales and Queensland.













MAIN GARLIC VARIETIES

Although there are currently a number of varieties grown in Australia, production for the fresh market is dominated by five main varieties. These include:

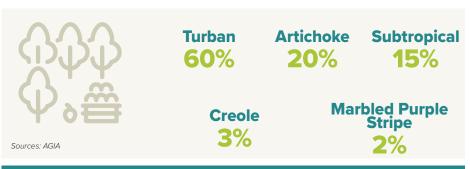
Turban, accounted for 60% of fresh production.

Artichoke, accounted for 20% of fresh production.

Subtropical, accounted for 15% of fresh production.

Creole, accounted for 3% of fresh production.

Marbled Purple Stripe, accounted for 2% of fresh production.

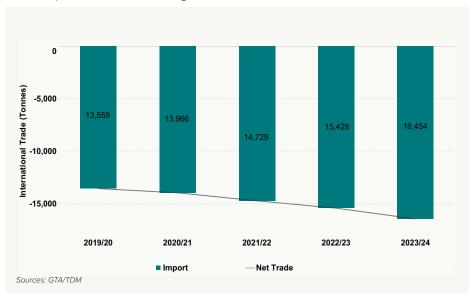




Fresh Garlic International Trade

FRESH GARLIC INTERNATIONAL TRADE

Australia is a net importer of fresh garlic, importing **13,000-17,000 tonnes** annually. For the year ending in June 2024, Australia imported **16,454 tonnes** of fresh garlic. The exports and imports over the last five financial years are profiled in the graph below, where imports are counted as negative tonnes.





Sources: AGIA



FRESH GARLIC IMPORTS Imports by State Destination (Tonnes) Imports by Country (Tonnes) Year Ending June 2022 2023 2024 Year Ending June 2022 2023 2024 11,420 12,282 13,526 Victoria 5,610 6,810 6,780 China New South Wales 6,185 5,366 5,697 Argentina 658 1,402 988 2,612 715 Queensland 1,620 1,923 Mexico 1,119 660 Western Australia 1,280 1,296 1,364 Spain 851 554 594 South Australia 34 33 Peru 171 262 256 TOTAL 14,729 16,454 511 213 431 15,428 Other TOTAL 14,729 15,428 16,454

Source: GTA/TDM

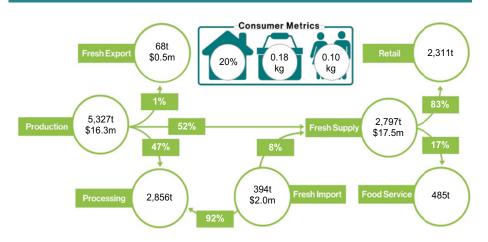






Fresh Ginger Overview

FRESH GINGER SUPPLY CHAIN - YEAR ENDING JUNE 2024



Sources: AC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)

TOTAL PRODUCTION



\$16.3m

5,327t produced and valued at **\$16.3m** with 47% sent to be processed.

RETAIL VS FOOD SERVICE



2,311t distributed into retail and **485t** into food service.

CONSUMER METRICS



20%

20% of Australian households purchased ginger, buying an average of 183g per shopping trip.

PER CAPITA CONSUMPTION





in 2023/24 based on the volume supplied.

| VELD ENDING HAVE | 2022 | 20 | 23 | 2024 | |
|-------------------------------------|--------|--------|-------|--------|-------|
| YEAR ENDING JUNE | Value | Value | % YoY | Value | % YoY |
| Production (t) | 4,495 | 4,922 | +9% | 5,327 | +8% |
| Production (\$m) | \$25.8 | \$13.6 | -47% | \$16.3 | +19% |
| Fresh Export Volume (t) | 55 | 26 | -53% | 68 | >100% |
| Fresh Export Value (\$m) | \$0.5 | \$0.3 | -48% | \$0.5 | +74% |
| Fresh Import Volume (t) | 1,227 | 560 | -54% | 394 | -30% |
| Fresh Import Value (\$m) | \$3.9 | \$2.4 | -38% | \$2.0 | -19% |
| Fresh Supply (t) | 2,434 | 2,637 | +8% | 2,797 | +6% |
| Fresh Supply Wholesale Value (\$m) | \$28.8 | \$14.9 | -48% | \$17.5 | +18% |
| Supply per Capita (kg) | 0.09 | 0.10 | +7% | 0.10 | +2% |
| Retail Supply (t) | 1,924 | 2,085 | +8% | 2,311 | +11% |
| Retail Supply Wholesale Value (\$m) | \$22.8 | \$11.8 | -48% | \$14.5 | +23% |
| Food Service Supply (t) | 510 | 552 | +8% | 485 | -12% |
| Food Service Wholesale Value (\$m) | \$6.0 | \$3.1 | -48% | \$3.0 | -2% |

Sources: AC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)



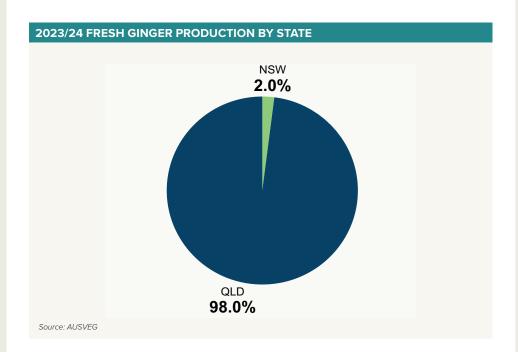


Fresh Ginger Production



Australian ginger is grown mostly in Queensland. Processed ginger is often minced, candied and used in beverages. Australia imports fresh ginger, but the majority of these fresh imports are processed without entering the fresh supply chain.







Source: AUSVEG



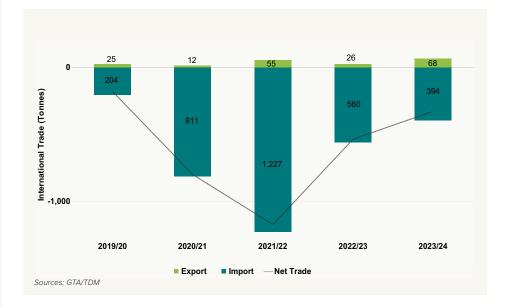


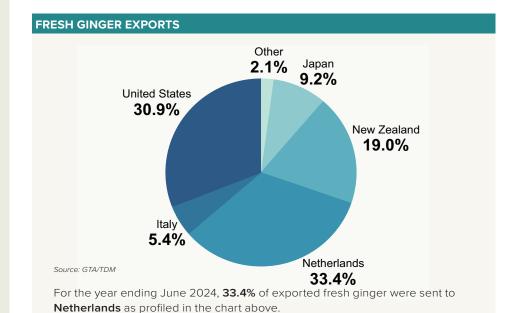


Fresh Ginger International Trade

FRESH GINGER INTERNATIONAL TRADE

Australia is a net importer of fresh ginger, although traditionally this has all been used in the processing industry without entering the fresh supply chain. The exports and imports over the last five financial years are profiled in the graph below, where imports are counted as negative tonnes.





| Exports by Stat | Exports by State of Production Origin (Tonnes) | | | Exports by Country (Tonnes) | | | |
|--------------------|--|-------|-------|-----------------------------|-------|------|------|
| Year Ending June | 2022 | 2023 | 2024 | Year Ending June | 2022 | 2023 | 2024 |
| Queensland | 35 | 4 | 55 | Netherlands | - | - | 23 |
| New South Wales | 12 | 13 | 13 | US | < 0.5 | - | 21 |
| Victoria | 8 | 8 | < 0.5 | New Zealand | 22 | 23 | 13 |
| Northern Territory | < 0.5 | - | - | Japan | - | 2 | 6 |
| Other | < 0.5 | < 0.5 | < 0.5 | Italy | - | - | 4 |
| TOTAL | 55 | 26 | 68 | Other | 33 | 1 | 1 |
| | | | | TOTAL | 55 | 26 | 68 |

| FRESH GINGER IMPORTS | | | | | | | | |
|----------------------|---------------|---------------|------|-----------------------------|-------|-----|-----|--|
| Imports by | State Destina | ation (Tonnes |) | Imports by Country (Tonnes) | | | | |
| Year Ending June | 2022 | 2023 | 2024 | Year Ending June 2022 2023 | | | | |
| Queensland | 719 | 318 | 274 | Fiji | 646 | 300 | 250 | |
| Victoria | 196 | 116 | 75 | China | 188 | 82 | 71 | |
| New South Wales | 264 | 118 | 40 | Vietnam | 271 | 114 | 32 | |
| Western Australia | 42 | 3 | 3 | India | 34 | 30 | 30 | |
| South Australia | 7 | 5 | 2 | Thailand | 43 | 7 | 5 | |
| Other | < 0.5 | < 0.5 | -0 | Other | 46 | 27 | 8 | |
| TOTAL | 1,227 | 560 | 394 | TOTAL | 1,227 | 560 | 394 | |

Source: GTA/TDM







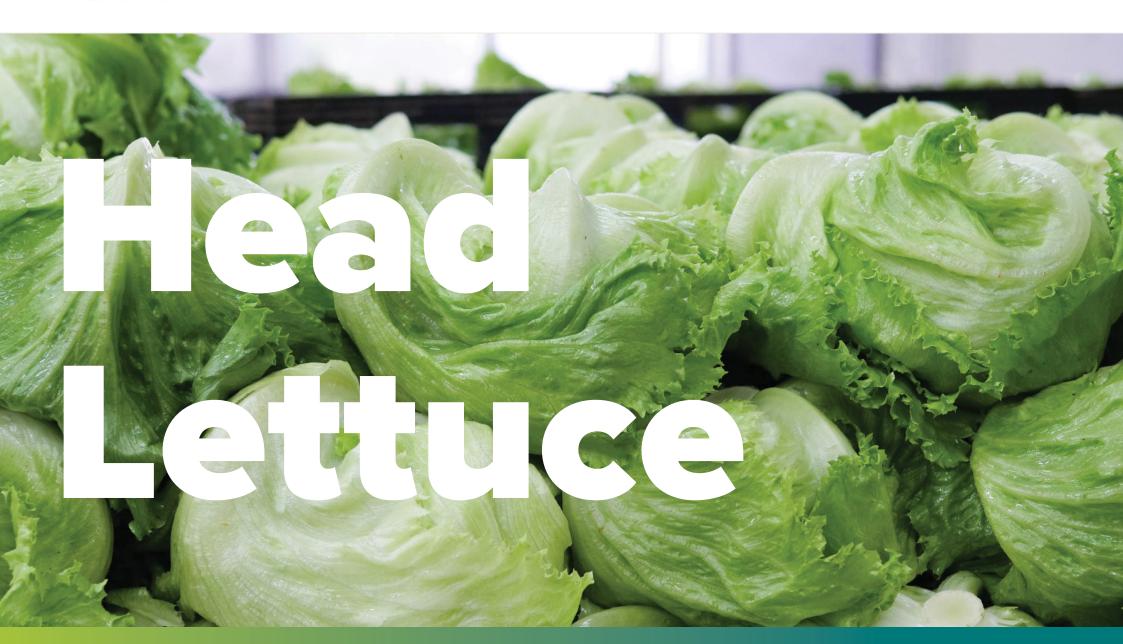
Processed Ginger International Trade

2023/24 PROCESSED GINGER INTERNATIONAL TRADE

For the year ending June 2024, **nine tonnes** of preserved ginger was imported, while **409 tonnes** were exported.

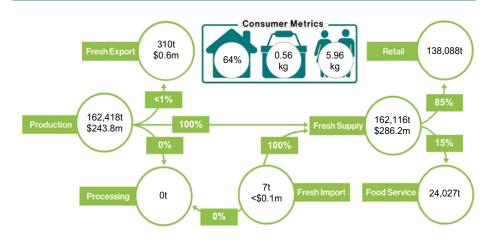






Fresh Head Lettuce Overview

FRESH HEAD LETTUCE SUPPLY CHAIN - YEAR ENDING JUNE 2024



Sources: ABS; AC; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)

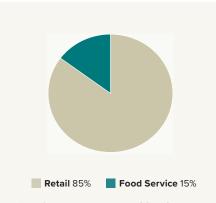
TOTAL PRODUCTION



\$243.8m

162,418t produced and valued at \$243.8m.

RETAIL VS FOOD SERVICE



The fresh supply was **162,116t**, with **138,088t** distributed into retail and **24,027t** into food service.

CONSUMER METRICS



64%

64% of Australian households purchased head lettuce, buying an average of **562g** per shopping trip.

PER CAPITA CONSUMPTION



in 2023/24 based on the volume supplied.

| | 2022 | 20 | 23 | 20 | 24 |
|-------------------------------------|---------|---------|-------|---------|-------|
| YEAR ENDING JUNE | Value | Value | % YoY | Value | % YoY |
| Production (t) | 134,726 | 145,394 | +8% | 162,418 | +12% |
| Production (\$m) | \$266.7 | \$243.8 | -9% | \$243.8 | <1% |
| Fresh Export Volume (t) | 413 | 376 | -9% | 310 | -18% |
| Fresh Export Value (\$m) | \$1.2 | \$1.1 | -11% | \$0.6 | -43% |
| Fresh Import Volume (t) | - | 1 | - | 7 | >100% |
| Fresh Import Value (\$m) | \$- | \$- | - | < \$0.1 | - |
| Fresh Supply (t) | 134,313 | 145,019 | +8% | 162,116 | +12% |
| Fresh Supply Wholesale Value (\$m) | \$312.6 | \$285.7 | -9% | \$286.2 | <1% |
| Supply per Capita (kg) | 5.18 | 5.52 | +7% | 5.96 | +8% |
| Retail Supply (t) | 114,406 | 123,526 | +8% | 138,088 | +12% |
| Retail Supply Wholesale Value (\$m) | \$266.3 | \$243.3 | -9% | \$243.8 | <1% |
| Food Service Supply (t) | 19,907 | 21,493 | +8% | 24,027 | +12% |
| Food Service Wholesale Value (\$m) | \$46.3 | \$42.3 | -9% | \$42.4 | <1% |

Sources: ABS; AC; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)



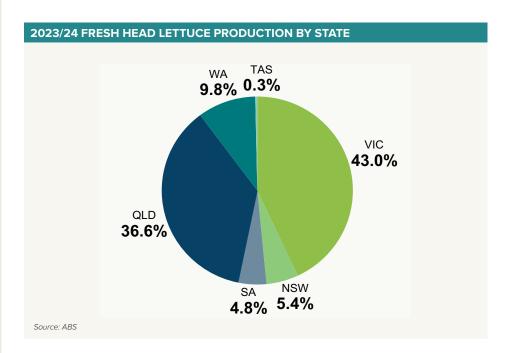


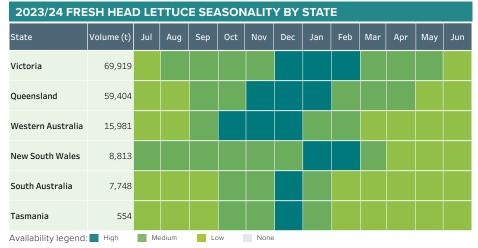
Fresh Head Lettuce Production



Head lettuce refers to lettuce products that are typically sold in a headed form, such as iceberg, cos and oak lettuces. Fresh lettuce leaves predominantly sold loose are covered in *Leafy Salad Vegetables* on page **281**. Head lettuces are typically grown close to the major population centres across most states.







Source: AUSVEG







MAIN HEAD LETTUCE VARIETIES

Although there are currently a number of varieties grown in Australia, production for the fresh market is dominated by three main varieties. These include:

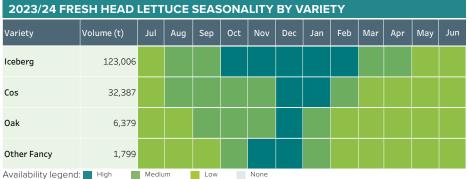
Iceberg, a tight headed spherical head lettuce. Iceberg lettuce accounted for **75%** of fresh production for the year ending June 2024.

Cos, a tight bunched head lettuce. Cos lettuces accounted for 20% of fresh production.

Oak, the most common loose head lettuce, accounted for **four percent** of fresh production.

Other common **Fancy Leaf** lettuces such as butter leaf accounted for **one percent** of fresh production.



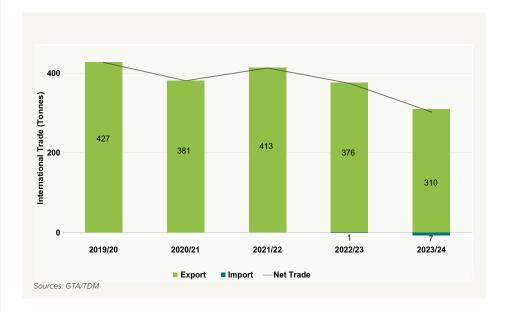


Sources: AUSVEG

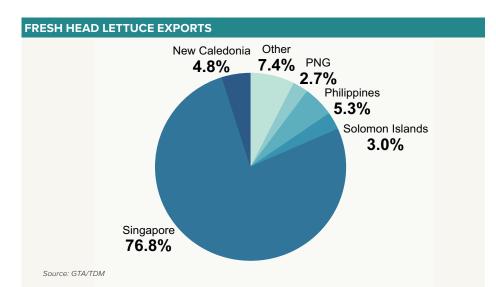
Fresh Head Lettuce International Trade

FRESH HEAD LETTUCE INTERNATIONAL TRADE

Australia has a small trade in head lettuce. For the year ending in June 2024, Australia exported **310 tonnes** of fresh head lettuce. The exports and imports over the last five financial years are profiled in the graph below, where imports are counted as negative tonnes.







For the year ending June 2024, **76.8%** of exported fresh head lettuce were sent to **Singapore**, as profiled in the chart above.

| Exports by State of Production Origin (Tonnes) | | | | | | |
|--|------|-------|-------|------|--|--|
| Year Ending June | 2022 | 2023 | 2024 | Year | | |
| Western Australia | 156 | 177 | 216 | S | | |
| Queensland | 8 | 61 | 40 | Р | | |
| Victoria | 177 | 115 | 36 | Nev | | |
| New South Wales | 71 | 21 | 17 | Solo | | |
| Tasmania | - | < 0.5 | < 0.5 | | | |
| Other | 1 | 2 | 1 | | | |
| TOTAL | 413 | 376 | 310 | | | |

| Exports by Country (Tonnes) | | | | | | | | |
|-----------------------------|----------------|-----|-----|--|--|--|--|--|
| Year Ending June | 2022 2023 2024 | | | | | | | |
| Singapore | 175 | 235 | 238 | | | | | |
| Philippines | 9 | 11 | 16 | | | | | |
| New Caledonia | 155 | 67 | 15 | | | | | |
| Solomon Islands | < 0.5 | 3 | 9 | | | | | |
| PNG | 4 | 8 | 8 | | | | | |
| Other | 71 | 48 | 22 | | | | | |
| TOTAL | 413 | 376 | 310 | | | | | |

FRESH HEAD LETTUCE IMPORTS

| Imports by State Destination (Tonnes) | | | | | | | | | | | |
|---------------------------------------|------|------|-------|--|--|--|--|--|--|--|--|
| Year Ending June | 2022 | 2023 | 2024 | | | | | | | | |
| Queensland | - | - | 7 | | | | | | | | |
| New South Wales | - | 1 | < 0.5 | | | | | | | | |
| Other | - | - | < 0.5 | | | | | | | | |
| TOTAL | - | 1 | 7 | | | | | | | | |

Source: GTA/TDM

| Imports by Country (Tonnes) | | | | | | | | | | |
|-----------------------------|------|------|------|--|--|--|--|--|--|--|
| Year Ending June | 2022 | 2023 | 2024 | | | | | | | |
| New Zealand | - | 1 | 7 | | | | | | | |
| TOTAL | - | 1 | 7 | | | | | | | |

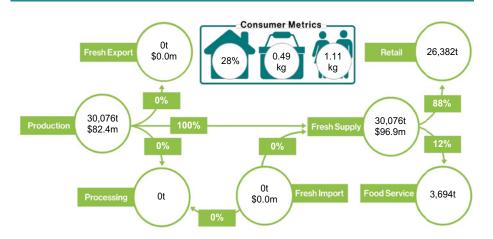






Fresh Leafy Asian Vegetable Overview

FRESH LEAFY ASIAN VEGETABLE SUPPLY CHAIN - YEAR ENDING JUNE 2024



Sources: AC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)

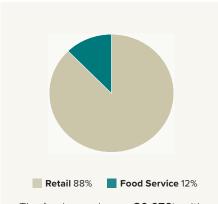
TOTAL PRODUCTION



\$82.4m

30,076t produced and valued at **\$82.4m**.

RETAIL VS FOOD SERVICE



The fresh supply was **30,076t**, with **26,382t** distributed into retail and **3,694t** into food service.

CONSUMER METRICS



28%

28% of Australian households purchased leafy Asian vegetables, buying an average of **488g** per shopping trip.

PER CAPITA CONSUMPTION





in 2023/24 based on the volume supplied.

| VEAD ENDING HINE | 2022 | 20 | 23 | 20 | 24 |
|-------------------------------------|---------|---------|-------|--------|-------|
| YEAR ENDING JUNE | Value | Value | % YoY | Value | % YoY |
| Production (t) | 29,547 | 29,092 | -2% | 30,076 | +3% |
| Production (\$m) | \$86.2 | \$91.2 | +6% | \$82.4 | -10% |
| Fresh Export Volume (t) | - | - | - | - | - |
| Fresh Export Value (\$m) | \$- | \$- | - | \$- | - |
| Fresh Import Volume (t) | - | - | - | - | - |
| Fresh Import Value (\$m) | \$- | \$- | - | \$- | ÷ |
| Fresh Supply (t) | 29,547 | 29,092 | -2% | 30,076 | +3% |
| Fresh Supply Wholesale Value (\$m) | \$101.4 | \$107.3 | +6% | \$96.9 | -10% |
| Supply per Capita (kg) | 1.14 | 1.11 | -3% | 1.11 | >-1% |
| Retail Supply (t) | 25,919 | 25,519 | -2% | 26,382 | +3% |
| Retail Supply Wholesale Value (\$m) | \$88.9 | \$94.2 | +6% | \$85.0 | -10% |
| Food Service Supply (t) | 3,629 | 3,573 | -2% | 3,694 | +3% |
| Food Service Wholesale Value (\$m) | \$12.4 | \$13.2 | +6% | \$11.9 | -10% |

Sources: ABS; AC; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)





Fresh Leafy Asian Vegetables Production

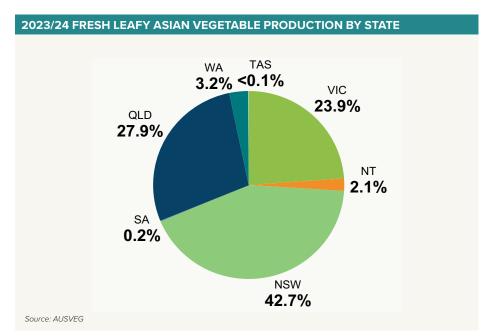
MAJOR PRODUCTION AREAS



Source: AUSVEG

Leafy Asian vegetables cover a range of similar vegetables such as bok choy, pak choy, gai lan and wombok (Chinese cabbage). The most common names have been used in this report, but these varieties are sometimes referred to with different names.







Source: AUSVEG





MAIN LEAFY ASIAN VEGETABLES VARIETIES

There are a large number of leafy Asian vegetables grown in Australia. Some of the major varieties include:

Wombok, also known as Chinese cabbage, accounted for 38% of fresh production.

Pak Choy accounted for 28% of fresh production.

Bok Choy accounted for **15%** of fresh production.

Baby Choy accounted for seven percent of fresh production.

Choy Sum accounted for **five percent** of fresh production.

Gai Lan, also known as Chinese broccoli, accounted for **four percent** of fresh production.

Other varieties accounted for three percent of fresh production.

| Ω | Wombok 38% | Pak Choy 28% | Bok Choy 15% |
|-----------------|---------------|-----------------|-----------------|
| | Baby Choy 7% | Choy Sum 5% | Gai Lan 4% |
| Sources: AUSVEG | | Other 3% | |
| | | | |

| Variety | Volume (t) | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
|-----------|------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Wombok | 11,429 | | | | | | | | | | | | |
| Pak Choy | 8,421 | | | | | | | | | | | | |
| Bok Choy | 4,511 | | | | | | | | | | | | |
| Baby Choy | 2,105 | | | | | | | | | | | | |
| Choy Sum | 1,504 | | | | | | | | | | | | |
| Gai Lan | 1,233 | | | | | | | | | | | | |
| Other | 872 | | | | | | | | | | | | |

Sources: AUSVEG

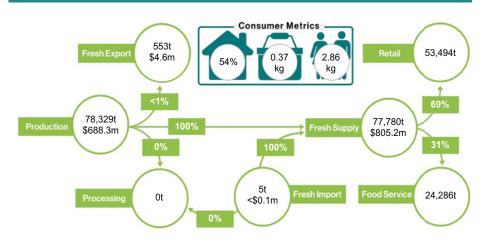






Fresh Leafy Salad Vegetable Overview

FRESH LEAFY SALAD VEGETABLE SUPPLY CHAIN - YEAR ENDING JUNE 2024



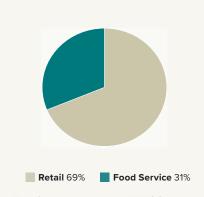
Sources: AC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)

TOTAL PRODUCTION



78,329t produced and valued at **\$688.3m**.

RETAIL VS FOOD SERVICE



The fresh supply was **77,780t**, with **53,494t** distributed into retail and **24,286t** into food service.

CONSUMER METRICS



54%

54% of Australian households purchased leafy salad vegetables, buying an average of **369g** per shopping trip.

PER CAPITA CONSUMPTION



6kg www

in 2023/24 based on the volume supplied.

| | 2022 | 20 | 23 | 20 | 24 |
|-------------------------------------|---------|---------|-------|---------|-------|
| YEAR ENDING JUNE | Value | Value | % YoY | Value | % YoY |
| Production (t) | 78,495 | 75,720 | -4% | 78,329 | +3% |
| Production (\$m) | \$589.2 | \$736.5 | +25% | \$688.3 | -7% |
| Fresh Export Volume (t) | 816 | 646 | -21% | 553 | -14% |
| Fresh Export Value (\$m) | \$7.0 | \$6.1 | -12% | \$4.6 | -25% |
| Fresh Import Volume (t) | 66 | 56 | -16% | 5 | -91% |
| Fresh Import Value (\$m) | \$0.3 | \$0.1 | -62% | < \$0.1 | -69% |
| Fresh Supply (t) | 77,745 | 75,129 | -3% | 77,780 | +4% |
| Fresh Supply Wholesale Value (\$m) | \$686.8 | \$861.0 | +25% | \$805.2 | -6% |
| Supply per Capita (kg) | 3.00 | 2.86 | -5% | 2.86 | <1% |
| Retail Supply (t) | 53,469 | 51,671 | -3% | 53,494 | +4% |
| Retail Supply Wholesale Value (\$m) | \$472.3 | \$592.1 | +25% | \$553.8 | -6% |
| Food Service Supply (t) | 24,275 | 23,459 | -3% | 24,286 | +4% |
| Food Service Wholesale Value (\$m) | \$214.4 | \$268.8 | +25% | \$251.4 | -6% |

Sources: AC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)





Fresh Leafy Salad Vegetables Production

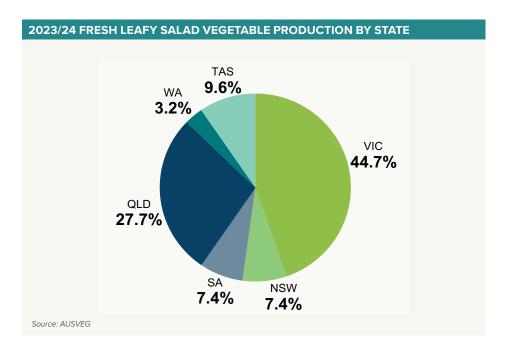
MAJOR PRODUCTION AREAS



Source: AUSVEG

Leafy salad vegetables refers to a number of varieties of leafy vegetables that are typically in a loose form, such as rocket and baby spinach.

Year-round

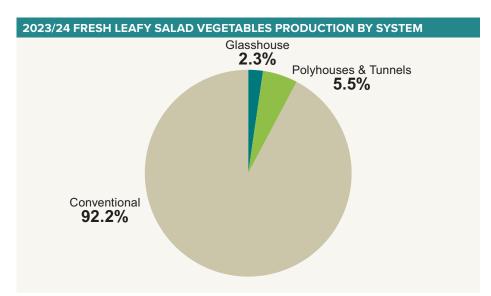


| 2023/24 FRE | 2023/24 FRESH LEAFY SALAD VEGETABLE SEASONALITY BY STATE | | | | | | | | | | | | |
|---------------------|--|-----|-------|-----|-----|------|-----|-----|-----|-----|-----|-----|-----|
| State | Volume (t) | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
| Victoria | 35,005 | | | | | | | | | | | | |
| Queensland | 21,670 | | | | | | | | | | | | |
| Tasmania | 7,501 | | | | | | | | | | | | |
| New South Wales | 5,834 | | | | | | | | | | | | |
| South Australia | 5,834 | | | | | | | | | | | | |
| Western Australia | 2,484 | | | | | | | | | | | | |
| Availability legend | High | Me | edium | Lo | w | None | | | | | | | |

Source: AUSVEG







Production of leafy salad vegetables in Australia occurs in three different types of farming systems. These systems and their contribution to production are **Glasshouse 2.3%**, **Polyhouses & Tunnels 5.5%** and **Conventional 92.2%**.

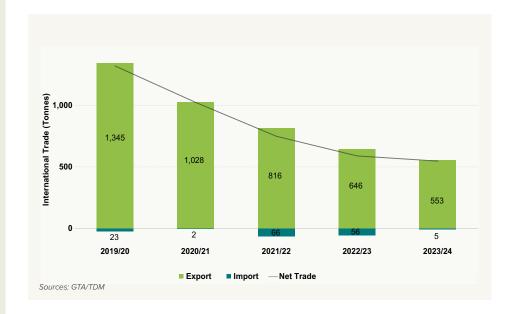
2023/24 FRESH LEAFY SALAD VEGETABLES PRODUCTION SYSTEM BY STATE

| | Glassh | nouse | Polyhouses | & Tunnels | Conve | entional |
|--------------------|---------------|------------|---------------|------------|---------------|------------|
| State | Hectares (Ha) | Volume (t) | Hectares (Ha) | Volume (t) | Hectares (Ha) | Volume (t) |
| New South Wales | 0 | 0 | 6 | 900 | - | 4,934 |
| Victoria | 3 | 540 | 7 | 1,050 | - | 33,415 |
| Queensland | 4 | 720 | 5 | 750 | - | 20,200 |
| Western Australia | 1 | 180 | 3 | 375 | - | 1,929 |
| South Australia | 0 | 0 | 6 | 900 | - | 4,934 |
| Tasmania | 2 | 360 | 2 | 300 | - | 6,841 |
| Northern Territory | 0 | 0 | 0 | 0 | - | 0 |
| Total | 10 | 1,800 | 29 | 4,275 | - | 72,254 |

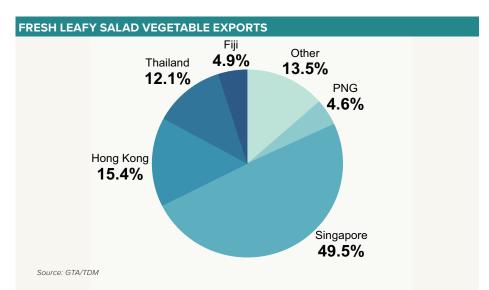
Fresh Leafy Salad Vegetable International Trade

FRESH LEAFY SALAD VEGETABLE INTERNATIONAL TRADE

Australia is a net exporter of leafy salad vegetables. For the year ending in June 2024, Australia exported **553 tonnes** of fresh leafy salad vegetables. The exports and imports over the last five financial years are profiled in the graph below, where imports are counted as negative tonnes.







For the year ending June 2024, 49.5% of exported fresh leafy salad vegetables were sent to **Singapore**, as profiled in the chart above.

| Exports by Stat | e of Production | on Origin (To | nnes) | Ехро | rts by Country | y (Tonnes) | |
|------------------|-----------------|---------------|-------|------------------|----------------|------------|------|
| Year Ending June | 2022 | 2023 | 2024 | Year Ending June | 2022 | 2023 | 2024 |
| Victoria | 580 | 495 | 404 | Singapore | 422 | 299 | 274 |
| Queensland | 75 | 78 | 76 | Hong Kong | 187 | 122 | 85 |
| New South Wales | 118 | 72 | 70 | Thailand | 63 | 97 | 67 |
| South Australia | 3 | < 0.5 | 3 | Fiji | 14 | 30 | 27 |
| Tasmania | < 0.5 | < 0.5 | < 0.5 | PNG | 11 | 19 | 26 |
| Other | 40 | 1 | 1 | Other | 120 | 79 | 75 |
| TOTAL | 816 | 646 | 553 | TOTAL | 816 | 646 | 553 |

FRESH LEAFY SALAD VEGETABLE IMPORTS Imports by State Destination (Tonnes) Imports by Country (Tonnes) 2024 Year Ending June 2022 2023 Year Ending June 2022 2023 2024 New South Wales 66 56 New Zealand 66 56 US 25 TOTAL 51 < 0.5 Italy Other < 0.5 TOTAL 66 56 5

Source: GTA/TDM

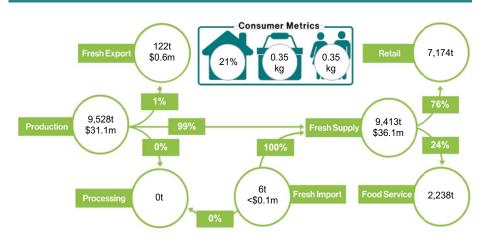






Fresh Leeks Overview

FRESH LEEKS SUPPLY CHAIN - YEAR ENDING JUNE 2024



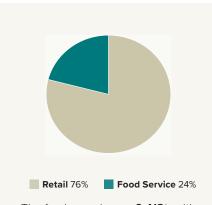
Sources: AC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)

TOTAL PRODUCTION



9,528t produced and valued at **\$31.1m**.

RETAIL VS FOOD SERVICE:



The fresh supply was **9,413t**, with **7,174t** distributed into retail and **2,238t** into food service.

CONSUMER METRICS



21%

21% of Australian households purchased leeks, buying an average of **349g** per shopping trip.

PER CAPITA CONSUMPTION





in 2023/24 based on the volume supplied.

| | 2022 | 20 | 23 | 20 | 24 |
|-------------------------------------|--------|---------|-------|---------|-------|
| YEAR ENDING JUNE | Value | Value | % YoY | Value | % YoY |
| Production (t) | 10,722 | 10,127 | -6% | 9,528 | -6% |
| Production (\$m) | \$34.2 | \$34.8 | +2% | \$31.1 | -11% |
| Fresh Export Volume (t) | 126 | 117 | -7% | 122 | +4% |
| Fresh Export Value (\$m) | \$0.8 | \$0.7 | -14% | \$0.6 | -17% |
| Fresh Import Volume (t) | - | 96 | - | 6 | -94% |
| Fresh Import Value (\$m) | \$- | < \$0.1 | + | < \$0.1 | >100% |
| Fresh Supply (t) | 10,596 | 10,106 | -5% | 9,413 | -7% |
| Fresh Supply Wholesale Value (\$m) | \$39.4 | \$40.7 | +3% | \$36.1 | -11% |
| Supply per Capita (kg) | 0.41 | 0.38 | -6% | 0.35 | -10% |
| Retail Supply (t) | 8,076 | 7,703 | -5% | 7,174 | -7% |
| Retail Supply Wholesale Value (\$m) | \$30.0 | \$31.0 | +3% | \$27.5 | -11% |
| Food Service Supply (t) | 2,520 | 2,403 | -5% | 2,238 | -7% |
| Food Service Wholesale Value (\$m) | \$9.4 | \$9.7 | +3% | \$8.6 | -11% |

Sources: AC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)







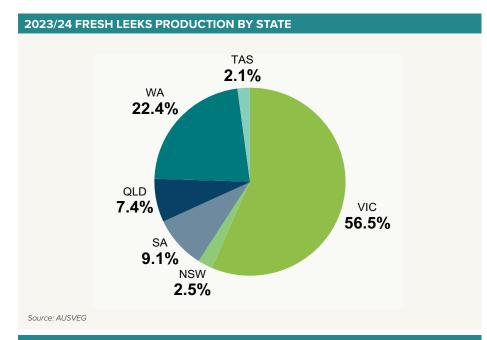
Fresh Leeks Production

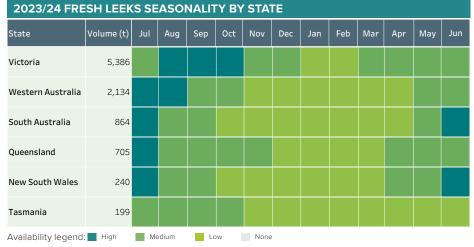
MAJOR PRODUCTION AREAS Devon Meadows

Source: AUSVEG

Leeks are grown predominantly in Victoria. Almost all of the leeks grown in Australia are destined for the fresh market.







Source: AUSVEG



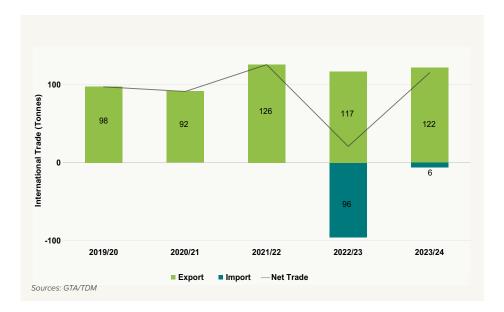


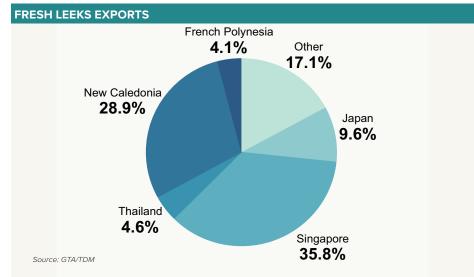


Fresh Leeks International Trade

FRESH LEEKS INTERNATIONAL TRADE

Australia has a small trade in leeks. For the year ending June 2024, Australia exported **122 tonnes** of fresh leeks. The exports and imports over the last five years are profiled in the graph below, where imports are counted as negative tonnes.





For the year ending June 2024, **35.8%** of exported fresh leeks were sent to **Singapore**, as profiled in the chart above.

| Exports by Stat | e of Producti | on Origin (To | nnes) | Exports by Country (Tonnes) | | | |
|------------------|---------------|---------------|-------|-----------------------------|------|------|------|
| Year Ending June | 2022 | 2023 | 2024 | Year Ending June | 2022 | 2023 | 2024 |
| Victoria | 94 | 92 | 115 | Singapore | 44 | 26 | 44 |
| Queensland | 7 | 13 | 4 | New Caledonia | 27 | 48 | 35 |
| New South Wales | 23 | 9 | 1 | Japan | 13 | 15 | 12 |
| Tasmania | 2 | 1 | 1 | Thailand | 4 | 8 | 6 |
| South Australia | < 0.5 | 1 | < 0.5 | French Polynesia | 1 | - | 5 |
| Other | < 0.5 | 1 | 1 | Other | 36 | 20 | 21 |
| TOTAL | 126 | 117 | 122 | TOTAL | 126 | 117 | 122 |

FRESH LEEKS IMPORTS Imports by State Destination (Tonnes) Imports by Country (Tonnes) Year Ending June 2023 2024 Year Ending June 2022 2023 2024 2022 New South Wales India Western Australia China < 0.5 Queensland South Korea < 0.5 TOTAL Other TOTAL

Source: GTA/TDM





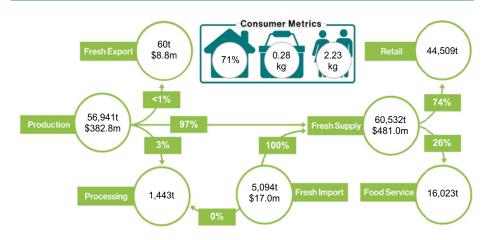






Fresh Mushrooms Overview

FRESH MUSHROOMS SUPPLY CHAIN - YEAR ENDING JUNE 2024



Sources: AC; Australian Mushroom Growers Association (AMGA); CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)

TOTAL PRODUCTION



\$382.8m

56,941t produced and valued at **\$382.8m** with 3% sent to be processed.

RETAIL VS FOOD SERVICE



The fresh supply was **60,532t**, with **44,509t** distributed into retail and **16,023t** into food service.

CONSUMER METRICS



71%

71% of Australian households purchased mushrooms, buying an average of **276g** per shopping trip.

PER CAPITA CONSUMPTION





in 2023/24 based on the volume supplied.

| | 2022 | 20 | 23 | 20 | 24 |
|-------------------------------------|---------|---------|-------|---------|-------|
| YEAR ENDING JUNE | Value | Value | % YoY | Value | % YoY |
| Production (t) | 63,901 | 61,633 | -4% | 56,941 | -8% |
| Production (\$m) | \$420.9 | \$409.4 | -3% | \$382.8 | -6% |
| Fresh Export Volume (t) | 76 | 59 | -23% | 60 | +1% |
| Fresh Export Value (\$m) | \$7.4 | \$8.9 | +21% | \$8.8 | >-1% |
| Fresh Import Volume (t) | 4,508 | 4,823 | +7% | 5,094 | +6% |
| Fresh Import Value (\$m) | \$14.8 | \$17.1 | +16% | \$17.0 | -1% |
| Fresh Supply (t) | 66,713 | 64,835 | -3% | 60,532 | -7% |
| Fresh Supply Wholesale Value (\$m) | \$522.0 | \$509.6 | -2% | \$481.0 | -6% |
| Supply per Capita (kg) | 2.57 | 2.47 | -4% | 2.23 | -10% |
| Retail Supply (t) | 49,417 | 48,026 | -3% | 44,509 | -7% |
| Retail Supply Wholesale Value (\$m) | \$386.6 | \$377.5 | -2% | \$353.7 | -6% |
| Food Service Supply (t) | 17,296 | 16,809 | -3% | 16,023 | -5% |
| Food Service Wholesale Value (\$m) | \$135.3 | \$132.1 | -2% | \$127.3 | -4% |

Note: This category has been updated to reflect revised data for previous years.

Sources: AC; AMGA; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)



Fresh Mushrooms Production

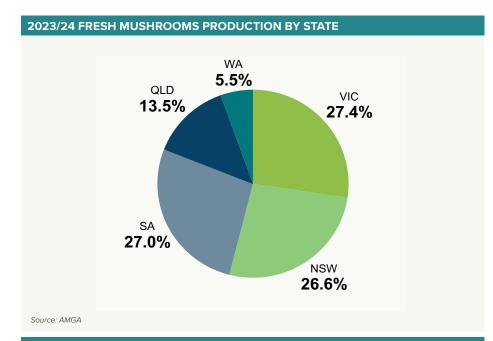
MAJOR PRODUCTION AREAS

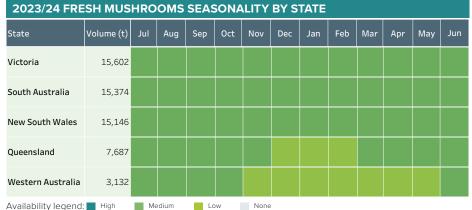


Source: AMGA

Mushrooms refer to a number of edible mushrooms grown for human consumption, including *agaricus bisporus* (button, cup, flat and brown mushrooms), as well as a number of exotic varieties including shiimeji and oyster mushroom. Mushrooms are grown in most states of Australia, close to population centres.







Source: AMGA



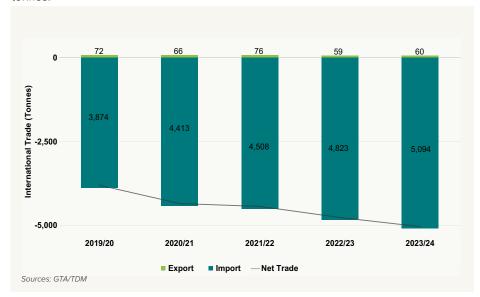


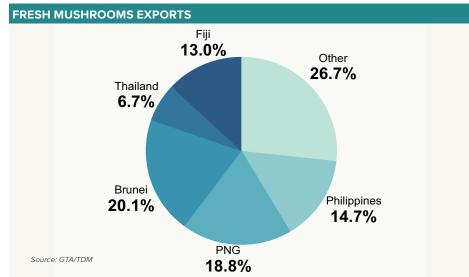
Fresh Mushrooms International Trade

FRESH MUSHROOMS INTERNATIONAL TRADE

Note: Fresh mushroom international trade includes truffles.

Australia is a net importer of fresh mushrooms. For the year ending June 2024, Australia imported **5,094 tonnes** of fresh mushrooms. The exports and imports over the last five financial years are profiled in the graph below, where imports are counted as negative tonnes.





For the year ending June 2024, **20.1%** of exported fresh mushrooms were sent to **Brunei**, as profiled in the chart above.

| Exports by State of Production Origin (Tonnes) | | | | Expo | rts by Country | / (Tonnes) | |
|--|-------|-------|-------|------------------|----------------|------------|------|
| Year Ending June | 2022 | 2023 | 2024 | Year Ending June | 2022 | 2023 | 2024 |
| Queensland | 28 | 20 | 19 | Brunei | 21 | 15 | 12 |
| New South Wales | 14 | 9 | 16 | PNG | 10 | 11 | 11 |
| Victoria | 26 | 20 | 15 | Philippines | 4 | 5 | 9 |
| Western Australia | 9 | 9 | 10 | Fiji | 9 | 11 | 8 |
| South Australia | 1 | 1 | < 0.5 | Thailand | 1 | 1 | 4 |
| Other | < 0.5 | < 0.5 | 1 | Other | 32 | 15 | 16 |
| TOTAL | 76 | 59 | 60 | TOTAL | 76 | 59 | 60 |

FRESH MUSHROOMS IMPORTS Imports by State Destination (Tonnes) Imports by Country (Tonnes) 2023 2024 Year Ending June 2022 2023 2024 Year Ending June 2022 New South Wales 1,789 2,056 2,057 South Korea 3.539 3,623 3.668 Victoria 1,832 1,834 1,918 China 829 1,028 1,315 42 Western Australia 390 415 539 Spain 31 86 497 534 47 12 39 Queensland 507 Croatia South Australia 10 45 62 72 30 Italy TOTAL 4.508 4.823 5,094 Other < 0.5 < 0.5 **TOTAL** 4,508 4,823 5,094

Source: GTA/TDM

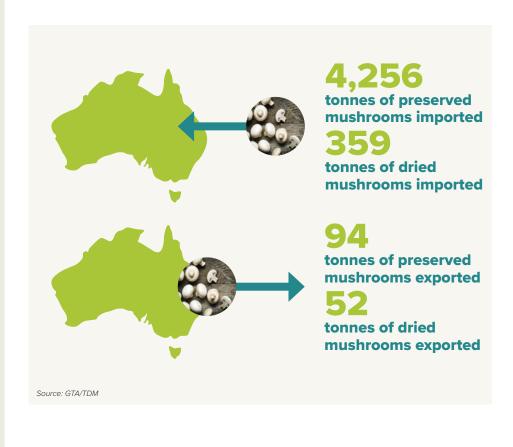




Processed Mushrooms International Trade

2023/24 PROCESSED MUSHROOMS INTERNATIONAL TRADE

For the year ending June 2024, an additional **4,256 tonnes** of preserved mushrooms were imported and **94 tonnes** were exported, while **359 tonnes** of dried mushrooms were imported and **52 tonnes** were exported.



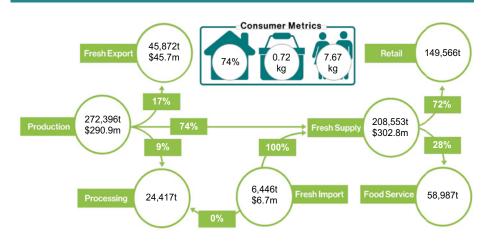






Fresh Onions Overview

FRESH ONIONS SUPPLY CHAIN - YEAR ENDING JUNE 2024



Sources: ABS; AC; CFVIWA; GTA/TDM; Onions Australia (OA); MP & DD (Freshlogic Analysis)

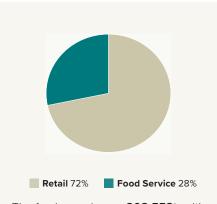
TOTAL PRODUCTION



\$290.9m

272,396t produced and valued at **\$290.9m** with 9% sent to be processed.

RETAIL VS FOOD SERVICE



The fresh supply was 208,553t, with 149,566t distributed into retail and 58,987t into food service.

CONSUMER METRICS



74%

74% of Australian households purchased onions, buying an average of **720g** per shopping trip.

PER CAPITA CONSUMPTION





in 2023/24 based on the volume supplied.

| VEAD ENDING HAVE | 2022 | 20 | 23 | 20 | 24 |
|-------------------------------------|---------|---------|-------|---------|-------|
| YEAR ENDING JUNE | Value | Value | % YoY | Value | % YoY |
| Production (t) | 272,604 | 255,159 | -6% | 272,396 | +7% |
| Production (\$m) | \$253.4 | \$332.7 | +31% | \$290.9 | -13% |
| Fresh Export Volume (t) | 42,305 | 36,299 | -14% | 45,872 | +26% |
| Fresh Export Value (\$m) | \$33.9 | \$39.2 | +16% | \$45.7 | +16% |
| Fresh Import Volume (t) | 1,430 | 7,855 | >100% | 6,446 | -18% |
| Fresh Import Value (\$m) | \$2.3 | \$9.4 | >100% | \$6.7 | -28% |
| Fresh Supply (t) | 206,548 | 203,844 | -1% | 208,553 | +2% |
| Fresh Supply Wholesale Value (\$m) | \$263.2 | \$362.5 | +38% | \$302.8 | -16% |
| Supply per Capita (kg) | 7.96 | 7.76 | -3% | 7.67 | -1% |
| Retail Supply (t) | 148,169 | 146,188 | -1% | 149,566 | +2% |
| Retail Supply Wholesale Value (\$m) | \$188.8 | \$260.0 | +38% | \$217.1 | -16% |
| Food Service Supply (t) | 58,379 | 57,655 | -1% | 58,987 | +2% |
| Food Service Wholesale Value (\$m) | \$74.4 | \$102.5 | +38% | \$85.6 | -16% |

Sources: ABS; AC; CFVIWA; GTA/TDM; OA; MP & DD (Freshlogic Analysis)







Fresh Onions Production

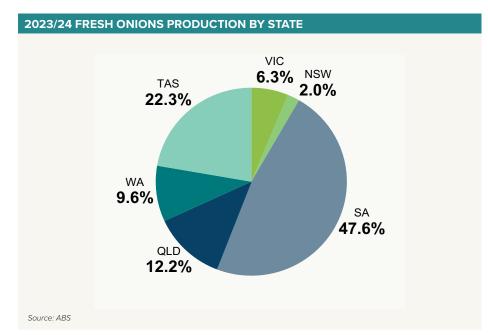
MAJOR PRODUCTION AREAS



Source: OA

Onions are grown across most states of Australia, with the majority of production occurring in South Australia and Tasmania. Processed onions are typically dried and preserved.







Source: ABS







MAIN ONION VARIETIES

There are a number of onion varieties grown in Australia for the year ending June 2024. Some of the major varieties include:

Brown onions, accounted for 79% of fresh production.

Red onions, accounted for 19% of fresh production

White onions, accounted for one percent of fresh production.

Shallots/Spring onions, accounted for **less than one percent** of fresh production.



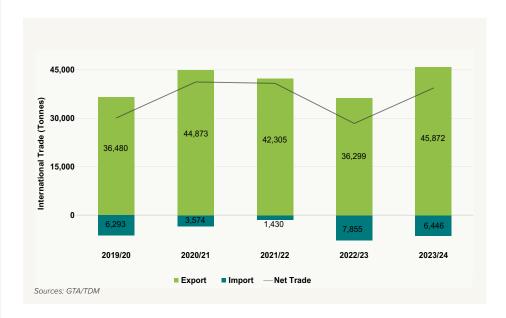
| 2023/24 FRESH ONION SEASONALITY BY VARIETY | | | | | | | | | | | | | |
|--|------------|-------|-----|-----|-----|------|-----|-----|-----|-----|-----|-----|-----|
| Variety | Volume (t) | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
| Brown | 196,822 | | | | | | | | | | | | |
| Red | 47,586 | | | | | | | | | | | | |
| Processing | 24,417 | | | | | | | | | | | | |
| White | 2,373 | | | | | | | | | | | | |
| Shallots/Spring | 1,195 | | | | | | | | | | | | |
| Availability legend | : High | Mediu | ım | Low | | None | | | | | | | |

Sources: OA

Fresh Onion International Trade

FRESH ONION INTERNATIONAL TRADE

Australia is a net exporter of fresh onions. For the year ending in June 2024, Australia exported **45,872 tonnes** of fresh onions. The exports and imports over the last five financial years are profiled in the graph below, where imports are counted as negative tonnes.







Taiwan 10.9% UAE 10.4% Netherlands 8.6% Malaysia 8.0% Thailand

For the year ending June 2024, **24.9**% of exported fresh onions were sent to **Thailand**, as profiled in the chart above.

| Exports by State of Production Origin (Tonnes) | | | | Expo | rts by Country | y (Tonnes) |
|--|--------|--------|--------|------------------|----------------|------------|
| Year Ending June | 2022 | 2023 | 2024 | Year Ending June | 2022 | 2023 |
| Tasmania | 21,990 | 21,981 | 25,300 | Thailand | 14,394 | 9,997 |
| Western Australia | 9,209 | 6,612 | 10,250 | Taiwan | 8,423 | 2,441 |
| South Australia | 9,897 | 6,688 | 7,952 | UAE | 1,466 | 3,242 |
| Queensland | 477 | 505 | 1,580 | Netherlands | 1,239 | 2,533 |
| Victoria | 504 | 268 | 708 | Malaysia | 2,089 | 3,847 |
| Other | 229 | 247 | 82 | Other | 14,694 | 14,238 |
| TOTAL | 42,305 | 36,299 | 45,872 | TOTAL | 42,305 | 36,299 |

24.9%

| FRESH | ONIONS IMPORTS |
|-------|--------------------------------|
| | Imports by State Destination (|

Source: GTA/TDM

| Imports by State Destination (Tonnes) | | | | | | | | | |
|---------------------------------------|-------|-------|-------|--|--|--|--|--|--|
| Year Ending June | 2022 | 2023 | 2024 | | | | | | |
| New South Wales | 492 | 2,752 | 2,378 | | | | | | |
| Victoria | 216 | 2,994 | 1,824 | | | | | | |
| Western Australia | 700 | 1,885 | 1,324 | | | | | | |
| Queensland | - | 202 | 612 | | | | | | |
| South Australia | 22 | 22 | 308 | | | | | | |
| TOTAL | 1,430 | 7,855 | 6,446 | | | | | | |
| | | | | | | | | | |

| | Imports by Country (Tonnes) | | | | | | | | | | |
|---|-----------------------------|-------|-------|-------|--|--|--|--|--|--|--|
| | Year Ending June | 2022 | 2023 | 2024 | | | | | | | |
| 3 | China | 1,049 | 5,957 | 5,878 | | | | | | | |
| 1 | Netherlands | 295 | 767 | 468 | | | | | | | |
| 1 | US | 71 | 1,048 | 98 | | | | | | | |
|) | India | 1 | 1 | 3 | | | | | | | |
| 3 | New Zealand | - | 82 | - | | | | | | | |
| ò | Other | 13 | 1 | -0 | | | | | | | |
| | TOTAL | 1,430 | 7,855 | 6,446 | | | | | | | |

2024

11,410

5,015

4,783

3.946

3.672

17,046

45,872

Processed Onions International Trade

2023/24 PROCESSED ONIONS INTERNATIONAL TRADE

For the year ending June 2024, an additional **4,363 tonnes** of dried onions and **956 tonnes** of preserved onions were imported, while **54 tonnes** of dried onions were exported.





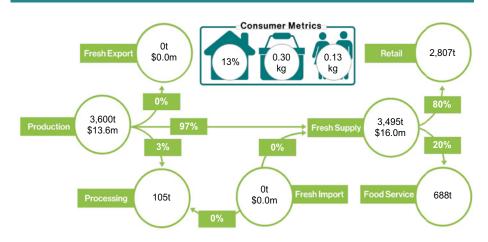






Fresh Parsnips Overview

FRESH PARSNIPS SUPPLY CHAIN - YEAR ENDING JUNE 2024



Sources: AC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)

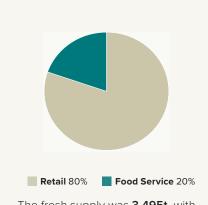
TOTAL PRODUCTION



\$13.6m

3,600t produced and valued at **\$13.6m** with 3% sent to be processed.

RETAIL VS FOOD SERVICE



The fresh supply was **3,495t**, with **2,807t** distributed into retail and **688t** into food service.

CONSUMER METRICS



13%

13% of Australian households purchased parsnips, buying an average of **303g** per shopping trip.

PER CAPITA CONSUMPTION





in 2023/24 based on the volume supplied.

| VEAR ENDING HAVE | 2022 | 20 | 23 | 20 | 24 |
|-------------------------------------|--------|--------|-------|--------|-------|
| YEAR ENDING JUNE | Value | Value | % YoY | Value | % YoY |
| Production (t) | 3,580 | 3,593 | <1% | 3,600 | <1% |
| Production (\$m) | \$14.2 | \$14.4 | +1% | \$13.6 | -5% |
| Fresh Export Volume (t) | - | - | - | - | - |
| Fresh Export Value (\$m) | \$- | \$- | - | \$- | - |
| Fresh Import Volume (t) | - | - | - | - | - |
| Fresh Import Value (\$m) | \$- | \$- | - | \$- | - |
| Fresh Supply (t) | 3,476 | 3,488 | <1% | 3,495 | <1% |
| Fresh Supply Wholesale Value (\$m) | \$16.6 | \$16.8 | +1% | \$16.0 | -5% |
| Supply per Capita (kg) | 0.13 | 0.13 | >-1% | 0.13 | -3% |
| Retail Supply (t) | 2,792 | 2,802 | <1% | 2,807 | <1% |
| Retail Supply Wholesale Value (\$m) | \$13.4 | \$13.5 | +1% | \$12.8 | -5% |
| Food Service Supply (t) | 684 | 686 | <1% | 688 | <1% |
| Food Service Wholesale Value (\$m) | \$3.3 | \$3.3 | +1% | \$3.1 | -5% |

Sources: AC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)







Fresh Parsnips Production

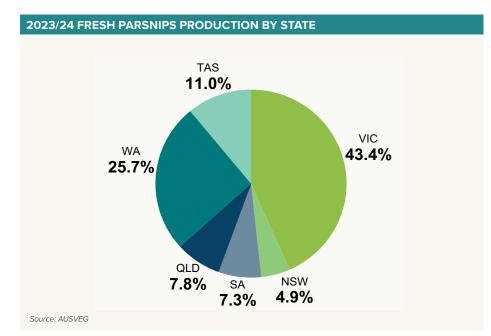
MAJOR PRODUCTION AREAS

Source: AUSVEG

Parsnips are grown across most states of Australia, with the majority of production occurring in Victoria. Almost all parsnips grown in Australia are destined for the fresh market.

North-West Tasmania





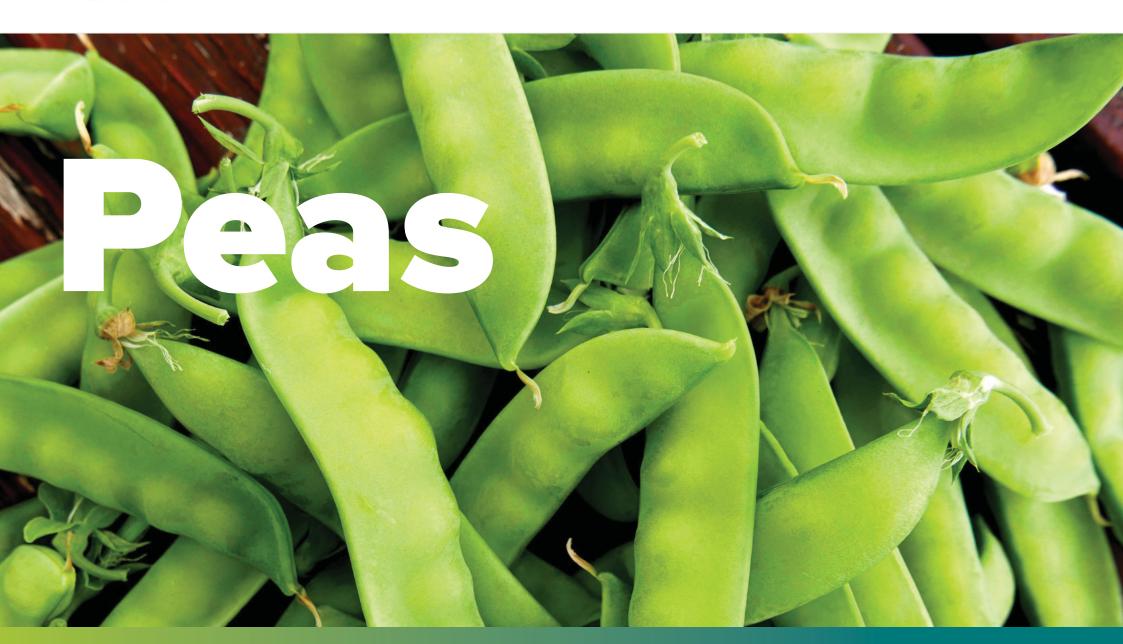


Source: AUSVEG





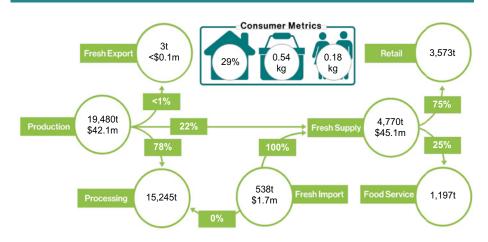






Fresh Peas Overview

FRESH PEAS SUPPLY CHAIN - YEAR ENDING JUNE 2024



Sources: AC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)

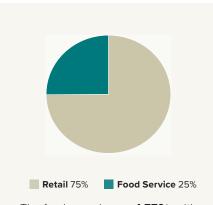
TOTAL PRODUCTION



\$42.1m

19,480t produced and valued at **\$42.1m** with 78% sent to be processed.

RETAIL VS FOOD SERVICE



The fresh supply was **4,770t**, with **3,573t** distributed into retail and **1,197t** into food service.

CONSUMER METRICS



29%

29% of Australian households purchased peas, buying an average of **536g** per shopping trip.

PER CAPITA CONSUMPTION





in 2023/24 based on the volume supplied.

| | 2022 | 20 | 23 | 2024 | |
|-------------------------------------|---------|---------|-------|---------|-------|
| YEAR ENDING JUNE | Value | Value | % YoY | Value | % YoY |
| Production (t) | 31,123 | 25,448 | -18% | 19,480 | -23% |
| Production (\$m) | \$70.1 | \$64.9 | -7% | \$42.1 | -35% |
| Fresh Export Volume (t) | 6 | 6 | -3% | 3 | -51% |
| Fresh Export Value (\$m) | < \$0.1 | < \$0.1 | >100% | < \$0.1 | -57% |
| Fresh Import Volume (t) | 248 | 281 | +14% | 538 | +91% |
| Fresh Import Value (\$m) | \$1.1 | \$1.4 | +30% | \$1.7 | +18% |
| Fresh Supply (t) | 7,008 | 5,808 | -17% | 4,770 | -18% |
| Fresh Supply Wholesale Value (\$m) | \$69.1 | \$64.8 | -6% | \$45.1 | -30% |
| Supply per Capita (kg) | 0.27 | 0.22 | -18% | 0.18 | -21% |
| Retail Supply (t) | 5,249 | 4,351 | -17% | 3,573 | -18% |
| Retail Supply Wholesale Value (\$m) | \$51.8 | \$48.6 | -6% | \$33.8 | -30% |
| Food Service Supply (t) | 1,759 | 1,457 | -17% | 1,197 | -18% |
| Food Service Wholesale Value (\$m) | \$17.3 | \$16.3 | -6% | \$11.3 | -30% |

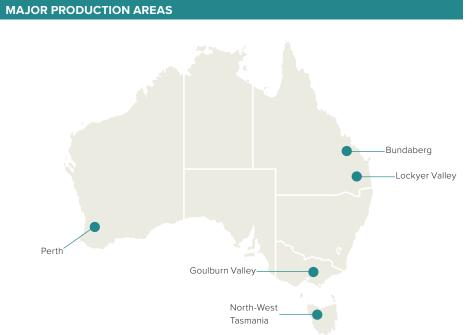
Sources: AC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)







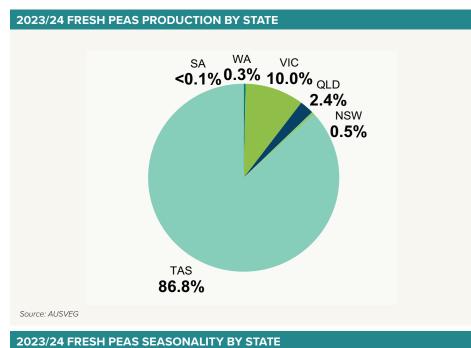
Fresh Peas Production



Source: AUSVEG

Peas are grown across most states of Australia, with the majority of production occurring in Tasmania.







Source: AUSVEG







MAIN PEAS VARIETIES

The fresh market accounts for one third of all peas grown in Australia, comprising primarily of two varieties, with garden peas being the most commonly processed variety:

Garden peas, a round pea with a firm pod. These peas are the variety that are most commonly used in processing (frozen and dried), although some enter the fresh market. Garden peas accounted for 81% of fresh production.

Snow peas, a flat pea with an edible pod and small peas inside, typically with a string that needs to be removed. Snow peas accounted for 16% of fresh production.

Sugar snap peas, a rounder pea with an edible pod. They are a cross between snow peas and garden peas. Sugar snap peas accounted for three percent of fresh production.



Garden

Snow 16%

Sugar Snap

Sources: AUSVEG

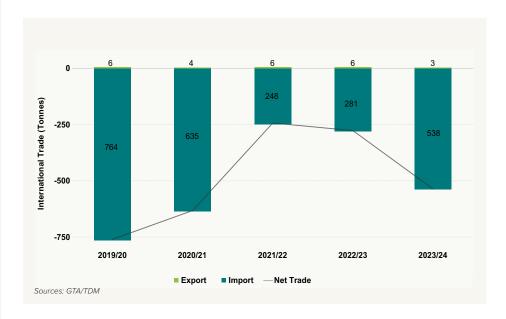
2023/24 FRESH PEAS SEASONALITY BY VARIETY Volume (t) Sep Feb Mar Variety Jul Aug Oct Nov Dec May Garden/Processed 15,682 3,191 **Snow Peas** Sugar Snap 608 Availability legend: High Medium Low

Sources: AUSVEG

Fresh Peas International Trade

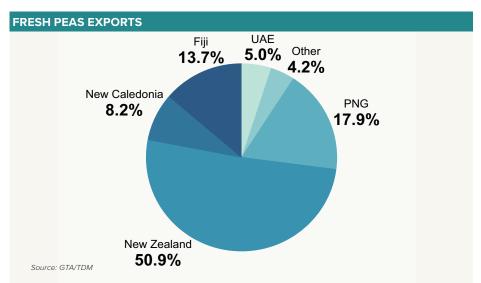
FRESH PEAS INTERNATIONAL TRADE

Australia is a net importer of fresh peas, with only minimal exports. For the year ending in June 2024, Australia imported **538 tonnes** of fresh peas. The exports and imports over the last five financial years are profiled in the graph below, where imports are counted as negative tonnes.









For the year ending June 2024, **50.9%** of exported fresh peas were sent to **New Zealand**, as profiled in the chart above.

| Exports by Stat | e of Producti | on Origin (To | nnes) | Exports by Country (Tonnes) | | | | | |
|--------------------|---------------|---------------|-------|-----------------------------|-------|-------|-------|--|--|
| Year Ending June | 2022 | 2023 | 2024 | Year Ending June | 2022 | 2023 | 2024 | | |
| Queensland | 2 | 3 | 2 | New Zealand | 1 | 1 | 1 | | |
| Victoria | 2 | 2 | 1 | PNG | < 0.5 | < 0.5 | < 0.5 | | |
| New South Wales | < 0.5 | 1 | < 0.5 | Fiji | 1 | < 0.5 | < 0.5 | | |
| Tasmania | - | - | < 0.5 | New Caledonia | 1 | 1 | < 0.5 | | |
| Northern Territory | < 0.5 | - | - | UAE | < 0.5 | < 0.5 | < 0.5 | | |
| Other | 2 | - | < 0.5 | Other | 3 | 3 | 1 | | |
| TOTAL | 6 | 6 | 3 | TOTAL | 6 | 6 | 3 | | |

FRESH PEAS IMPORTS

| Imports by | State Destin | ation (Tonnes | s) | lmp |
|-------------------|--------------|---------------|------|------------------|
| Year Ending June | 2022 | 2023 | 2024 | Year Ending June |
| New South Wales | 54 | 87 | 337 | China |
| Victoria | 130 | 115 | 138 | Canada |
| Western Australia | 64 | 80 | 62 | New Zealand |
| TOTAL | 248 | 281 | 538 | Belgium |
| | | | | Spain |
| | | | | Other |

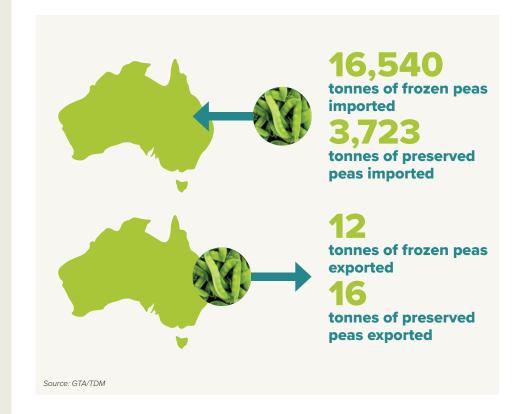
| Impoi | rts by Countr | y (Tonnes) | |
|------------------|---|---|---|
| Year Ending June | 2022 | 2023 | 2024 |
| China | 213 | 275 | 275 |
| Canada | - | - | 212 |
| New Zealand | 23 | 2 | 42 |
| Belgium | 2 | - | 5 |
| Spain | 10 | - | 4 |
| Other | -0 | 5 | - |
| TOTAL | 248 | 281 | 538 |
| | Year Ending June China Canada New Zealand Belgium Spain Other | Year Ending June 2022 China 213 Canada - New Zealand 23 Belgium 2 Spain 10 Other -0 | China 213 275 Canada - - New Zealand 23 2 Belgium 2 - Spain 10 - Other -0 5 |

Source: GTA/TDM

Processed Peas International Trade

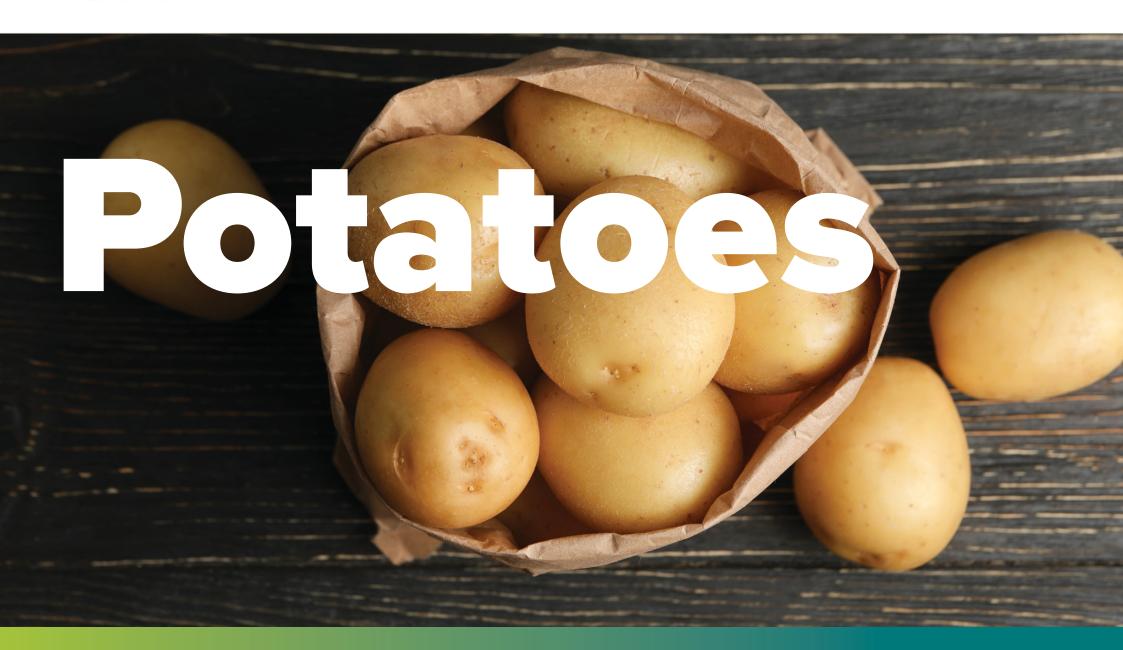
2023/24 PROCESSED PEAS INTERNATIONAL TRADE

For the year ending June 2024, an additional **16,540 tonnes** of frozen peas was imported, while **12 tonnes** were exported. **3,723 tonnes** of preserved peas were imported and **16 tonnes** were exported.





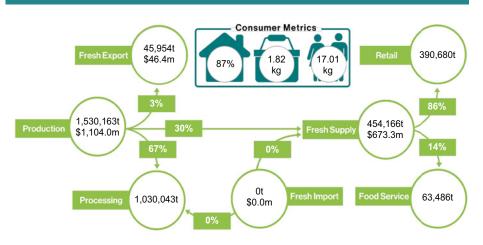






Potatoes Overview

POTATOES SUPPLY CHAIN - YEAR ENDING JUNE 2024



Sources: ABS; AC; AUSVEG; Potato Processing Association of Australia (PPAA); CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)

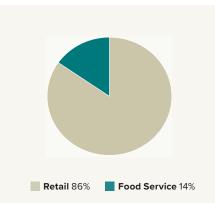
TOTAL PRODUCTION



\$1,104.0m

1,530,163t produced and valued at **\$1,104.0m** with 67% sent to be processed.

RETAIL VS FOOD SERVICE



The fresh supply was **454,166t**, with **390,680t** distributed into retail and **63,486** into food service.

CONSUMER METRICS



87%

87% of Australian households purchased potatoes, buying an average of **1.82kg** per shopping trip.

PER CAPITA CONSUMPTION



in 2023/24 based on the volume supplied.

| | 2022 | 20 | 23 | 20 | 24 |
|-------------------------------------|-----------|-----------|-------|-----------|-------|
| YEAR ENDING JUNE | Value | Value | % YoY | Value | % YoY |
| Production (t) | 1,462,065 | 1,462,975 | <1% | 1,530,163 | +5% |
| Production (\$m) | \$830.2 | \$1,033.5 | +24% | \$1,104.0 | +7% |
| Fresh Export Volume (t) | 45,661 | 40,672 | -11% | 45,954 | +13% |
| Fresh Export Value (\$m) | \$36.2 | \$39.2 | +8% | \$46.4 | +18% |
| Fresh Import Volume (t) | - | + | - | - | - |
| Fresh Import Value (\$m) | \$- | \$- | - | \$- | F |
| Fresh Supply (t) | 433,705 | 429,304 | -1% | 454,166 | +6% |
| Fresh Supply Wholesale Value (\$m) | \$526.3 | \$626.6 | +19% | \$673.3 | +7% |
| Supply per Capita (kg) | 17.01 | 16.64 | -2% | 17.01 | +2% |
| Retail Supply (t) | 367,235 | 369,293 | <1% | 390,680 | +6% |
| Retail Supply Wholesale Value (\$m) | \$445.7 | \$539.0 | +21% | \$579.2 | +7% |
| Food Service Supply (t) | 66,470 | 60,010 | -10% | 63,486 | +6% |
| Food Service Wholesale Value (\$m) | \$80.7 | \$87.6 | +9% | \$94.1 | +7% |

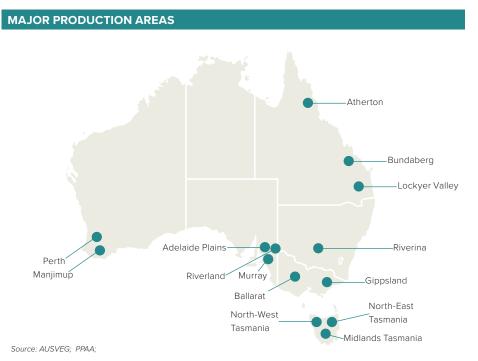
Sources: ABS; AC; AUSVEG; PPAA; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)





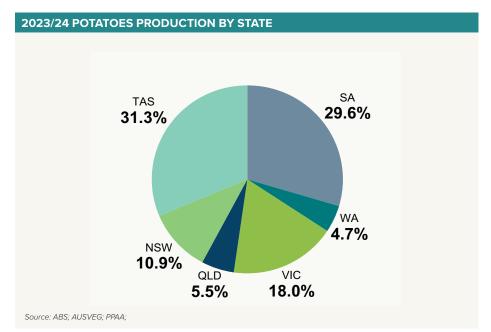


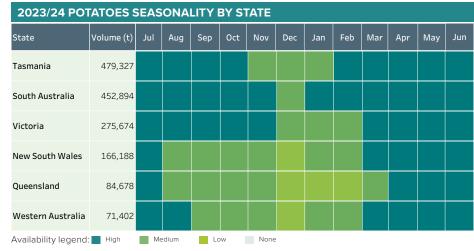
Potatoes Production



Potatoes are grown across Australia, with the majority of production occurring in South Australia and Tasmania.







Source: AUSVEG; PPAA;



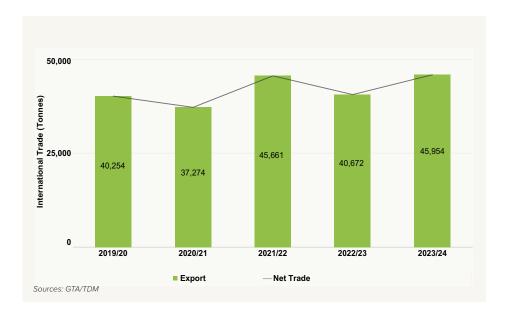


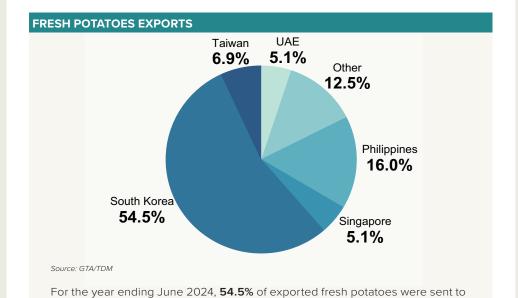


Fresh Potatoes International Trade

FRESH POTATOES INTERNATIONAL TRADE

Australia is a net exporter of fresh potatoes. For the year ending June 2024, Australia exported **45,954 tonnes** of fresh potatoes. The exports and imports over the last five financial years are profiled in the graph below.





| Exports by Stat | e of Production | on Origin (To | nnes) | Exports by Country (Tonnes) | | | | | |
|-------------------|-----------------|---------------|--------|-----------------------------|--------|--------|--------|--|--|
| Year Ending June | 2022 | 2023 | 2024 | Year Ending June | 2022 | 2023 | 2024 | | |
| New South Wales | 18,459 | 16,131 | 21,555 | South Korea | 17,856 | 20,223 | 25,029 | | |
| South Australia | 19,784 | 19,467 | 17,751 | Philippines | 7,797 | 8,681 | 7,338 | | |
| Western Australia | 4,986 | 3,993 | 4,215 | Taiwan | 2,049 | 2,837 | 3,167 | | |
| Victoria | 2,354 | 1,024 | 2,335 | Singapore | 2,582 | 2,488 | 2,345 | | |
| Queensland | 73 | 54 | 90 | UAE | 1,525 | 1,404 | 2,323 | | |
| Other | 4 | 2 | 7 | Other | 13,854 | 5,038 | 5,752 | | |
| TOTAL | 45,661 | 40,672 | 45,954 | TOTAL | 45,661 | 40,672 | 45,954 | | |

South Korea, as profiled in the chart above.

Source: GTA/TDM



Processed Potatoes International Trade

2023/24 PROCESSED POTATOES INTERNATIONAL TRADE

For the year ending June 2024, an additional **188,339 tonnes** of frozen or preserved potatoes and **64 tonnes** of dried potatoes were imported, while **11,496 tonnes** of frozen or preserved potatoes were exported.



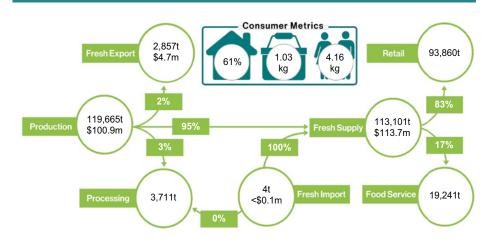






Fresh Pumpkins Overview

FRESH PUMPKINS SUPPLY CHAIN - YEAR ENDING JUNE 2024



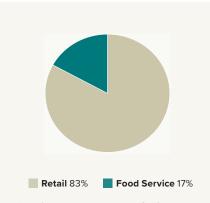
Sources: ABS; AC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)

TOTAL PRODUCTION



119,665t produced and valued at \$100.9m with 3% sent to be processed.

RETAIL VS FOOD SERVICE



The fresh supply was 113,101t, with 93,860t distributed into retail and 19,241t into food service.

CONSUMER METRICS



61%

61% of Australian households purchased pumpkins, buying an average of **1.03 kg** per shopping trip.

PER CAPITA CONSUMPTION

4.16kg



in 2023/24 based on the volume supplied.

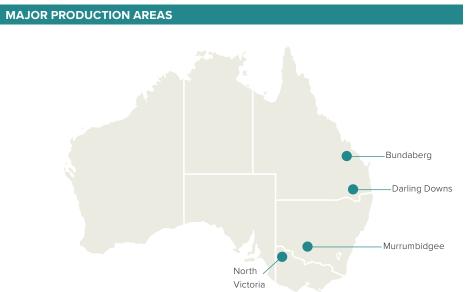
| VEAD ENDING HAVE | 2022 | 20 | 23 | 20 | 24 |
|-------------------------------------|---------|---------|-------|---------|-------|
| YEAR ENDING JUNE | Value | Value | % YoY | Value | % YoY |
| Production (t) | 112,895 | 118,278 | +5% | 119,665 | +1% |
| Production (\$m) | \$106.5 | \$94.1 | -12% | \$100.9 | +7% |
| Fresh Export Volume (t) | 2,628 | 2,711 | +3% | 2,857 | +5% |
| Fresh Export Value (\$m) | \$3.8 | \$4.1 | +6% | \$4.7 | +16% |
| Fresh Import Volume (t) | - | 7 | - | 4 | -46% |
| Fresh Import Value (\$m) | \$- | < \$0.1 | - | < \$0.1 | -75% |
| Fresh Supply (t) | 106,766 | 111,907 | +5% | 113,101 | +1% |
| Fresh Supply Wholesale Value (\$m) | \$121.1 | \$106.3 | -12% | \$113.7 | +7% |
| Supply per Capita (kg) | 4.11 | 4.26 | +4% | 4.16 | -2% |
| Retail Supply (t) | 88,603 | 92,869 | +5% | 93,860 | +1% |
| Retail Supply Wholesale Value (\$m) | \$100.5 | \$88.2 | -12% | \$94.3 | +7% |
| Food Service Supply (t) | 18,164 | 19,038 | +5% | 19,241 | +1% |
| Food Service Wholesale Value (\$m) | \$20.6 | \$18.1 | -12% | \$19.3 | +7% |

Sources: ABS; AC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)





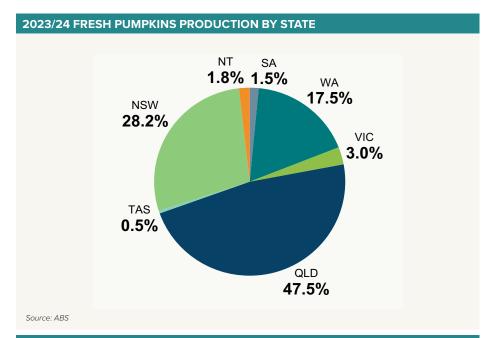
Fresh Pumpkins Production

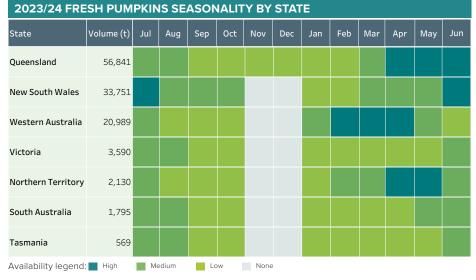


Source: AUSVEG

Pumpkins are grown in many states of Australia, with the majority of production occurring in New South Wales and Queensland.







Source: ABS







MAIN PUMPKINS VARIETIES

There are large number of pumpkin varieties grown in Australia for the fresh market for the year ending in June 2024. Some of the major varieties include:

Kent, also known as jap pumpkins, an oval pumpkin with mottled green skin. Kent pumpkins accounted for **50%** of fresh production.

Butternut, a long pumpkin with a creamy yellow skin. Butternut pumpkins accounted for **31%** of fresh production.

Queensland blue, also known as grey pumpkins, a squat pumpkin with a blueish grey skin colour. Queensland blue pumpkins accounted for **17%** of fresh production.

Other varieties accounted for two percent of fresh production.

Sources: AUSVEG

Sources: AUSVEG

Kent 50%

Butternut 31%

Queensland Blue 17%

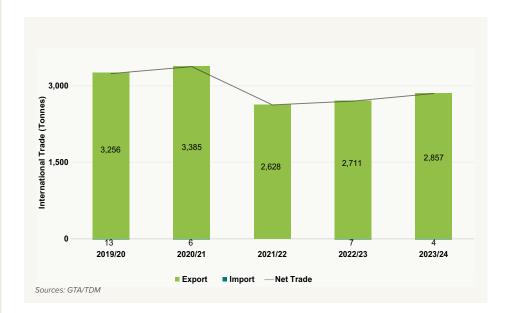
Other 2%

| 2023/24 FRE | 2023/24 FRESH PUMPKINS SEASONALITY BY VARIETY | | | | | | | | | | | | |
|---------------------|---|-------|-----|-----|-----|------|-----|-----|-----|-----|-----|-----|-----|
| Variety | Volume (t) | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
| Jap/Kent | 57,977 | | | | | | | | | | | | |
| Butternut | 35,946 | | | | | | | | | | | | |
| Grey | 19,712 | | | | | | | | | | | | |
| Other | 2,319 | | | | | | | | | | | | |
| Processing | 3,711 | | | | | | | | | | | | |
| Availability legend | High | Mediu | ım | Low | | None | | | | | | | |

Fresh Pumpkins International Trade

FRESH PUMPKINS INTERNATIONAL TRADE

Australia is a net exporter of fresh pumpkins, with only minimal imports. For the year ending June 2024, Australia exported **2,857 tonnes** of fresh pumpkins. The exports and imports over the last five financial years are profiled in the graph below, where imports are counted as negative tonnes.









For the year ending June 2024, 87.1% of exported fresh pumpkins were sent to **Singapore**, as profiled in the chart above.

| Exports by Stat | te of Production | on Origin (To | nnes) | Exports by Country (Tonnes) | | | | | | |
|--------------------|------------------|---------------|-------|-----------------------------|-------|-------|-------|--|--|--|
| Year Ending June | 2022 | 2023 | 2024 | Year Ending June | 2022 | 2023 | 2024 | | | |
| Queensland | 1,205 | 1,796 | 1,510 | Singapore | 2,392 | 2,307 | 2,489 | | | |
| Northern Territory | 28 | 154 | 525 | New Zealand | - | - | 118 | | | |
| Victoria | 736 | 254 | 443 | Malaysia | 70 | 100 | 81 | | | |
| New South Wales | 261 | 115 | 143 | Hong Kong | 83 | 60 | 67 | | | |
| South Australia | 108 | 188 | 111 | UAE | 14 | 26 | 32 | | | |
| Other | 291 | 203 | 124 | Other | 70 | 217 | 70 | | | |
| TOTAL | 2,628 | 2,711 | 2,857 | TOTAL | 2,628 | 2,711 | 2,857 | | | |

FRESH PUMPKINS IMPORTS Imports by State Destination (Tonnes) Imports by Country (Tonnes) Year Ending June 2023 2024 Year Ending June 2022 2023 2024 China Western Australia Bangladesh New South Wales TOTAL TOTAL

Source: GTA/TDM



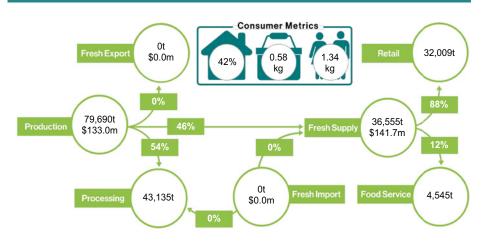






Fresh Sweet Corn Overview

FRESH SWEET CORN SUPPLY CHAIN - YEAR ENDING JUNE 2024



Sources: ABS; AC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)

TOTAL PRODUCTION



\$133.0m

79,690t produced and valued at **\$133.0m** with 54% sent to be processed.

RETAIL VS FOOD SERVICE



The fresh supply was **36,555t**, with **32,009t** distributed into retail and **4,545t** into food service.

CONSUMER METRICS



42%

42% of Australian households purchased sweet corn, buying an average of **576g** per shopping trip.

PER CAPITA CONSUMPTION





in 2023/24 based on the volume supplied.

| VEAR ENDING HAVE | 2022 | 20 | 23 | 20 | 24 |
|-------------------------------------|---------|---------|-------|---------|-------|
| YEAR ENDING JUNE | Value | Value | % YoY | Value | % YoY |
| Production (t) | 74,685 | 76,296 | +2% | 79,690 | +4% |
| Production (\$m) | \$149.8 | \$117.6 | -21% | \$133.0 | +13% |
| Fresh Export Volume (t) | - | - | - | - | - |
| Fresh Export Value (\$m) | \$- | \$- | - | \$- | - |
| Fresh Import Volume (t) | - | - | - | - | - |
| Fresh Import Value (\$m) | \$- | \$- | - | \$- | - |
| Fresh Supply (t) | 34,259 | 34,998 | +2% | 36,555 | +4% |
| Fresh Supply Wholesale Value (\$m) | \$159.6 | \$125.3 | -21% | \$141.7 | +13% |
| Supply per Capita (kg) | 1.32 | 1.33 | <1% | 1.34 | <1% |
| Retail Supply (t) | 29,999 | 30,646 | +2% | 32,009 | +4% |
| Retail Supply Wholesale Value (\$m) | \$139.7 | \$109.7 | -21% | \$124.1 | +13% |
| Food Service Supply (t) | 4,260 | 4,352 | +2% | 4,545 | +4% |
| Food Service Wholesale Value (\$m) | \$19.8 | \$15.6 | -21% | \$17.6 | +13% |

Sources: ABS; AC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)





Fresh Sweet Corn Production

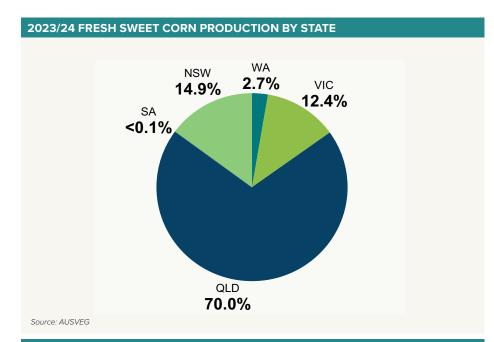
MAJOR PRODUCTION AREAS

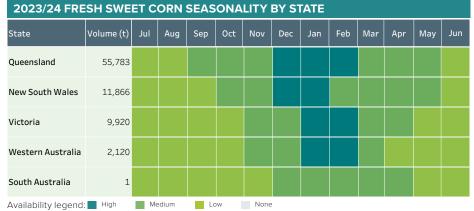


Source: AUSVEG

Sweet corn refers to the sweet variety of corn that is grown for direct human consumption, and does not include maize or other similar broadacre corn crops. The majority of production occurs in Queensland.







Source: AUSVEG





Processed Sweet Corn International Trade

2023/24 PROCESSED SWEET CORN INTERNATIONAL TRADE

For the year ending June 2024, an additional **16,586 tonnes** of preserved sweet corn was imported, while **66 tonnes** of preserved sweet corn was exported. An additional **8,825 tonnes** of frozen sweet corn were imported, and **29 tonnes** of frozen sweet corn were exported.



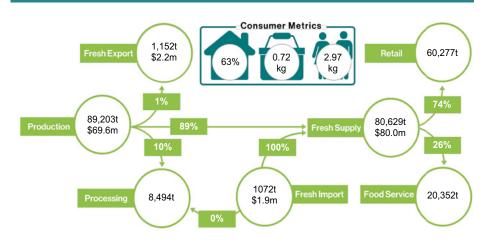






Fresh Sweetpotato Overview

FRESH SWEETPOTATO SUPPLY CHAIN - YEAR ENDING JUNE 2024



Sources: AC; Australian Sweet Potato Association (ASPGA); CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)

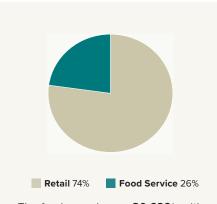
TOTAL PRODUCTION



\$69.6m

89,203t produced and valued at **\$69.6m** with 10% sent to be processed.

RETAIL VS FOOD SERVICE



The fresh supply was **80,629t**, with **60,277t** distributed into retail and **20,352t** into food service.

CONSUMER METRICS



63%

63% of Australian households purchased sweetpotato, buying an average of **723g** per shopping trip.

PER CAPITA CONSUMPTION



in 2023/24 based on the volume supplied.

| | 2022 | 20 | 23 | 20 | 24 |
|-------------------------------------|--------|--------|-------|--------|-------|
| YEAR ENDING JUNE | Value | Value | % YoY | Value | % YoY |
| Production (t) | 93,172 | 91,458 | -2% | 89,203 | -2% |
| Production (\$m) | \$66.5 | \$69.2 | +4% | \$69.6 | <1% |
| Fresh Export Volume (t) | 1,170 | 987 | -16% | 1,152 | +17% |
| Fresh Export Value (\$m) | \$2.4 | \$1.9 | -20% | \$2.2 | +16% |
| Fresh Import Volume (t) | 1,120 | 1,081 | -3% | 1,072 | >-1% |
| Fresh Import Value (\$m) | \$1.3 | \$1.8 | +36% | \$1.9 | +6% |
| Fresh Supply (t) | 84,250 | 82,844 | -2% | 80,629 | -3% |
| Fresh Supply Wholesale Value (\$m) | \$76.2 | \$79.8 | +5% | \$80.0 | <1% |
| Supply per Capita (kg) | 3.25 | 3.15 | -3% | 2.97 | -6% |
| Retail Supply (t) | 62,984 | 61,933 | -2% | 60,277 | -3% |
| Retail Supply Wholesale Value (\$m) | \$57.0 | \$59.7 | +5% | \$59.8 | <1% |
| Food Service Supply (t) | 21,266 | 20,911 | -2% | 20,352 | -3% |
| Food Service Wholesale Value (\$m) | \$19.2 | \$20.1 | +5% | \$20.2 | <1% |

Sources: AC; ASPGA; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)





Fresh Sweetpotato Production

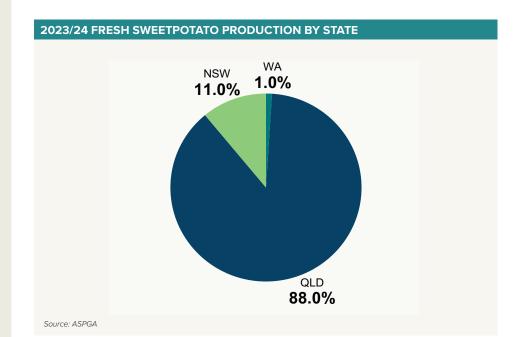
MAJOR PRODUCTION AREAS

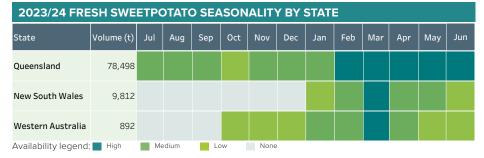


Source: ASPGA

The majority of sweetpotato grown in Australia are produced in Queensland, with smaller volumes grown in Western Australia, Northern New South Wales and the Northern Territory.







Source: AUSVEG





MAIN SWEETPOTATO VARIETIES

There are three main sweetpotato varieties grown in Australia for the fresh market. These varieties includes:

Gold sweetpotato, also known as the beauregard which has a rose/gold smooth skin with a moderate deep orange flesh. Gold sweetpotato are accounted for **90%** of fresh production.

Red sweetpotato, also known as northern star which has a red purple skin, with bright white flesh. Red sweetpotato accounted for **seven percent** of fresh production.

Purple sweetpotato, has white skin, with white and purple flesh. Purple sweetpotato are accounted for **three percent** of fresh production.



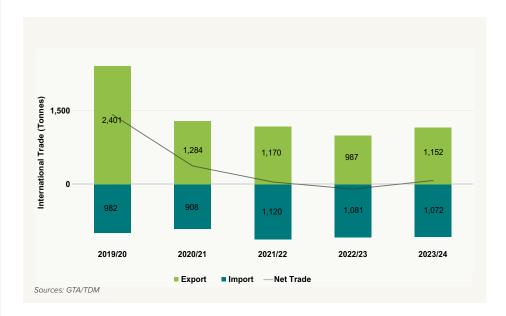
| 2023/24 FRE | 2023/24 FRESH SWEETPOTATO SEASONALITY BY VARIETY | | | | | | | | | | | | |
|---------------------|--|-------|-----|-----|-----|------|-----|-----|-----|-----|-----|-----|-----|
| Variety | Volume (t) | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
| Gold | 80,282 | | | | | | | | | | | | |
| Red | 6,244 | | | | | | | | | | | | |
| Purple | 2,676 | | | | | | | | | | | | |
| Availability legend | High | Mediu | m | Low | | None | | | | | | | |

Sources: ASPGA

Fresh Sweetpotato International Trade

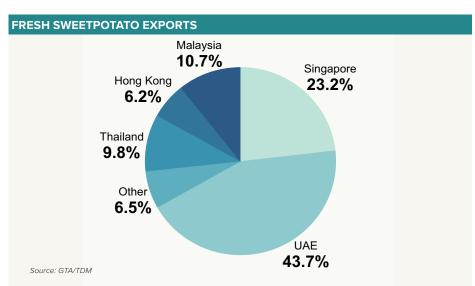
FRESH SWEETPOTATO INTERNATIONAL TRADE

Australia is a net exporter of fresh sweetpotato, with smaller amounts of imports. For the year ending June 2024, Australia exported **1,152 tonnes** of fresh sweetpotato. The exports and imports over the last five financial years are profiled in the graph below, where imports are counted as negative tonnes.









For the year ending June 2024, **43.7%** of exported fresh sweetpotato were sent to **United Arab Emirates (UAE)**, as profiled in the chart above.

| Exports by Stat | e of Production | on Origin (To | nnes) | Exports by Country (Tonnes) | | | | | |
|--------------------|-----------------|---------------|-------|-----------------------------|-------|------|-------|--|--|
| Year Ending June | 2022 | 2023 | 2024 | Year Ending June | 2022 | 2023 | 2024 | | |
| Queensland | 911 | 761 | 999 | UAE | 502 | 324 | 503 | | |
| New South Wales | 233 | 131 | 93 | Singapore | 335 | 307 | 267 | | |
| Victoria | 22 | 42 | 52 | Malaysia | 85 | 91 | 123 | | |
| South Australia | 4 | 53 | 8 | Thailand | 77 | 82 | 113 | | |
| Northern Territory | - | - | < 0.5 | Hong Kong | 66 | 75 | 71 | | |
| Other | < 0.5 | < 0.5 | < 0.5 | Other | 105 | 108 | 75 | | |
| TOTAL | 1,170 | 987 | 1,152 | TOTAL | 1,170 | 987 | 1,152 | | |

| FRESH SWEET | | | | luu a | | · (T) | | |
|---------------------------------------|-------|-------|-------|-----------------------------|-------|-------|-------|--|
| Imports by State Destination (Tonnes) | | | | Imports by Country (Tonnes) | | | | |
| Year Ending June | 2022 | 2023 | 2024 | Year Ending June | 2022 | 2023 | 2024 | |
| New South Wales | 315 | 895 | 954 | Thailand | - | 551 | 874 | |
| Victoria | 29 | 53 | 74 | Vietnam | 62 | 69 | 105 | |
| Western Australia | 146 | 66 | 26 | Spain | 127 | 58 | 39 | |
| Queensland | 630 | 64 | 18 | China | 904 | 289 | 20 | |
| South Australia | 1 | 4 | 1 | Tonga | 1 | 32 | 15 | |
| TOTAL | 1,120 | 1,081 | 1,072 | Other | 26 | 82 | 18 | |
| | | | | TOTAL | 1,120 | 1,081 | 1,072 | |
| Source: GTA/TDM | | | | | | | | |

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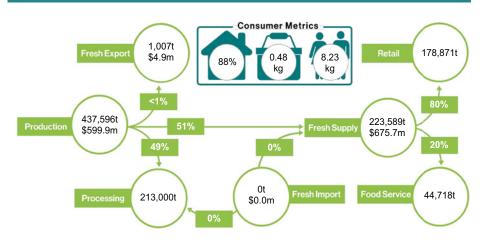






Fresh Tomatoes Overview

FRESH TOMATOES SUPPLY CHAIN - YEAR ENDING JUNE 2024



Sources: ABS; AC; Australian Processing Tomato Research Council (APTRC); AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)

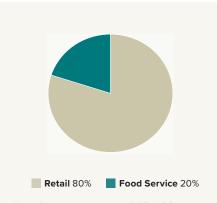
TOTAL PRODUCTION



\$599.9m

437,596t produced and valued at **\$599.9m** with 49% sent to be processed.

RETAIL VS FOOD SERVICE



The fresh supply was **223,589t**, with **178,871t** distributed into retail and **44,718t** into food service.

CONSUMER METRICS



88%

88% of Australian households purchased tomatoes, buying an average of **480g** per shopping trip.

PER CAPITA CONSUMPTION





in 2023/24 based on the volume supplied.

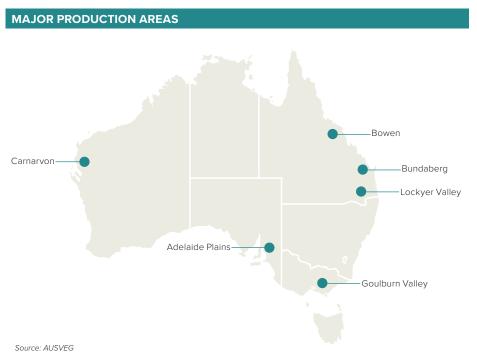
| | 2022 | 20 | 2023 | | 2024 | |
|-------------------------------------|---------|---------|-------|---------|-------|--|
| YEAR ENDING JUNE | Value | Value | % YoY | Value | % YoY | |
| Production (t) | 441,175 | 321,736 | -27% | 437,596 | +36% | |
| Production (\$m) | \$645.6 | \$570.6 | -12% | \$599.9 | +5% | |
| Fresh Export Volume (t) | 1,036 | 1,086 | +5% | 1,007 | -7% | |
| Fresh Export Value (\$m) | \$5.5 | \$6.1 | +10% | \$4.9 | -20% | |
| Fresh Import Volume (t) | - | - | - | - | - | |
| Fresh Import Value (\$m) | \$- | \$- | - | \$- | - | |
| Fresh Supply (t) | 213,700 | 210,029 | -2% | 223,589 | +6% | |
| Fresh Supply Wholesale Value (\$m) | \$724.0 | \$646.6 | -11% | \$675.7 | +5% | |
| Supply per Capita (kg) | 8.24 | 8.00 | -3% | 8.23 | +3% | |
| Retail Supply (t) | 170,960 | 168,023 | -2% | 178,871 | +6% | |
| Retail Supply Wholesale Value (\$m) | \$579.2 | \$517.3 | -11% | \$540.6 | +5% | |
| Food Service Supply (t) | 42,740 | 42,006 | -2% | 44,718 | +6% | |
| Food Service Wholesale Value (\$m) | \$144.8 | \$129.3 | -11% | \$135.1 | +5% | |

Sources: ABS; AC; APTRC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)



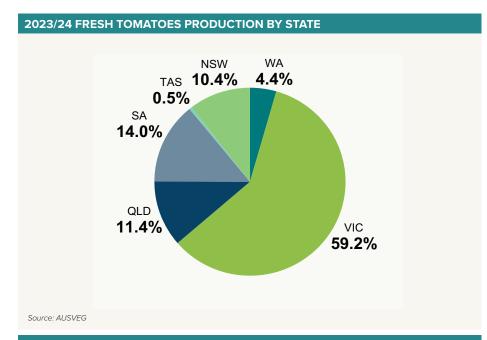


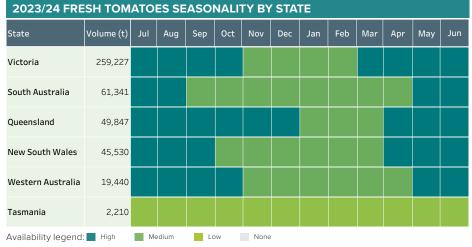
Fresh Tomatoes Production



Tomatoes are grown in most states of Australia, with the majority of production occurring in Victoria and South Australia. Traditionally most tomatoes were produced outdoors in Queensland. In recent years, more tomatoes have been grown in high-tech glasshouses.







Source: AUVEG







MAIN TOMATOES TYPES

A variety of tomato types are grown in Australia. These major types encompass numerous varieties and include:

Field, a round to oval tomato with a red skin. These varieties are most commonly grown outdoors, and accounted for **39%** of fresh production in 2023/24.

Large Truss, a round to oval tomato with a red skin and typically sold with the vine still attached. Large truss tomatoes are most commonly grown in glasshouses, and accounted for **32%** of fresh production.

Cherry and Grape, small round to oval shaped tomatoes with a red skin, these varieties are grown both outdoors or more commonly in glasshouses. These types accounted for **24**% of fresh production.

Roma, including baby roma tomatoes are an oval egg-shaped tomato with red skin. These varieties accounted for **five percent** of fresh production.

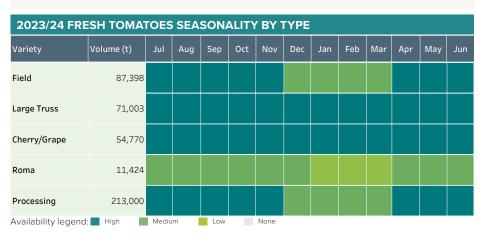
Field **39%**

Large Truss

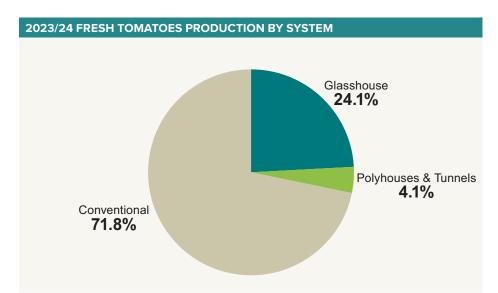
Cherry and Grape 24%

Roma

Sources: AUSVEG



Sources: APTRC; AUSVEG; (Freshlogic Analysis)



Production of tomatoes in Australia occurs in three different types of farming systems. These systems and their contribution to production are **Glasshouse 24.1%**, **Polyhouses & Tunnels 4.1%** and **Conventional 71.8%**.

2023/24 FRESH TOMATOES PRODUCTION SYSTEM BY STATE

| | Glasshouse | | Polyhouses | & Tunnels | Conventional | |
|--------------------|---------------|------------|---------------|------------|---------------|------------|
| State | Hectares (Ha) | Volume (t) | Hectares (Ha) | Volume (t) | Hectares (Ha) | Volume (t) |
| New South Wales | 44 | 19,910 | 11 | 2,500 | - | 23,120 |
| Victoria | 81 | 36,335 | 6 | 1,200 | - | 221,692 |
| Queensland | 7 | 2,342 | 10 | 2,000 | - | 45,505 |
| Western Australia | 4 | 1,790 | 11 | 3,250 | - | 14,400 |
| South Australia | 94 | 44,980 | 32 | 8,120 | - | 8,241 |
| Tasmania | 1 | 308 | 4 | 800 | - | 1,102 |
| Northern Territory | 0 | 0 | 0 | 0 | - | 0 |
| Total | 230 | 105,665 | 74 | 17,870 | - | 314,061 |



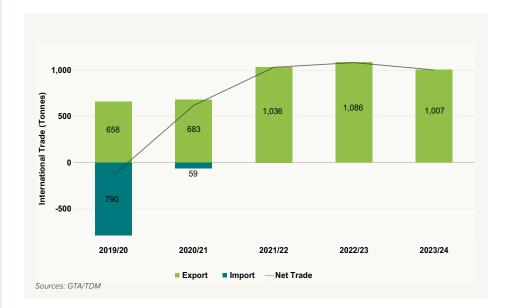




Fresh Tomatoes International Trade

FRESH TOMATOES INTERNATIONAL TRADE

Australia has traditionally been a net importer of fresh tomatoes, with imports decreasing in years. For the year ending June 2024, Australia exported **1,007 tonnes** of fresh tomatoes. The exports and imports over the last five financial years are profiled in the graph below, where imports are counted as negative tonnes.





For the year ending June 2024, **43.2**% of exported fresh tomatoes were sent to **New Zealand**, as profiled in the chart above.

| Exports by Stat | e of Production | on Origin (To | nnes) | Exports by Country (Tonnes) | | | |
|-------------------|-----------------|---------------|-------|-----------------------------|-------|-------|-------|
| Year Ending June | 2022 | 2023 | 2024 | Year Ending June | 2022 | 2023 | 2024 |
| Queensland | 482 | 579 | 563 | New Zealand | 370 | 309 | 435 |
| New South Wales | 359 | 343 | 300 | Singapore | 340 | 404 | 345 |
| Victoria | 166 | 153 | 130 | Hong Kong | 123 | 81 | 72 |
| South Australia | 13 | 6 | 14 | New Caledonia | 113 | 200 | 72 |
| Western Australia | 1 | 5 | < 0.5 | Fiji | 32 | 47 | 40 |
| Other | 15 | - | < 0.5 | Other | 58 | 45 | 42 |
| TOTAL | 1,036 | 1,086 | 1,007 | TOTAL | 1,036 | 1,086 | 1,007 |

Source: GTA/TDM

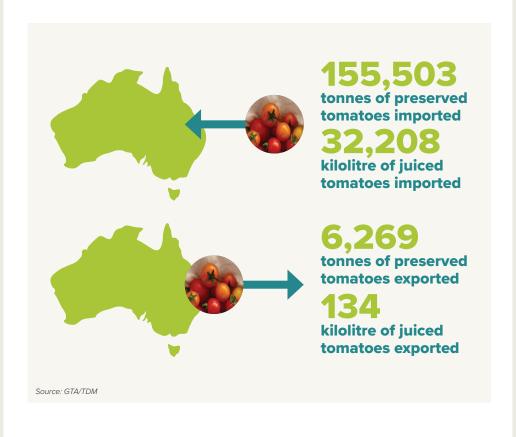




Processed Tomatoes International Trade

2023/24 PROCESSED TOMATOES INTERNATIONAL TRADE

For the year ending June 2024, an additional **155,503 tonnes** of preserved tomatoes and **32,208 kilolitre** of juiced tomatoes were imported. An additional **6,269 tonnes** of preserved tomatoes and **134 kilolitre** of juiced tomatoes were exported.



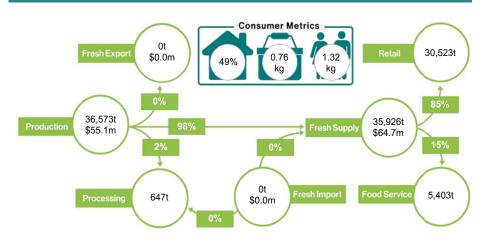






Fresh Zucchini Overview

FRESH ZUCCHINI SUPPLY CHAIN - YEAR ENDING JUNE 2024



Sources: AC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)

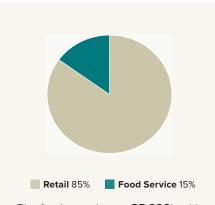
TOTAL PRODUCTION



\$55.1m

36,573t produced and valued at **\$55.1m** with 2% sent to be processed.

RETAIL VS FOOD SERVICE



The fresh supply was **35,926t**, with **30,523t** distributed into retail and **5,403t** into food service.

CONSUMER METRICS



49%

49% of Australian households purchased zucchini, buying an average of **761g** per shopping trip.

PER CAPITA CONSUMPTION

1.32kg



in 2023/24 based on the volume supplied.

| VEAR ENDING HAVE | 2022 | 2023 | | 2024 | |
|-------------------------------------|--------|--------|-------|--------|-------|
| YEAR ENDING JUNE | Value | Value | % YoY | Value | % YoY |
| Production (t) | 38,850 | 37,139 | -4% | 36,573 | -2% |
| Production (\$m) | \$80.0 | \$64.9 | -19% | \$55.1 | -15% |
| Fresh Export Volume (t) | - | - | - | - | - |
| Fresh Export Value (\$m) | \$- | \$- | - | \$- | - |
| Fresh Import Volume (t) | - | + | - | - | - |
| Fresh Import Value (\$m) | \$- | \$- | - | \$- | F |
| Fresh Supply (t) | 38,163 | 36,482 | -4% | 35,926 | -2% |
| Fresh Supply Wholesale Value (\$m) | \$94.0 | \$76.2 | -19% | \$64.7 | -15% |
| Supply per Capita (kg) | 1.47 | 1.39 | -6% | 1.32 | -5% |
| Retail Supply (t) | 32,424 | 30,996 | -4% | 30,523 | -2% |
| Retail Supply Wholesale Value (\$m) | \$79.8 | \$64.8 | -19% | \$55.0 | -15% |
| Food Service Supply (t) | 5,739 | 5,486 | -4% | 5,403 | -2% |
| Food Service Wholesale Value (\$m) | \$14.1 | \$11.5 | -19% | \$9.7 | -15% |

Sources: AC; AUSVEG; CFVIWA; GTA/TDM; MP & DD (Freshlogic Analysis)







Fresh Zucchini Production

Atherton Bowen Bundaberg Adelaide Plains Sunraysia

Source: AUSVEG

Zucchini is grown in most states of Australia, with the majority of production occurring in Queensland and Victoria.



